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INTRODUCTION

Average rent across Manhattan remained stable this month, moving -0.26% from \$4,057.67 in May 2016 to \$4,047.04 in June 2016.





Average rent across Manhattan remained stable this month, moving -0.26% from \$4,057.67 in May 2016 to \$4,047.04 in June 2016. Inventory levels, however, increased by 7.0% from 9,746 in May 2016 to 10,433. The ratio of Non-Doorman units to Doorman units in all of Manhattan changed from 42.7% (NDM) and 57.3% (DM) to 49.3% (NDM) and 50.7% (DM). From an annual perspective, rents increased by 1.6% since June 2015, from \$3,985 to \$4,047.

It is important to note that the following neighborhoods consisted of a sample size of less than 20 units at the time the sample was taken: Studios – Battery Park City (DM), Financial District (NDM), Lower East Side (DM), SoHo (DM), TriBeCa (NDM); One Bedrooms – SoHo (DM), TriBeCa (NDM); Two Bedrooms – Lower East Side (DM), SoHo (DM). Smaller sample sizes often lead to heightened average price fluctuations.

Inventory in Manhattan is continuing to increase, with Battery Park City seeing the largest influx of apartments since last month, with an increase of 27.9%. Midtown West, however, saw the largest decrease in units on the market, moving from 1,415 units in May to 1,085 in June. From a pricing perspective, most areas prices fluctuated between -2.2% and 3.5%, with the exception of Harlem which decreased by 5.5%, the result of various doorman units exiting the market.

Since last year, while East Village, Midtown East, Midtown West and SoHo remained relatively unchanged, the other neighborhoods saw moderate increases in average rents, up to 4.5% (aside from TriBeCa which increased by 7%). The largest annual increase, after TriBeCa which consistently has rather small level of inventory on the market, was seen in Greenwich Village at 4.5%, followed by Battery Park City at 3.7% and the Financial District at 3.4%.



Notable Trends: Manhattan Highs and Lows (Average Prices)	

Туре	Most Expensive	Least Expensive			
Non-Doorman Studios	TriBeCa \$3,728	Harlem \$1,867			
Non-Doorman One Bedrooms	TriBeCa \$5,956	Harlem \$2,345			
Non-Doorman Two Bedrooms	TriBeCa \$7,991	Harlem \$2,837	Harlem \$2,837		
Туре	Most Expensive	Least Expensive			
Type Doorman Studios	Most Expensive SoHo \$3,929	Least Expensive Harlem \$2,399			
	· · · · · · · · · · · · · · · · · · ·	<u> </u>			

Where Prices Decreased (monthly)

Doorman Studios -4.2% Doorman One-Bedroom -2.6%

↓ Chelsea

Doorman Two-Bedroom -4.6%

Non-Doorman Studios -1.4% Non-Doorman Two-Bedroom -0.3% Doorman One-Bedroom -4.3% Doorman Two-Bedroom -5.0%

↓ Financial District

Non-Doorman Studios -0.4%

Gramercy

Doorman Two-Bedroom -3.1% Non-Doorman Two-Bedroom -6.9%

Greenwich Village

Doorman One-Bedroom -0.4% Doorman Two-Bedroom -5.6%

↓ Harlem

Non-Doorman One-Bedroom -1.1% Non-Doorman Two-Bedroom -0.6% Doorman Studios -14.2% Doorman One-Bedroom -7.2% Doorman Two-Bedroom -5.5%

↓ Lower East Side

Non-Doorman Studios -2.3% Non-Doorman Two-Bedroom -2.5% Doorman Studios -2.8% Doorman One-Bedroom -0.3% Doorman Two-Bedroom -4.3%

↓ Midtown East

Doorman Studios -3.6% Doorman One-Bedroom -2.8% Doorman Two-Bedroom -2.6%

↓ Midtown West

Doorman One-Bedroom -1.2% Doorman Two-Bedroom -3.5%

↓ Murray Hill

Non-Doorman Studios -0.9% Doorman Studios -3.8% Doorman One-Bedroom -1.3% Doorman Two-Bedroom -0.3%

↓ SoHo

Non-Doorman OneBedroom-9.5% Doorman One-Bedroom -1.4% Doorman Two-Bedroom -3.9%

Tribeca

Non-Doorman Studios -0.5%

↓ Upper East Side

Doorman Studios -0.4% Doorman One-Bedroom -1.6% Non-Doorman Two-Bedroom -0.6%

↓ Upper West Side

Doorman Studios -2.7% Doorman Two-Bedroom -3.1%



Where Prices Increased (monthly)

↑ Battery Park City

Doorman Two-Bedroom 0.8%

↑ Chelsea

Non-Doorman Studios 3.6% Non-Doorman One-Bedroom 1.4% Non-Doorman Two-Bedroom 4.7% Doorman Studios 5.8% Doorman One-Bedroom 2.4%

↑ East Village

Non-Doorman One-Bedroom0.7% Doorman Studios 0.8%

↑ Financial District

Non-Doorman One-Bedroom 2.8% Non-Doorman Two-Bedroom 1.6% Doorman Studios 0.2% Doorman One-Bedroom 3.9% Doorman Two-Bedroom 2.1%

↑ Gramercy

Non-Doorman Studios 9.6% Doorman Studios -0.0% Doorman One-Bedroom 0.2% Non-Doorman One-Bedroom 7.3%

↑ Greenwich Village

Non-Doorman Studios 1.2% Non-Doorman One-Bedroom 1.5% Non-Doorman Two-Bedroom 1.7% Doorman Studios 0.4%

↑ Harlem

Non-Doorman Studios 2.1%

↑ Lower East Side

Non-Doorman One-Bedroom 8.0%

↑ Midtown East

Non-Doorman Studios 1.2% Non-Doorman One-Bedroom 1.6% Non-Doorman Two-Bedroom 6.5%

↑ Midtown West

Non-Doorman Studios 1.2% Non-Doorman One-Bedroom 2.8% Doorman Studios 0.4% Non-Doorman Two-Bedroom 1.8%

↑ Murray Hill

Non-Doorman One-Bedroom 1.4% Non-Doorman Two-Bedroom 0.5%

♦ SoHo

Non-Doorman Studios 1.4% Doorman Studios 18.1% Non-Doorman Two-Bedroom 0.1%

↑ Tribeca

Doorman Studios 2.2% Doorman One-Bedroom 2.6% Non-Doorman One-Bedroom 4.4% Doorman Two-Bedroom 3.2% Non-Doorman Two-Bedroom 6.3%

↑ Upper East Side

Non-Doorman Studios 0.9% Non-Doorman One-Bedroom 1.5% Doorman Two-Bedroom 0.2%

↑ Upper West Side

Non-Doorman Studios 1.7% Non-Doorman One-Bedroom 1.7% Doorman One-Bedroom 0.5% Non-Doorman Two-Bedroom 2.4%



A QUICK LOOK STUDIOS

Doorman Non-Doorman

Average Unit Prices By Neighborhood



Average Price Manhattan Studios



Greatest Changes Since May



Days on Market High



Days on Market Low



& Midtown West

Market Inventory High



Market Inventory Low





A QUICK LOOK 1BEDS

■ Doorman Non-Doorman

Average Unit Prices By Neighborhood



Average Price Manhattan 1 Beds



Greatest Changes Since May



Days on Market High



1idtown West TriBeCa & Soho

Days on Market Low



Harlem Upper East Side & East Village

Market Inventory High



Market Inventory Low

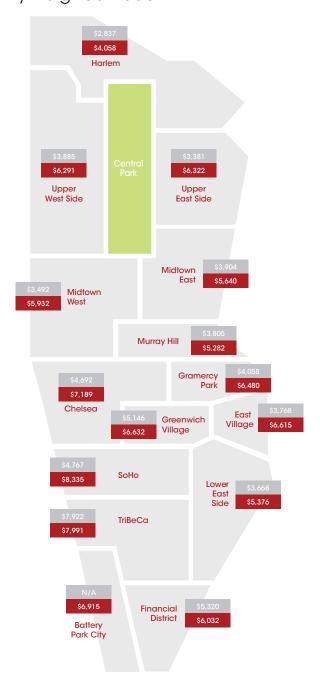




A QUICK LOOK 2 BEDS

■ Doorman Non-Doorman

Average Unit Prices By Neighborhood



Average Price Manhattan 2 Beds



Greatest Changes Since May



Days on Market High



Days on Market Low



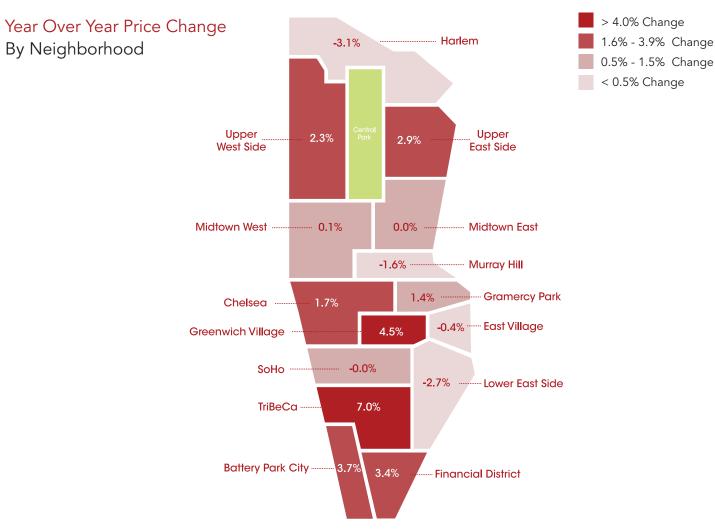
Market Inventory **High**



Market Inventory Low







Year Over Year Price Change

Manhattan Rents: June 2015 vs. June 2016

Туре	June 2015	June 2016	Change		
Non-Doorman Studios	^{\$} 2,437	^{\$} 2,527	↑ 3.7%		
Non-Doorman One Bedrooms	\$3,160	\$3,359	♦ 6.3%		
Non-Doorman Two Bedrooms	\$4,288	\$4,332	↑ 1.0%		
Туре	May 2015	May 2016	Change		
Doorman Studios	\$3,048	\$3,138	↑ 2.9%		
Doorman One Bedrooms	\$4,353	\$4,330	♦ 0.5%		
Doorman Two Bedrooms	\$6,375	§6,339	↓ 0.6%		
			page 10		



6,375

4,288

6,315

4,234

6,431

4,276

6,409

4,367

6,274

4,313

6,246

4,302

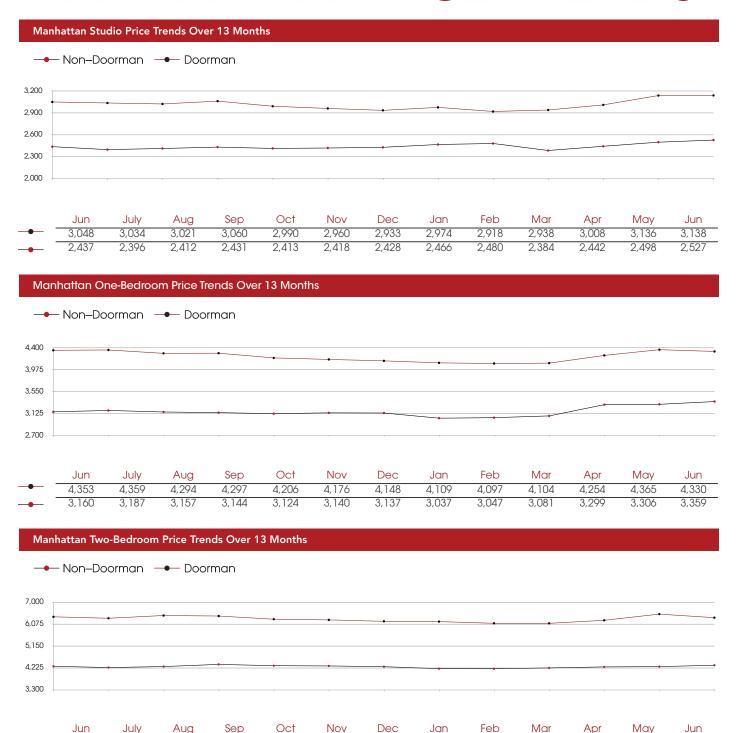
6,186

4,271

6,173

4,187

MANHATTAN PRICE TRENDS



6,102

4,183

6,101

4,218

6,229

4,262

6,489

4,273

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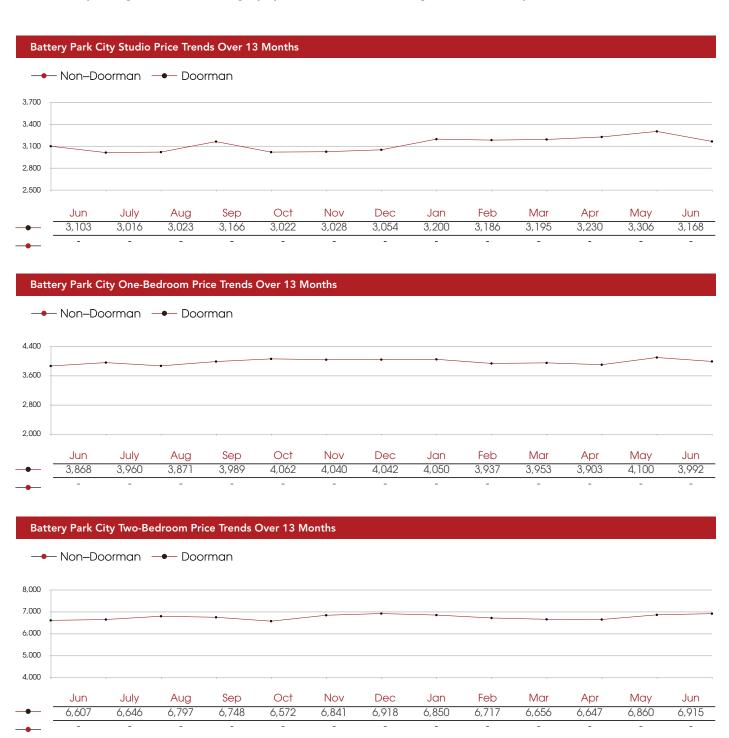
6,339

4,332



BATTERY PARK CITY

• The monthly average rent decreased slightly by 1.3%, as the annual average rent increased by 3.7%.

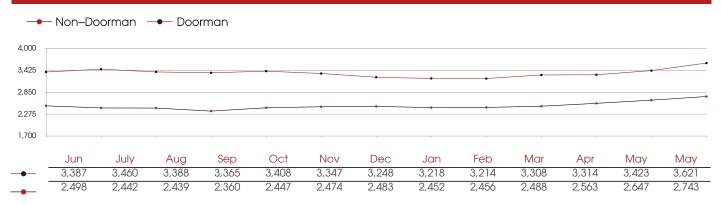




CHELSEA

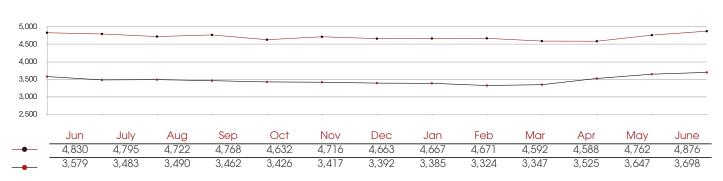
- All unit classes increased this month between 1.4% and 5.8%, with the exception of Doorman Two-Bedroom Units which decreased by 4.6% as higher priced units left the market.
- Overall, the average rent increased by 1.2% since last month.

Chelsea Studio Price Trends Over 13 Months

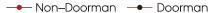


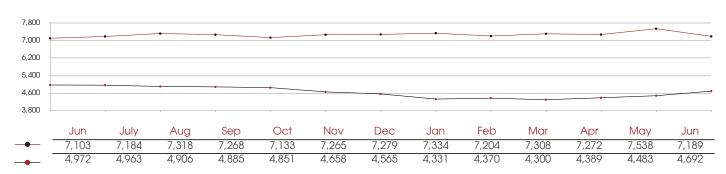
Chelsea One-Bedroom Price Trends Over 13 Months





Chelsea Two-Bedroom Price Trends Over 13 Months



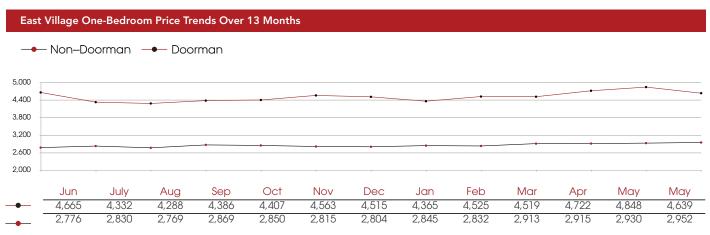




EAST VILLAGE

• While One and Two Bedroom Doorman Units decreased by 4.3 and 5.0%, respectively this month, as higher priced units exited the market and lower priced units entered, all other unit classes remained relatively unchanged.



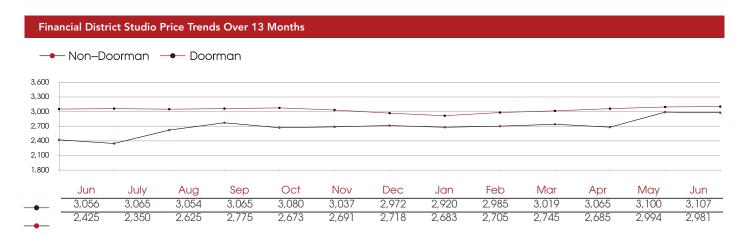


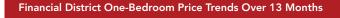


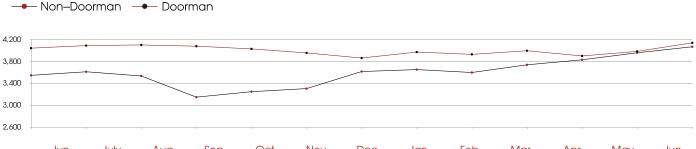


FINANCIAL DISTRICT

- The Financial District saw movements between -0.4% and 3.9% this month, with an overall average increase of 1.9%.
- Since last year, average rents have increased by 3.4%.







2,000 +				'	'	'	'	'	'	'	'	'	
-	Jun	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
-	4,049	4,095	4,108	4,085	4,035	3,962	3,869	3,977	3,935	4,002	3,907	3,990	4,146
-	3,553	3,618	3,542	3,155	3,255	3,311	3,622	3,658	3,605	3,745	3,836	3,964	4,074

Financial District Two-Bedroom Price Trends Over 13 Months





GRAMERCY PARK

• Non Doorman Studios and One Bedroom Units increased by 9.6% and 7.3%, respectively this month, as several units centered on Gramercy Park itself, entered the market.



Gramercy Park One-Bedroom Price Trends Over 13 Months 4,900 4,300 3,700 3,100 2,500 July Aug Oct Mar Jun Sep Nov Dec Jan Feb Apr May Jun 4,149 4,087 4,181 4,082 4,028 4,057 4,119 4,210 4,143 4,180 4,233 4,242 3,249 3,332 3,300 3,357 3,309 3,297 3,289 3,240 3,212 3,236 3,263 3,151 3,380



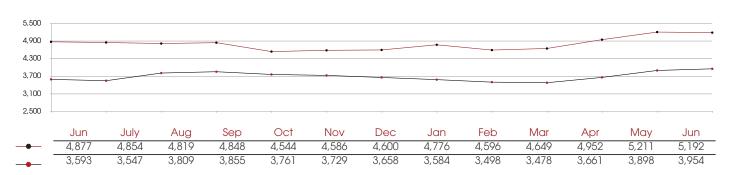


GREENWICH VILLAGE

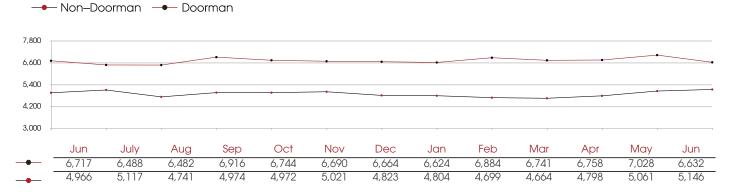
• Average rents this month remained stable, moving by only -0.8%, while the annual average rent increased by 4.5%.



Greenwich Village One-Bedroom Price Trends Over 13 Months Non–Doorman Doorman



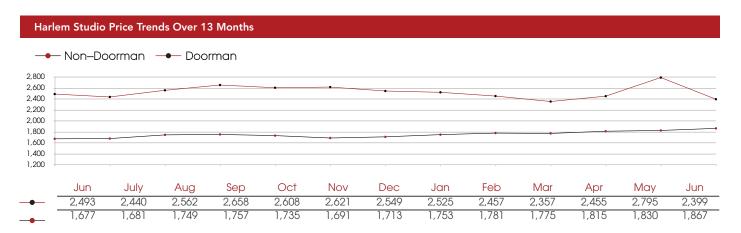
Greenwich Village Two-Bedroom Price Trends Over 13 Months





HARLEM

• The doorman sector took a hit this month, as all unit classes decreased corresponding to last month's higher priced doorman units exiting the market. These decreases led the overall average rental decrease of 5.0%.



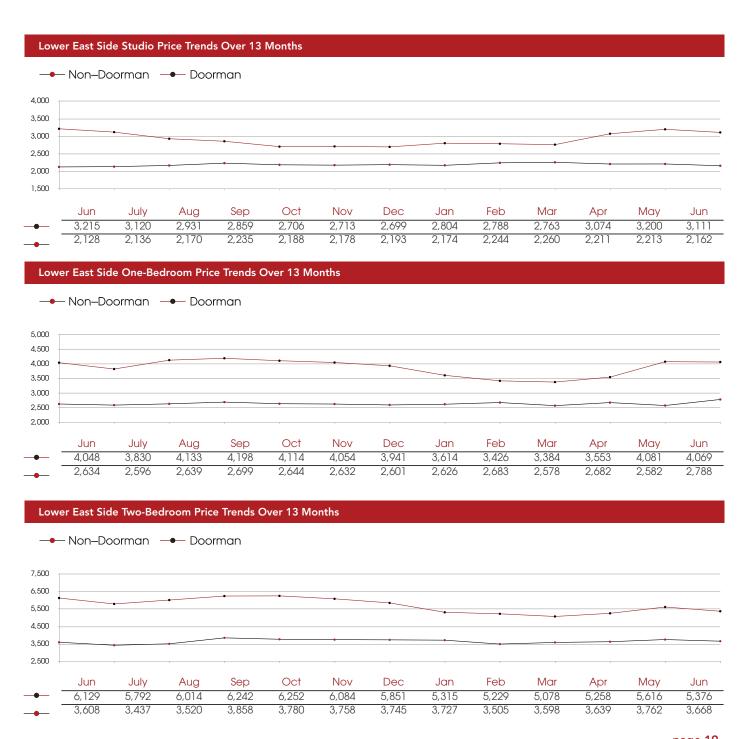






LOWER EAST SIDE

• The One Bedroom Non Doorman sector saw a substantial increase this month, at 8.0%, as a large sun-drenched loft apartment from 147 Bowery entered the market. All other unit classes saw decreased due to standard changes in inventory.





MIDTOWN EAST

• Midtown East remained stable this month, moving by only -0.2%.



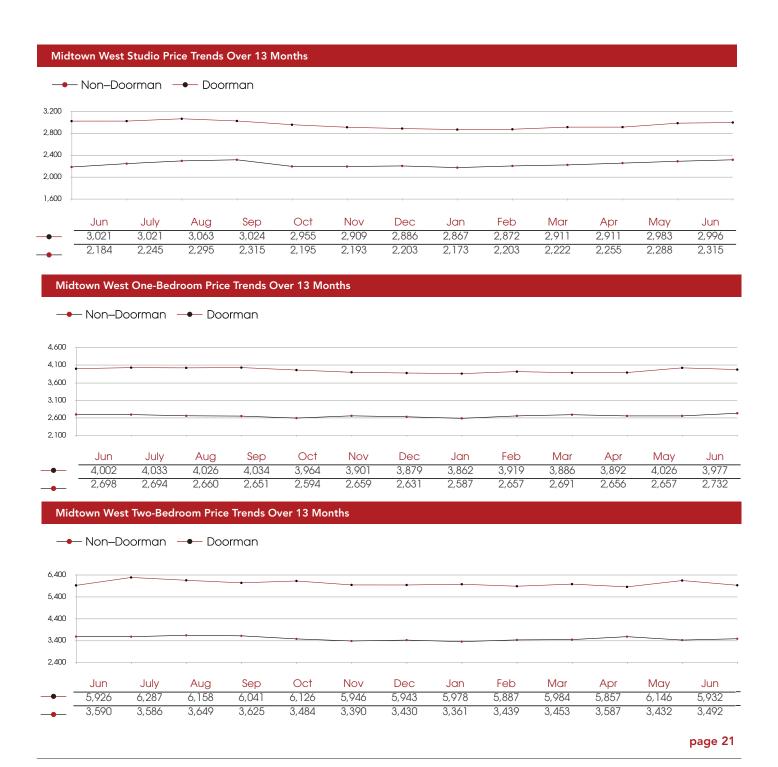






MIDTOWN WEST

• Like Midtown East, Midtown West remained stable, moving by only -0.4% since last month.





MURRAY HILL

July

5,471

3,999

Aug

5,411

3,875

Jun

5,491

4,132

• Average rent remained stable this month, with an overall movement of -0.6%.



Oct

5,580

3,637

Sep

5,694

3,874

Nov

5,627

3,717

Dec

5,338

3,698

Jan

5,318

3,695

Feb

5,291

3,763

Mar

5,318

3,843

Jun

5,282

3,805

May

5,299

3,785

Apr

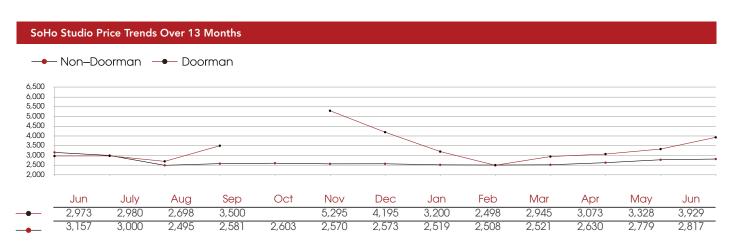
5,327

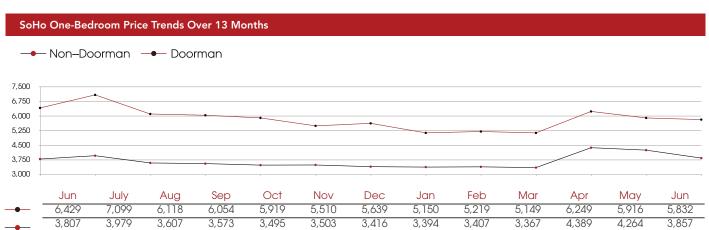
3,906

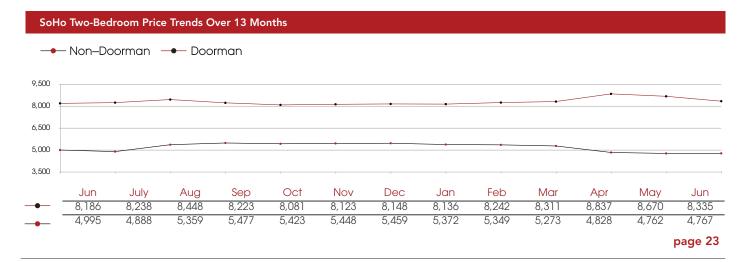


SOHO

• With Studio Doorman units increasing by 18.1% as several high end units entered the market, and One Bedroom Non Doorman units decreasing by 9.5%, the overall average rent balanced out with an average movement of -0.6%.



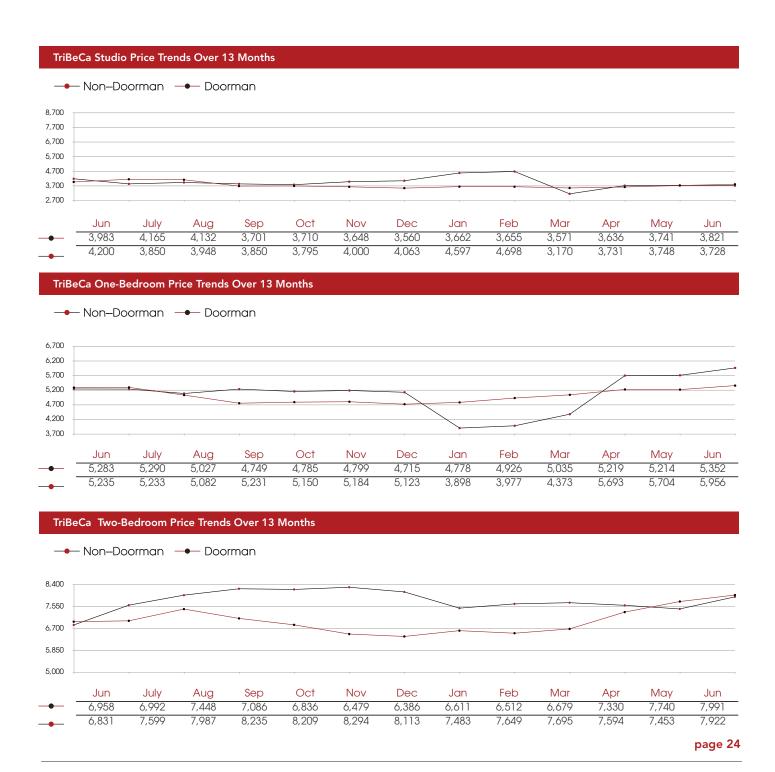






TRIBECA

• TriBeCa saw a stable increase this month, at 3.5%, as the annual average rent increased by 7.0%.

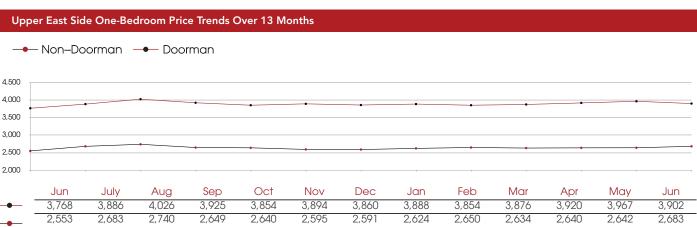




UPPER EAST SIDE

• Although the monthly average rent remained stable at -0.1%, the annual average rent increased by 2.9%.



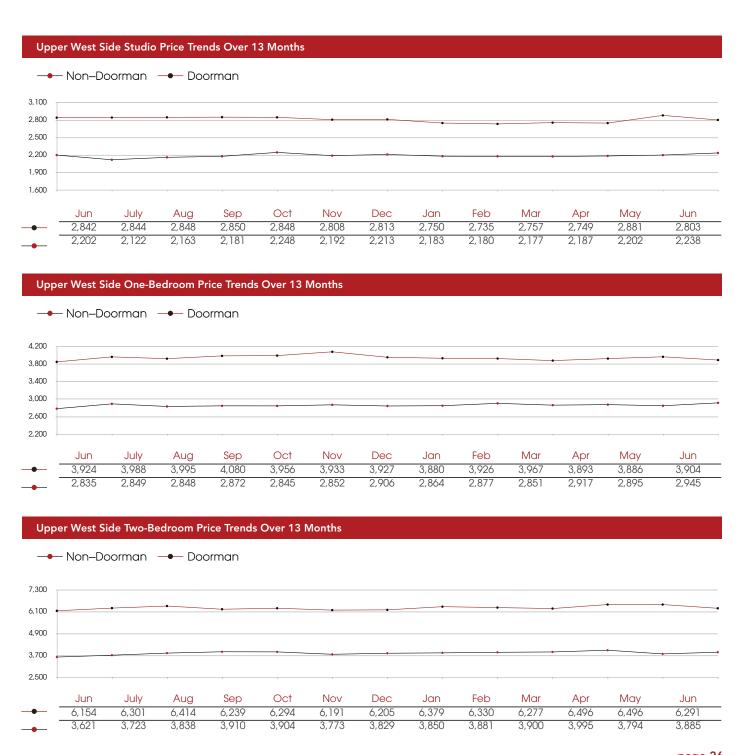






UPPER WEST SIDE

• Similar to the UES, the monthly average rent remained stable at -0.4%, as the annual average rent increased by 2.3%.





THE REPORT EXPLAINED

The Manhattan Rental Market Report™ compares fluctuation in the city's rental data on a monthly basis. It is an essential tool for potential renters seeking transparency in the NYC apartment market and a benchmark for landlords to efficiently and fairly adjust individual property rents in Manhattan.



The Manhattan Rental Market Report™ is based on data cross-sectioned from over 10,000 currently available listings located below 125th Street and priced under \$10,000, with ultra-luxury property omitted to obtain a true monthly rental average. Our data is aggregated from the MNS proprietary database and sampled from a specific mid-month point to record current rental rates offered by landlords during that particular month. It is then combined with information from the REBNY Real Estate Listings Source (RLS), OnLine Residential (OLR. com) and R.O.L.E.X. (Real Plus).

Author: MNS has been helping Manhattan & Brooklyn landlords and renters navigate the rental market since 1999. From large companies to individuals, MNS tailors services to meet your needs. Contact us today to see how we can help.

Contact Us Now: 212.475.9000

Note: All market data is collected and compiled by MNS's marketing department. The information presented here is intended for instructive purposes only and has been gathered from sources deemed reliable, though it may be subject to errors, omissions, changes or withdrawal without notice.

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