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INTRODUCTION

Average rent prices in Manhattan remained the same compared to the previous month, increasing only 0.02% from \$3,816 in February to \$3,817 in March.





Average rent prices in Manhattan remained the same compared to the previous month, increasing only 0.02% from \$3,816 in February to \$3,817 in March. Similarly, the overall Manhattan rents increased only 0.76% since this time last year from \$3,788. Listing inventory increased moderately, up 2% compared to the previous month, from 6,814 units in February to 6,696 in March. An uptick in listing inventory can be expected in the coming months in anticipation for spring move-ins. Additionally, the ratio of Non-Doorman units to Doorman units rose slightly from the previous month as the percentage of Non-Doorman units increased from 37.7% to 41.2% and the percentage of Doorman units fell from 62.3% to 58.8%.

The largest upswing since the previous month was seen in the Upper East Side. Overall rents jumped 2.3% from \$3,357 in February to \$3,434 in March. All unit types, except Doorman Studios, increased in price this month. Most notably Doorman One-Bedrooms jumped 5.3% to \$3,628, the third consecutive month prices rose for this unit type.

Several other neighborhoods throughout the borough showed positive returns compared to March of 2013. Harlem's average rents rose by 13% from \$2,199 to \$2,486 in the last year. This upward price movement can be attributed to increased demand for larger, Non-Doorman units - Non-Doorman Two-Bedrooms rose to \$2,624 in March, up 7.5% from this time last year. On a similar note, rents in the Upper West Side increased by 4.7% since this time last year from \$3,430 to \$3,593. Non-Doorman One-Bedrooms in the Upper West Side increased in price for the third consecutive month, rising to \$3,821 in March.



| Notable Trends: Manhattan Highs and L | ows (Average Prices) | | |
|---------------------------------------|----------------------------|-----------------|--|
| Туре | Most Expensive | Least Expensive | |
| Non-Doorman Studios | TriBeCa \$4,250 | Harlem \$1,575 | |
| Non-Doorman One Bedrooms | TriBeCa \$5,720 | Harlem \$1,975 | |
| Non-Doorman Two Bedrooms | TriBeCa [§] 7,223 | Harlem \$2,624 | |
| Туре | Most Expensive | Least Expensive | |
| Doorman Studios | East Village \$3.307 | Harlem \$2.206 | |

Where Prices Decreased

Doorman One Bedrooms

Doorman Two Bedrooms

↓ Chelsea

Non-Doorman One-Bedroom **-1.4%**Non-Doorman Two-Bedroom **-1.6%**

↓ East Village

Non-Doorman Studios -1.0% Non-Doorman One-Bedroom -1.7% Doorman One-Bedroom -1.5% Doorman Two-Bedroom -1.9%

↓ Financial District

Non-Doorman One-Bedroom **-0.7%** Doorman Studios **-0.7%** Doorman One-Bedroom **-3.1%** Doorman Two-Bedroom **-0.7%** Non-Doorman Two-Bedroom **-1.3%**

↓ Gramercy

Non-Doorman Two-Bedroom **-0.7%**Doorman Two-Bedroom **-0.8%**

↓ Greenwich Village

Non-Doorman One-Bedroom **-2.4%**Doorman Studios **-3.1%**Doorman One-Bedroom **-2.8%**

↓ Harlem

SoHo \$4,974

SoHo \$8,850

Non-Doorman Studios **-3.4%** Non-Doorman One-Bedroom **-3.7%**

↓ Lower East Side

Non-Doorman One-Bedroom **-0.4%** Doorman Studios **-1.0%** Doorman One-Bedroom **-0.7%**

♦ Midtown East

Non-Doorman Studios **-0.2%** Doorman Studios **-0.5%** Doorman Two-Bedroom **-1.8%**

♦ Midtown West

Non-Doorman One-Bedroom **-1.9%** Non-Doorman Two-Bedroom **-1.5%** Doorman Studios **-3.0%**

↓ Murray Hill

Non-Doorman Studios **-2.7%**Non-Doorman One-Bedroom **-2.5%**Non-Doorman Two-Bedroom **-0.3%**Doorman Two-Bedroom **-1.4%**

↓ SoHo

Harlem \$2,655

Harlem \$3,882

Non-Doorman Studios **-1.9%**Doorman Studios **-0.9%**Doorman One-Bedroom **-0.5%**Doorman Two-Bedroom **-0.1%**

▼ TriBeCa

Non-Doorman Two-Bedroom **-0.6%** Doorman Studios **-2.7%**

↓ Upper East Side

Doorman Studio -3.0%

▼ Upper West Side

Doorman Studios -3.1%



Where Prices Increased

↑ Battery Park City

Doorman Studios **0.7%**Doorman One-Bedroom **1.3%**Doorman Two-Bedroom **-0.02%**

↑ Chelsea

Non-Doorman Studios **3.3%**Doorman One-Bedroom **0.8%**Doorman Studios **3.3%**Doorman Two-Bedroom **0.3%**

↑ East Village

Non-Doorman Two-Bedroom **0.5%** Doorman Studios **1.2%**

↑ Financial District

Non-Doorman Studios 2.5%

↑ Gramercy

Non-Doorman Studios **5.8%** Non-Doorman One-Bedroom **0.9%** Doorman Studios **4.7%** Doorman One-Bedroom **2.5%**

↑ Greenwich Village

Non-Doorman Studios **2.5%**Non-Doorman Two-Bedroom **1.2%**Doorman Two-Bedroom **1.6%**

↑ Harlem

Non-Doorman Two-Bedroom **7.5%**Doorman Studios **6.3%**Doorman One-Bedroom **0.2%**Doorman Two-Bedroom **1.0%**

Lower East Side

Non-Doorman Studios **4.6%**Non-Doorman Two-Bedroom **1.9%**Doorman Two-Bedroom **1.0%**

↑ Midtown East

Non-Doorman One-Bedroom 1.1% Non-Doorman Two-Bedroom 2.2% Doorman One-Bedroom 1.9%

↑ Midtown West

Non-Doorman Studios **3.0%**Doorman One-Bedroom **4.4%**Doorman Two-Bedroom **3.4%**

↑ Murray Hill

Doorman Studios **3.5**%

Doorman One-Bedroom **0.4**%

♦ SoHo

Non-Doorman One-Bedroom **2.8%** Non-Doorman Two-Bedroom **0.2%**

↑ TriBeCa

Non-Doorman Studios 1.2% Non-Doorman One-Bedroom 2.5% Doorman One-Bedroom 2.9% Doorman Two-Bedroom 2.4%

↑ Upper East Side

Non-Doorman Studios **3.8%**Non-Doorman One-Bedroom **2.2%**Non-Doorman Two-Bedroom **4.7%**Doorman One-Bedroom **2.9%**Doorman Two-Bedroom **2.5%**

↑ Upper West Side

Non-Doorman Studios **4.3**% Non-Doorman One-Bedroom **1.2**% Non-Doorman Two-Bedroom **4.6**% Doorman One-Bedroom **5.3**% Doorman Two-Bedroom **0.04**%



A QUICK LOOK STUDIOS

■ Doorman Non-Doorman

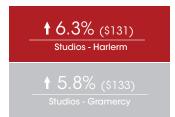
Average Unit Prices By Neighborhood



Average Price Manhattan Studios



Greatest Changes Since February



Days on Market High



Days on Market Low



Market Inventory **High**



Market Inventory Low





A QUICK LOOK 1BEDS

■ Doorman Non-Doorman

Average Unit Prices By Neighborhood



Average Price Manhattan 1 Beds

\$3,985 \$3,226

Greatest Changes Since Frebruary



Days on Market High



Days on Market Low



Market Inventory **High**



Market Inventory Low





A QUICK LOOK 2 BEDS

■ Doorman Non-Doorman

Average Unit Prices By Neighborhood



Average Price Manhattan 2 Beds



Greatest Changes Since January



Days on Market High



Days on Market Low



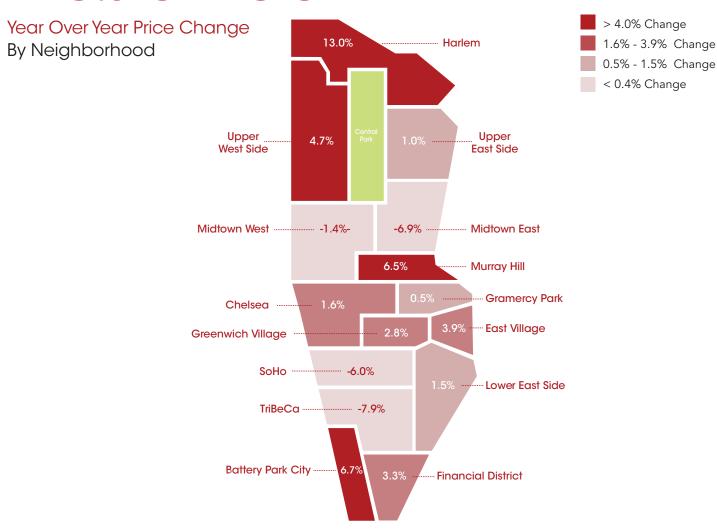
Market Inventory **High**



Market Inventory Low







Year Over Year Price Change

Manhattan Rents: March 2013 vs. March 2014

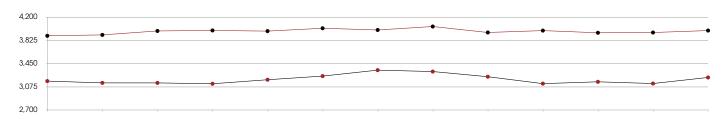
| Туре | March 2013 | March 2014 | Change |
|--------------------------|------------|------------|---------------|
| Non-Doorman Studios | \$2,406 | \$2,462 | † 2.3% |
| Non-Doorman One Bedrooms | \$3,120 | \$3,226 | ↑ 3.4% |
| Non-Doorman Two Bedrooms | \$4,338 | \$4,224 | ↓ 2.6% |
| Туре | March 2013 | March 2014 | Change |
| Doorman Studios | \$2,770 | \$2,886 | † 4.2% |
| Doorman One Bedrooms | \$3,924 | \$3,985 | 1 .6% |
| Doorman Two Bedrooms | \$6,033 | \$5,932 | ↓ 1.7% |
| | | | page 10 |



MANHATTAN PRICE TRENDS

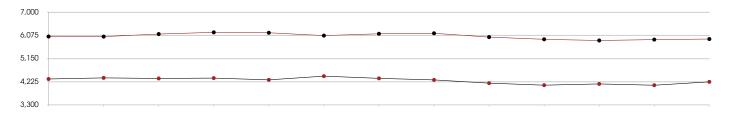






| | Mar | Apr | May | Jun | July | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | 3,900 | 3,915 | 3,978 | 3,987 | 3,976 | 4,022 | 3,994 | 4,050 | 3,954 | 3,984 | 3,949 | 3,953 | 3,985 |
| - | 3,167 | 3,138 | 3,138 | 3,124 | 3,189 | 3,248 | 3,344 | 3,322 | 3,238 | 3,126 | 3,156 | 3,128 | 3,226 |

Manhattan Two-Bedroom Price Trends Over 13 Months



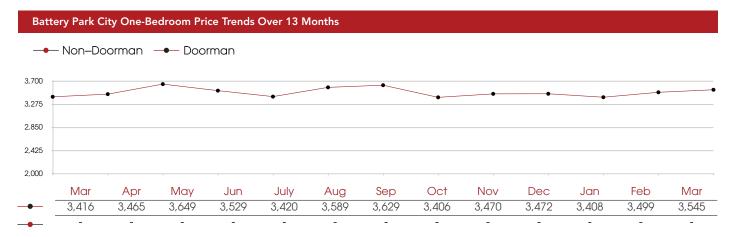
| _ | Mar | Apr | May | Jun | , | Aug | | | | Dec | Jan | Feb | Mar |
|---|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| • | 6,033 | 6,029 | 6,131 | 6,200 | 6,183 | 6,070 | 6,142 | 6,162 | 6,010 | 5,922 | 5,874 | 5,910 | 5,932 |
| - | 4,338 | 4,382 | 4,360 | 4,374 | 4,304 | 4,452 | 4,363 | 4,301 | 4,172 | 4,091 | 4,141 | 4,089 | 4,224 |



BATTERY PARK CITY

Doorman Two-Bedroom rent prices increased 9.6% compared to March 2013 from \$5,735 to \$6,284.



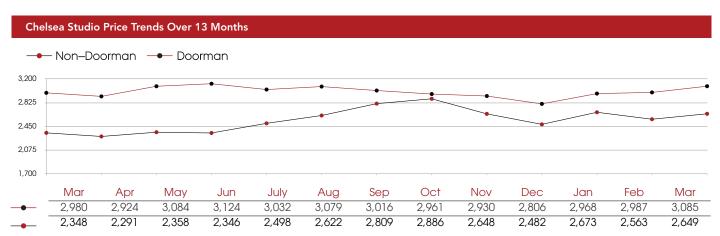




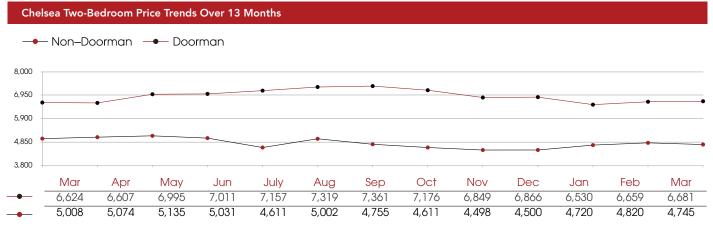


CHELSEA

• Non-Doorman Studio rent prices increased 12.8% compared to March 2013 from \$2,348 to \$2,649.



Chelsea One-Bedroom Price Trends Over 13 Months 5,000 4,375 3,750 3.125 2,500 Mar Apr May Jun July Aug Sep Oct Nov Dec Jan Feb Mar 4,083 4,131 4,158 4,286 4,355 4,498 4,368 4,361 4,282 4,300 4,368 4,327 4,363 3,334 3,397 3,376 3,251 3,330 3,550 3,555 3,371 3,295 3,310 3,292 3,293 3,248





EAST VILLAGE

• Doorman Studio rent prices increased 16.4% compared to March 2013 from \$2,842 to \$3,307.





3,064

2,975

2,876

2,901

2,834

2,906

2,857



2,962

2,983

3,126

3,107

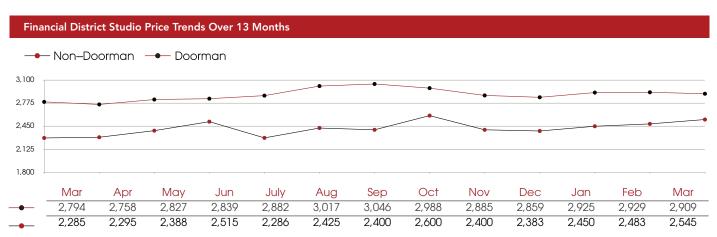
2,989

3,081

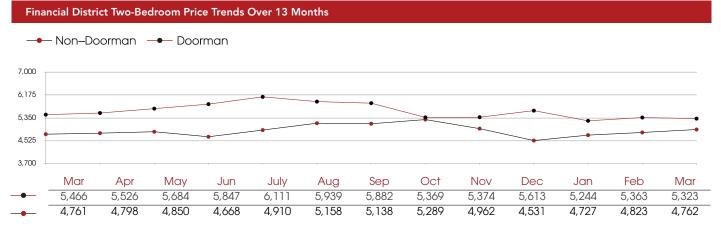


FINANCIAL DISTRICT

• After peaking in September 2013, Doorman Studio rent prices remained relatively stable around \$2,900.



Financial District One-Bedroom Price Trends Over 13 Months 4,200 3,800 3,400 3,000 2,600 Mar Apr May Jun July Aug Sep Oct Nov Dec Jan Feb Mar 3,661 3,696 3,558 3,688 3,779 3,978 4,020 3,979 3,805 4,112 3,898 3,977 3,852 3,311 3,361 3,325 3,183 3,432 3,818 4,165 4,154 3,937 3,640 3,525 3,650 3,625



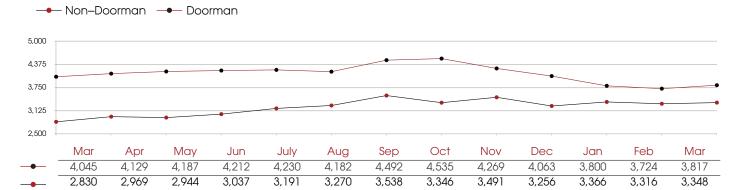


GRAMERCY PARK

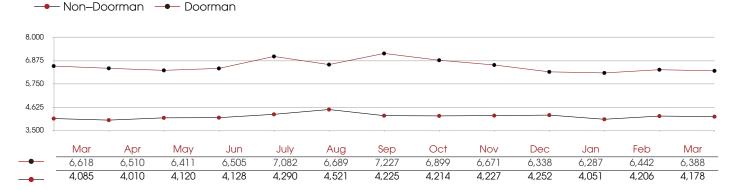
• Rents for Non-Doorman One-Bedrooms increased 18.3% compared to March 2013 from \$2,830 to \$3,348 while rent prices for Doorman One-Bedrooms decreased 5.6% compared to March 2013 from \$4,045 to \$3,817.

Gramercy Park Studio Price Trends Over 13 Months 3,000 2,725 2,450 2,175 1,900 Mar May July Sep Oct Nov Dec Jan Feb Mar Apr Jun Aug 2,963 2,943 2,914 2,825 2,676 2,719 2,749 2,698 2,776 2,815 2,748 2,753 2,881 2,399 2,382 2,455 2,939 2,439 2,403 2,315 2,448 2,339 2,430 2,605 2,820 2,632

Gramercy Park One-Bedroom Price Trends Over 13 Months



Gramercy Park Two-Bedroom Price Trends Over 13 Months





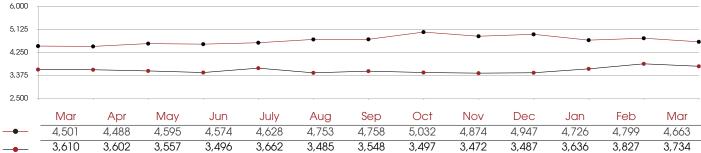
GREENWICH VILLAGE

- Listing inventory increased 48% from 356 units to 527 units. This jump can be attributed to anticipation for Spring 2014 move-ins.
- Rent prices for Studios and One-Bedrooms fell 3.1% and 2.8% respectively compared to the previous month.

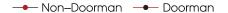
Greenwich Village Studio Price Trends Over 13 Months - Non-Doorman — Doorman 3,400 2.975 2,550 2,125 1,700 Mar May Oct Nov Dec Jan Feb Mar Apr Jun July Aug Sep 2,954 3,074 3,018 3,041 2,995 3,082 3,059 3,377 3,133 3,022 3,223 3,365 3,260 2,701 2,713 2,660 2,570 2,451 2,571 2,484 2,549 2,676 2,623 2,689 2,616 2,681

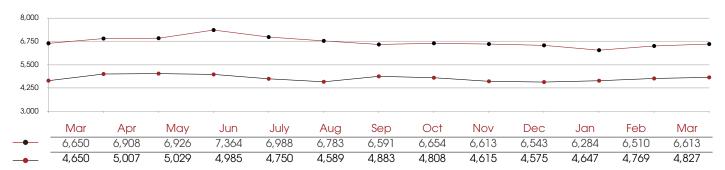
Greenwich Village One-Bedroom Price Trends Over 13 Months





Greenwich Village Two-Bedroom Price Trends Over 13 Months

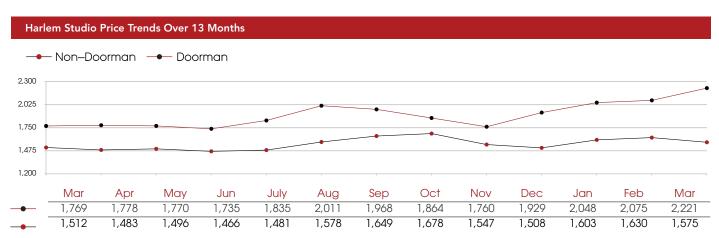




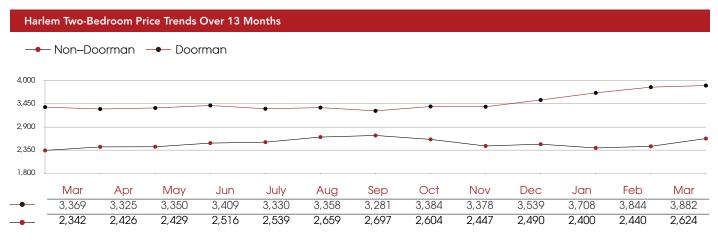


HARLEM

• Non-Doorman Two-Bedroom rents increased 7.5% compared to the previous month from \$2,440 to \$2,624.



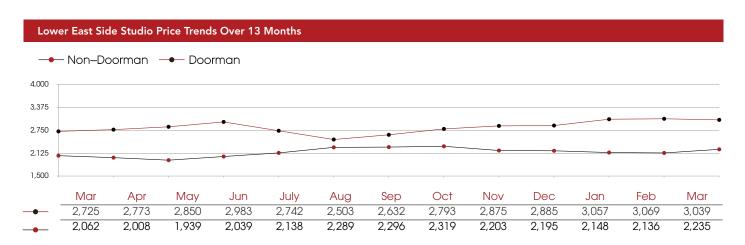






LOWER EAST SIDE

• Rent prices remained relatively similar compared to March 2013, increasing only 1.5% from \$3,295 to \$3,345.





3,600

2,649

3,906

2,550

3,677

2,403

4,019

2,549

4,165

2,518

4,072

2,626

4,042

2,615



3,706

2,516

3,720

2,689

3,793

2,683

3,630

2,622

3,613

2,783

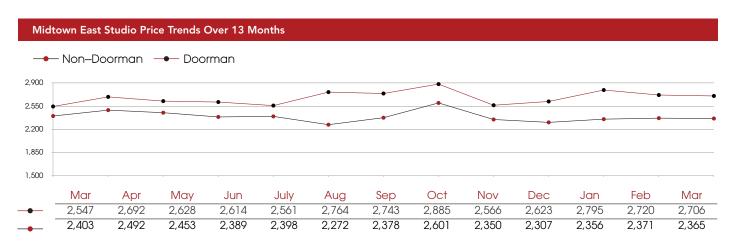
3,433

2,512



MIDTOWN EAST

 Midtown East offered the second highest number of Doorman One-Bedrooms at 330 units behind Midtown West, which offered 373 units.



Midtown East One-Bedroom Price Trends Over 13 Months 5,000 4,300 3,600 2,900 2,200 Mar Apr May Jun July Aug Sep Oct Nov Dec Jan Feb Mar 3,770 3,729 3,810 3,956 3,702 4,036 4,079 4,260 3,882 3,774 3,602 3,578 3,646 3,043 2,941 2,829 2,760 2,816 2,990 2,790 2,775 2,812 2,840 2,851 2,947 2,979





- Doorman One-Bedroom pricing increased 4.4% compared to the previous month from \$3,877 to \$4,058.
- Doorman Two-Bedroom pricing increased 3.4% compared to the previous month from \$5,943 to \$6,078.

Midtown West Studio Price Trends Over 13 Months 3,000 2 650 2,300 1,950 1,600 Mar May Jun July Oct Nov Dec Jan Feb Mar Apr Aug Sep 2,857 2,792 2,709 2,645 2,602 2,854 2,869 2,862 2,699 2,782 2,977 2,882 2,795 2,160 2,142 2,077 1,966 2,423 2,282 2,254 2,323

2,607

2,429

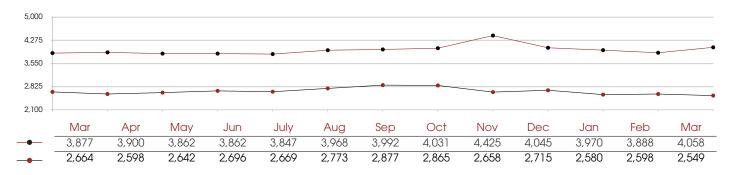
2,411

2,116

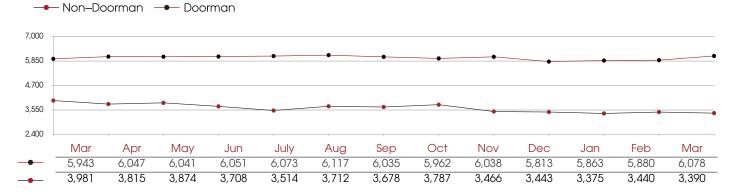
Midtown West One-Bedroom Price Trends Over 13 Months



2,168



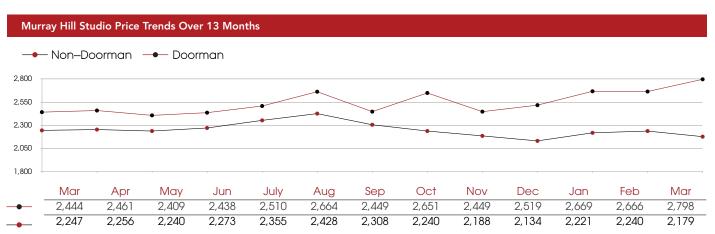
Midtown West Two-Bedroom Price Trends Over 13 Months





MURRAY HILL

• Rent prices for Doorman Studios rose 13% compared to March 2013 from \$2,444 to \$2,761.



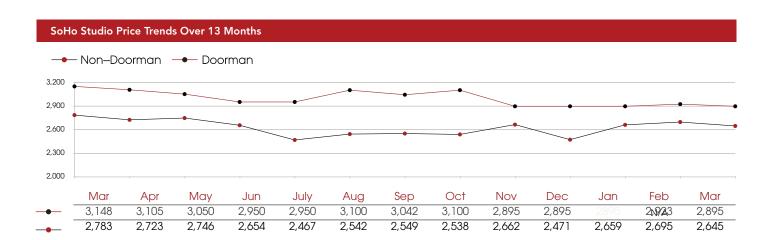






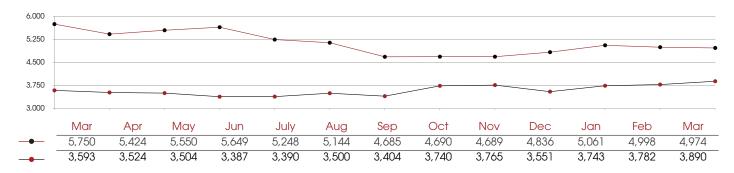
SOHO

• Non-Doorman One-Bedroom rents increased 8.3% compared to March 2013 from \$3,593 to \$3,890.

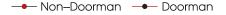


SoHo One-Bedroom Price Trends Over 13 Months





SoHo Two-Bedroom Price Trends Over 13 Months





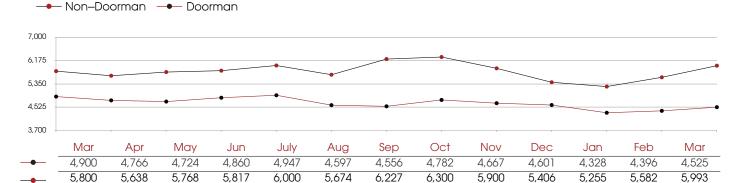


TRIBECA

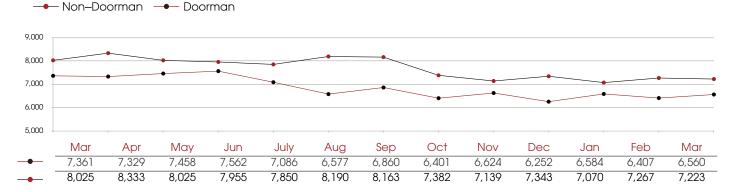
- Doorman One-Bedroom pricing decreased 7.6% compared to the previous month from \$4,900 to \$4,525.
- Doorman Two-Bedroom pricing increased 10.9% compared to the previous month from \$7,361 to \$6,560.

TriBeCa Studio Price Trends Over 13 Months 5,000 4,425 3,850 3.275 2,700 Mar May July Oct Nov Feb Mar Apr Jun Aug Sep Dec Jan 3,578 3,514 3,567 3,465 3,210 3,348 2,999 3,157 3,370 3,302 3,372 3,282 3,061 4,495 4,230 4,230 4,250 4,600 4,475 4,198 4,352 4,200 4,300 4,165 4,150 4,200









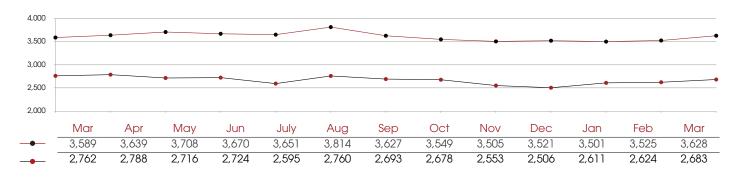


UPPER EAST SIDE

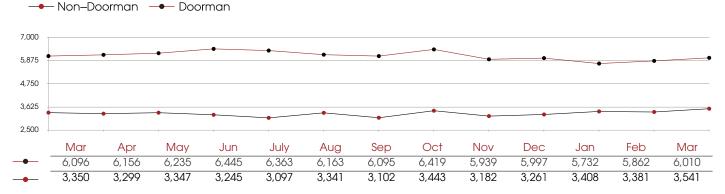
• Upper East Side offered the most Non-Doorman Studios in Manhattan.



Upper East Side One-Bedroom Price Trends Over 13 Months Non–Doorman Doorman



Upper East Side Two-Bedroom Price Trends Over 13 Months



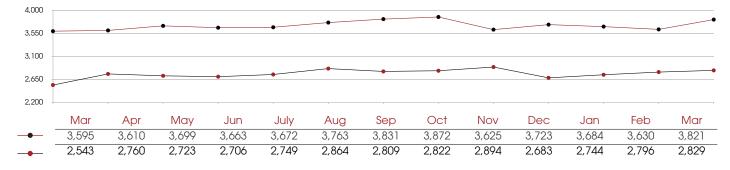


UPPER WEST SIDE

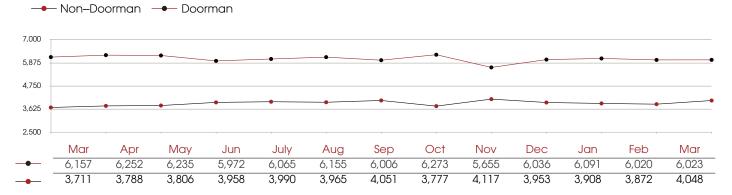
Overall pricing for Upper West Side units increased 4.7% compared to March 2013 from \$3,430 to \$3,593.



Upper West Side One-Bedroom Price Trends Over 13 Months Non-Doorman — Doorman



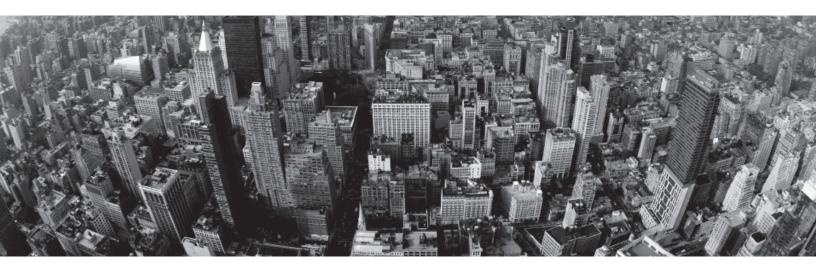






THE REPORT EXPLAINED

The Manhattan Rental Market ReportTM compares fluctuation in the city's rental data on a monthly basis. It is an essential tool for potential renters seeking transparency in the NYC apartment market and a benchmark for landlords to efficiently and fairly adjust individual property rents in Manhattan.



The Manhattan Rental Market Report™ is based on data cross-sectioned from over 10,000 currently available listings located below 125th Street and priced under \$10,000, with ultra-luxury property omitted to obtain a true monthly rental average. Our data is aggregated from the MNS proprietary database and sampled from a specific mid-month point to record current rental rates offered by landlords during that particular month. It is then combined with information from the REBNY Real Estate Listings Source (RLS), OnLine Residential (OLR. com) and R.O.L.E.X. (Real Plus).

Author: MNS has been helping Manhattan & Brooklyn landlords and renters navigate the rental market since 1999. From large companies to individuals, MNS tailors services to meet your needs. Contact us today to see how we can help.

Contact Us Now: 212.475.9000

Note: All market data is collected and compiled by MNS's marketing department. The information presented here is intended for instructive purposes only and has been gathered from sources deemed reliable, though it may be subject to errors, omissions, changes or withdrawal without notice.

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