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## INTRODUCTION

Over the last month, the average rent in Queens has decreased by 1.13%, from \$2,215.48 to \$2,190.51.



## A QUICK LOOK

Over the last month, the average overall rent in Queens decreased by 1.13%, from \$2,215 to \$2,191. Overall studio rental prices decreased by 0.7%, from \$1,810 to \$1,797. Overall one-bedroom rental prices decreased by 1.2%, from \$2,108 to \$2,082. Overall two-bedroom rental prices decreased by 0.13%, from \$2,696 to \$2,692. Year-over-year, studio prices increased by 2.6%, one-bedroom prices increased by 2.5%, and two-bedroom prices increased by 2.6%. As we wrap up the fourth quarter of 2017, month-over-month rental price corrections can be expected. However, thanks to the large number of luxury rental units that came onto the market, year-over-year rental prices increased by 1.9%.

December proceeded as expected. Studio rental prices increased in only two submarkets, Flushing (+17%) and Forest Hills (+2.1%). Onebedroom rental price changes by neighborhood were all negative, except for: Astoria (+1.1%) and Jackson Heights (+1.3%). Two-bedroom rental price changes were also mostly negative, except for: Ridgewood (+6.7%) and Forest Hills (+2.8%). Overall, the only neighborhoods that experienced positive overall price changes were: Flushing (+2.9%) and Forest Hills (+1.2%). Long Island City, once again, was home to the most expensive rental units. The least expensive studio rental units were in Forest Hills. The least expensive one-bedroom rental units were in Jackson Heights, while the least expensive two-bedroom units were in Ridgewood.

Year-over-year, the most impressive price change was seen in Flushing, where overall prices increased by an impressive 19.32%. This increase can be directly attributed to the numerous new development units that came onto the rental market in the past twelve months, particularly from the Sky View Parc Buildings.

As we begin the first quarter of 2018, overall rental prices in queens can be expected to continue the seasonal correction that was first seen in September.

### Notable Trends

### **Building (Average Prices)**

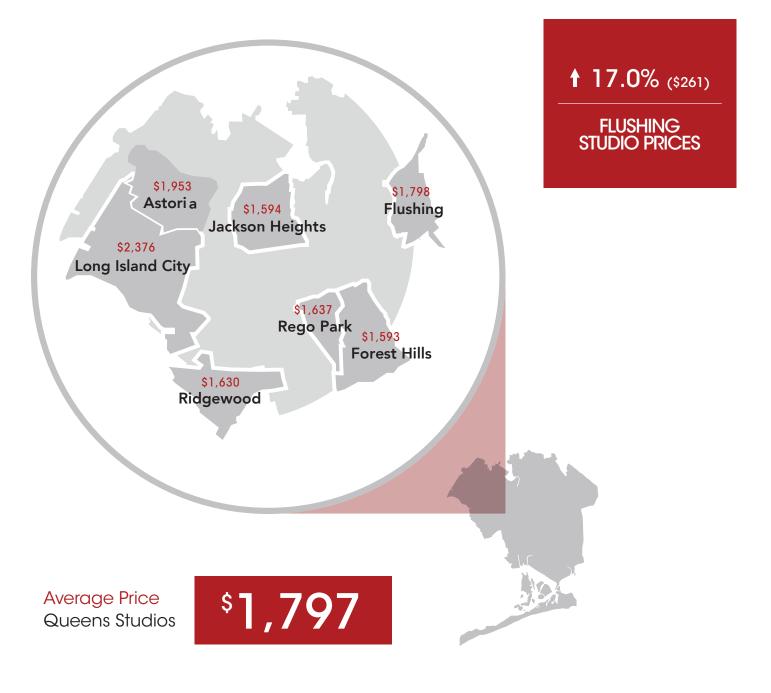
Туре	Most Expensive	Least Expensive
Studios	Long Island City \$2,376	Forest Hills \$1,593
One-Bedrooms	Long Island City \$2,875	Jackson Heights \$1,786
Two-Bedrooms	Long Island City \$3,897	Ridgewood <sup>\$</sup> 2,296



Queens Rental Market Report December 2017

# A QUICK LOOK STUDIOS

Average Unit Prices By Neighborhood Greatest Changes Since November

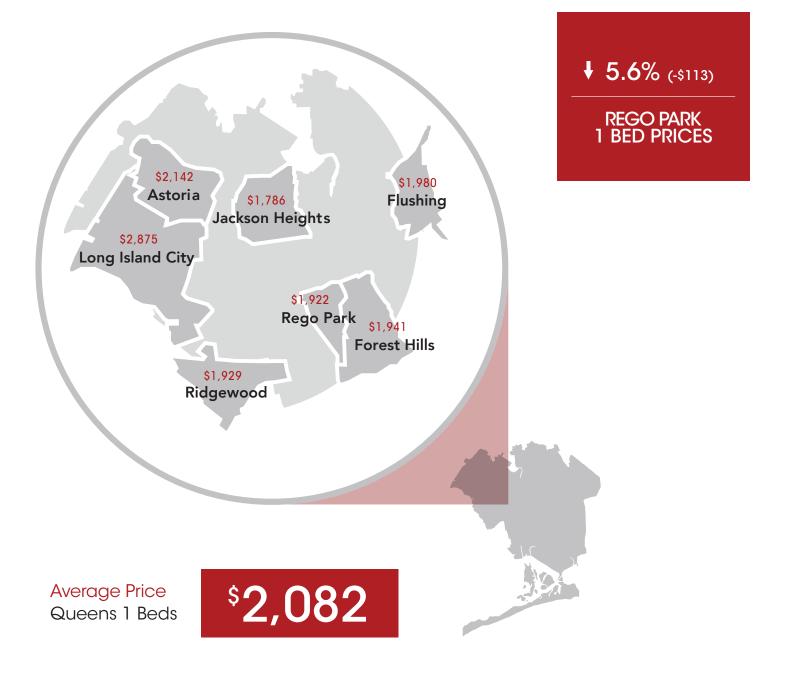




Queens Rental Market Report December 2017

# A QUICK LOOK 1 BEDS

Average Unit Prices By Neighborhood Greatest Changes Since November

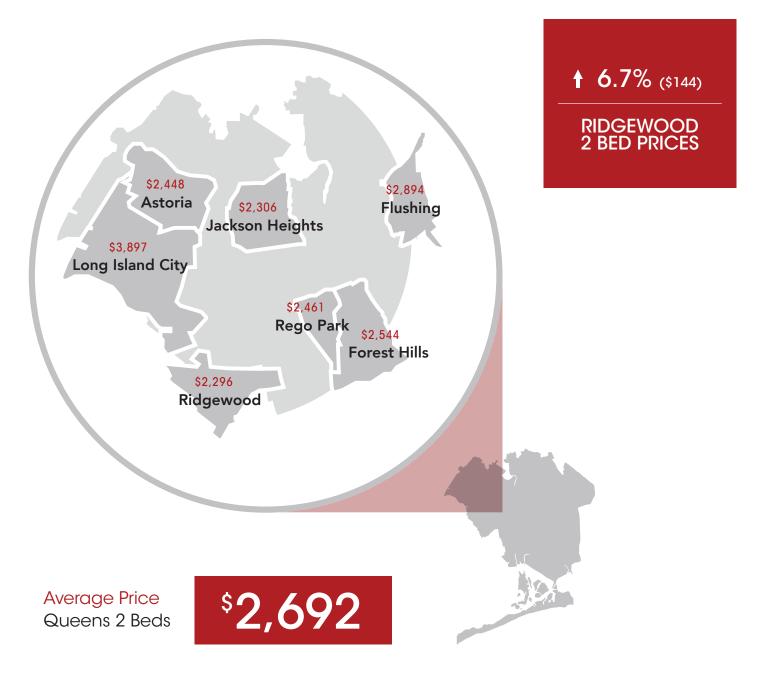




Queens Rental Market Report December 2017

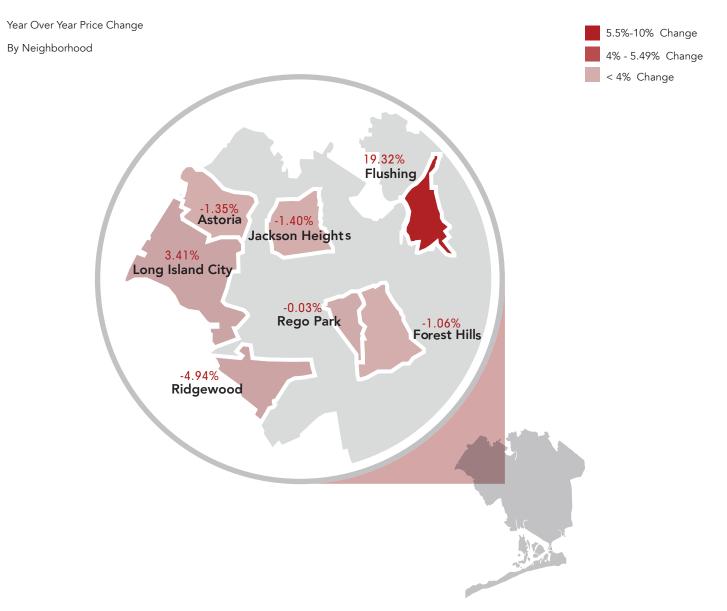
# A QUICK LOOK 2 BEDS

Average Unit Prices By Neighborhood Greatest Changes Since November





### A QUICK LOOK



#### Queens Rents: December 2016 vs. December 2017

Туре	December 2016	December 2017	Change	
Studios	<sup>\$</sup> 1,752	<sup>\$</sup> 1,797	<b>↑</b> 2.57%	
One-Bedrooms	<sup>\$</sup> 2,031	<sup>\$</sup> 2,082	<b>1</b> 2.50%	
Two-Bedrooms	<sup>\$</sup> 2,625	<sup>\$</sup> 2,692	12.56%	



### A QUICK LOOK

#### Where Prices Decreased (monthly)

#### Long Island City

Studios-0.9%One-Bedroom-1.7%Two-Bedroom-1.2%

#### Astoria

Studios -0.3% Two-Bedroom -0.9%

#### Ridgewood

Studios -One-Bedroom -0.1%

#### Flushing

Two-Bedroom -1.3% One-Bedroom -1.7%

#### Rego Park

Studios	-8.3%
One-Bedroom	-5.6%
Two-Bedroom	-4.1%

#### Forest Hills

One-Bedroom -1.6%

#### Jackson Heights

Studios	-1.5%
Two-Bedroom	-1.0%

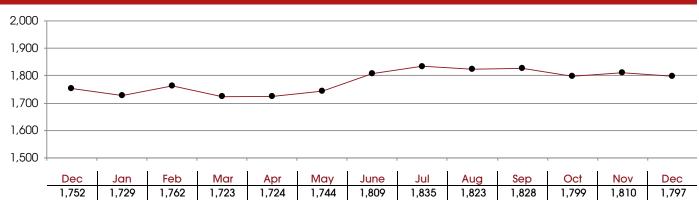
#### Where Prices Increased (monthly)

- Astoria One-Bedroom 1.1%
- Ridgewood Two-Bedroom 6.7%
- Flushing Studios 17.0%
- ♦ Forest Hills Studios 2.1% Two-Bedroom 2.8%
- Jackson Heights One-Bedroom 1.3%

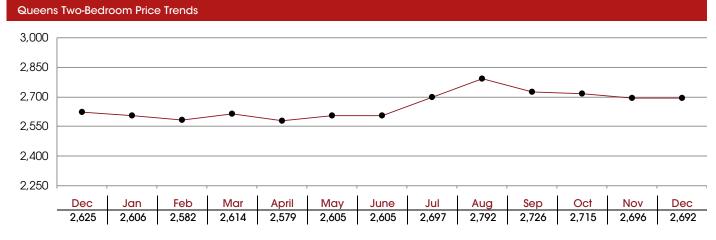


## **QUEENS PRICE TRENDS**

Queens Studio Price Trends



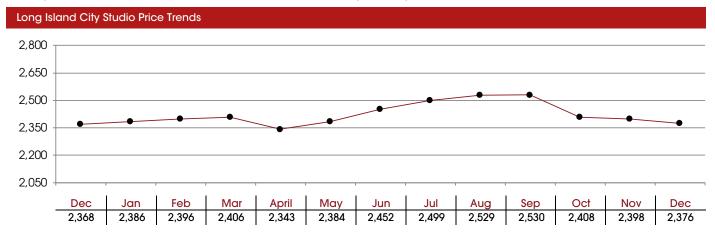


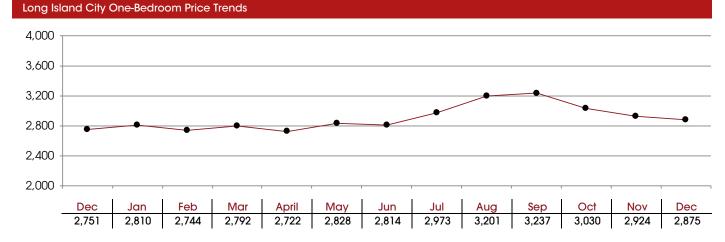


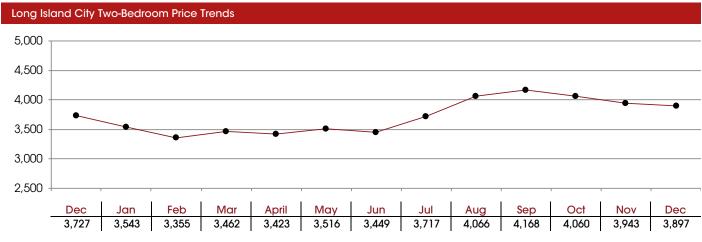


### LONG ISLAND CITY

• As expected, the overall Long Island City rental saw an average price drop of 1.28% during the month of December.



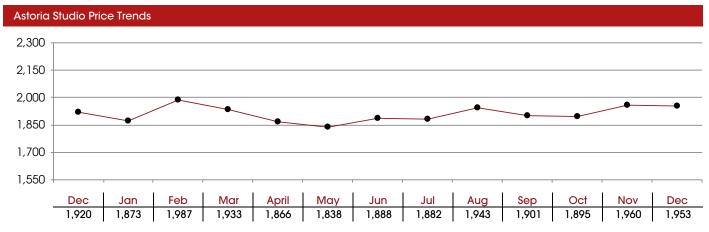


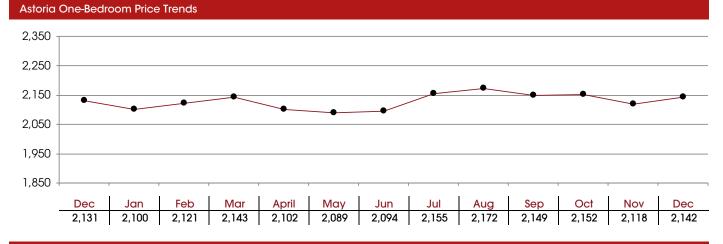


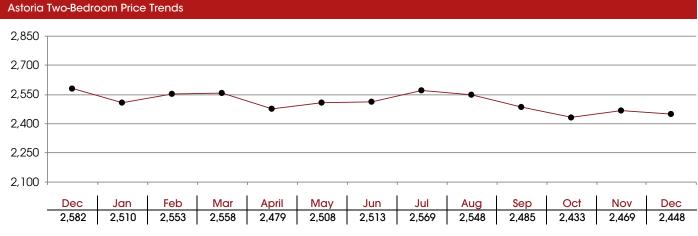


### ASTORIA

• After a slight increase in November, overall rental prices in Astoria remained stable during December, falling by just 0.07%.



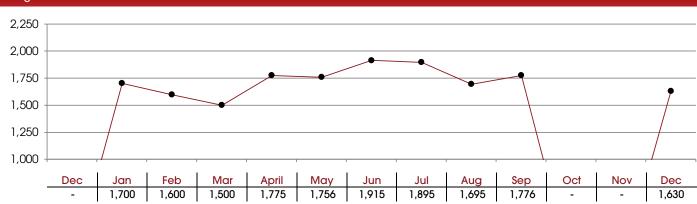


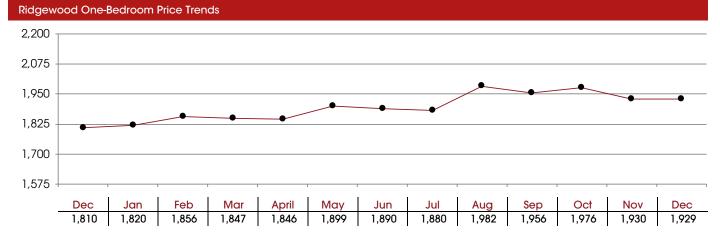


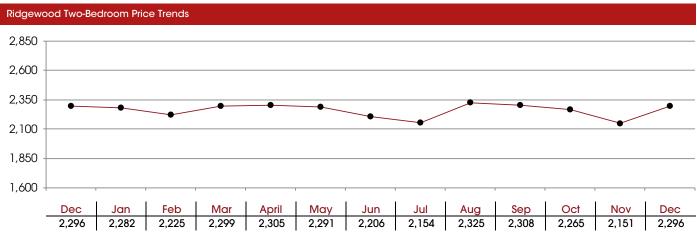
## RIDGEWOOD

• During December, overall rental prices in Ridgewood increased by 3.5%. This price increase can be attributed to the addition of numerous luxury rentals to the market, such as from The Mill at 16-26 Madison Street.





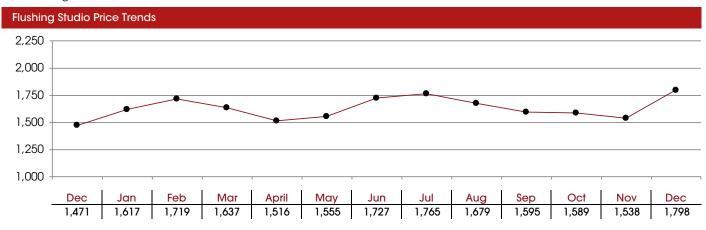


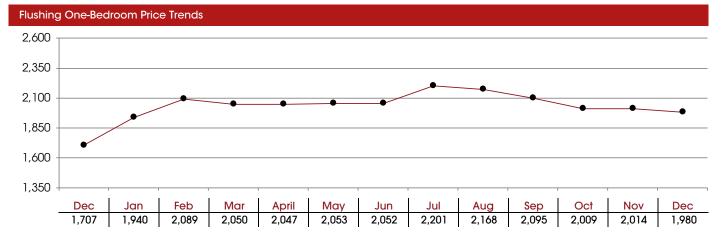


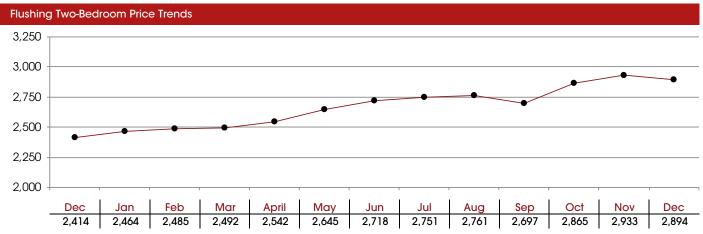


### FLUSHING

• Overall, rental prices in Flushing saw an average increase of 2.9% during December. The majority of this growth can be credited to the drastic 16.96% increase seen in Flushing studio pricing, which resulted largely from minimal inventory and a higher priced studio listing from the Grand Two at 131-03 40th Rd.



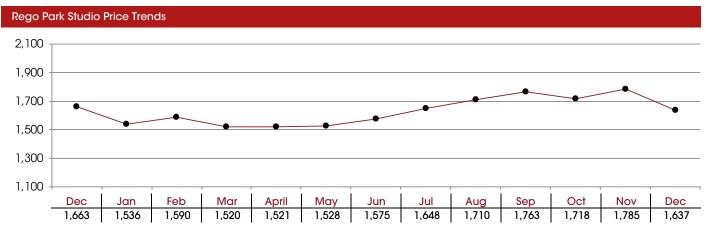


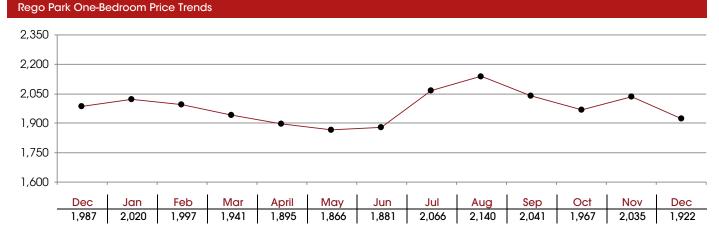


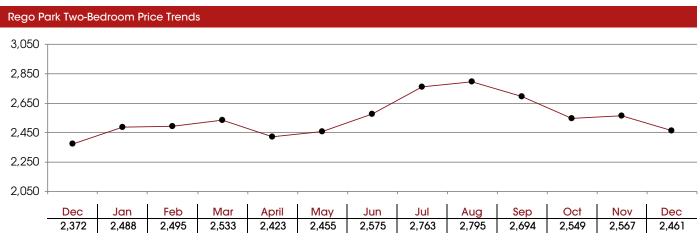


### **REGO PARK**

• As luxury rental units came off the market during December, rental prices in Rego Park experienced a correction. Overall rental prices in Rego Park saw an average decrease of 5.76%. The most drastic price change in Rego Park was seen in the inventory-poor rental studio submarket.



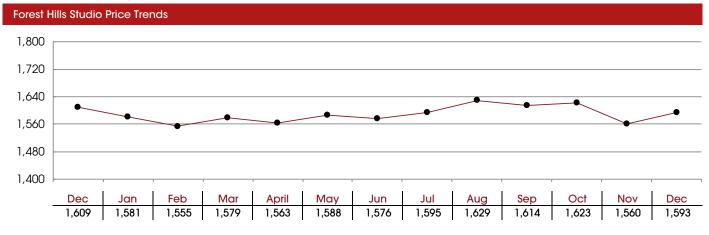


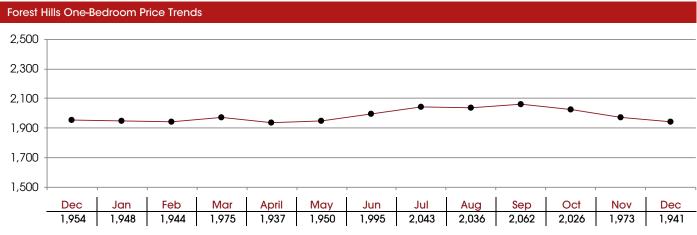


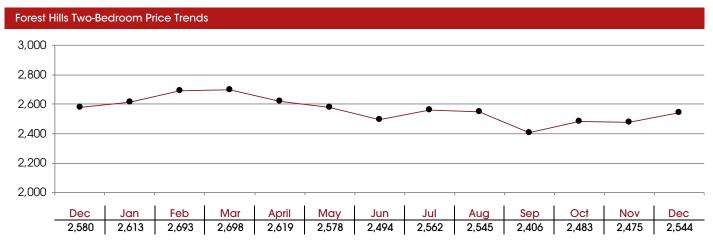


### FOREST HILLS

• After a slight correction in November, overall rental prices increased by an average of 1.17% during December.



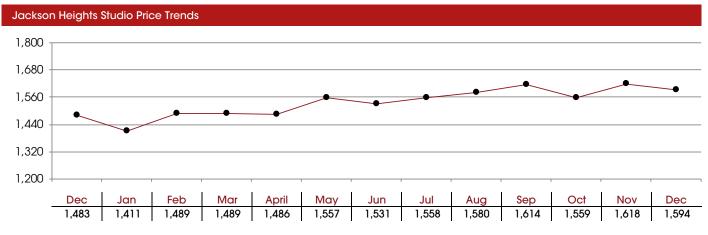


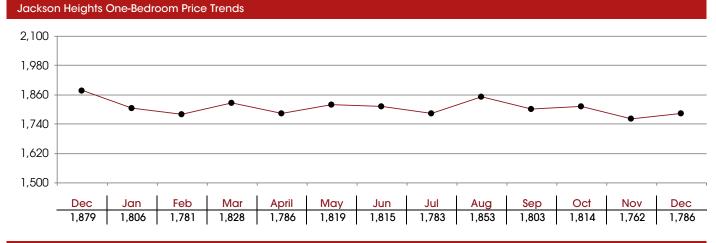


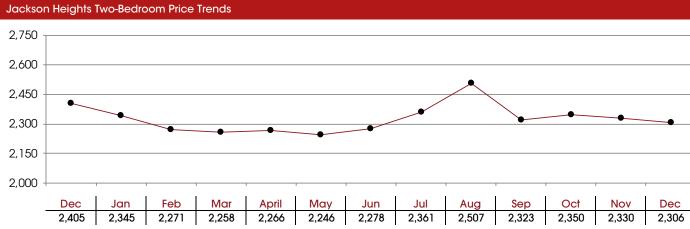


### JACKSON HEIGHTS

• Overall rental pricing in Jackson Heights remained relatively stable during the month of December, falling by just 0.42%.









### THE REPORT EXPLAINED

The Queens Rental Market Report<sup>™</sup> compares fluctuation in the borough's rental data on a monthly basis. It is an essential tool for potential renters seeking transparency in the Queens apartment market and a benchmark for landlords to efficiently and fairly adjust individual property rents in Queens.



The Queens Rental Market Report<sup>™</sup> is based on a cross-section of data from available listings and priced under \$10,000, with ultra-luxury property omitted to obtain a true monthly rental average. Our data is aggregated from the MNS proprietary database and sampled from a specific mid-month point to record current rental rates offered by landlords during that particular month. It is then combined with information from the REBNY Real Estate Listings Source (RLS), OnLine Residential (OLR.com) and R.O.L.E.X. (Real Plus).

Author: MNS has been helping NYC landlords and renters navigate the rental market since 1999. From large companies to individuals, MNS tailors services to meet your needs. To discuss further with our CEO, Andrew Barrocas, call us on 212-475-9000 or email at asb@mns.com

Note: All market data is collected and compiled by MNS's marketing department. The information presented here is intended for instructive purposes only and has been gathered from sources deemed reliable, though it may be subject to errors, omissions, changes or withdrawal without notice.

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