

# MANHATTAN RENTAL MARKET REPORT FEBRUARY 2019

## TABLE OF CONTENTS

- 03 INTRODUCTION
- 04 A QUICK LOOK
- 07 MEAN MANHATTAN RENTAL PRICES
- 11 MANHATTAN PRICE TRENDS
- 12 NEIGHBORHOOD PRICE TRENDS
  - 12 BATTERY PARK CITY
  - 13 CHELSEA
  - 14 EAST VILLAGE
  - 15 FINANCIAL DISTRICT
  - 16 GRAMERCY PARK
  - 17 GREENWICH VILLAGE
  - 18 HARLEM
  - 19 LOWER EAST SIDE
  - 20 MIDTOWN EAST
  - 21 MIDTOWN WEST
  - 22 MURRAY HILL
  - 23 SOHO
  - 24 TRIBECA
  - 25 UPPER EAST SIDE
- 27 THE REPORT EXPLAINED

## INTRODUCTION



OVER THE LAST MONTH, THE AVERAGE RENT IN MANHATTAN INCREASED BY 0.42%, FROM \$3,933.95 TO \$3,950.62.

## A QUICK LOOK

THROUGH FEBRUARY, THE AVERAGE RENTAL PRICE IN MANHATTAN INCREASED BY 0.42%, FROM \$3,933.95 TO \$3,950.62. THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN STUDIO UNIT DECREASED BY 2.3%, FROM \$2,619 TO \$2,557. THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN ONE-BEDROOM UNIT DECREASED BY 1.1%, FROM \$3,195 TO \$3,161. THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN TWO-BEDROOM UNIT INCREASED BY 2.14%, FROM \$4,087 TO \$4,174. THE AVERAGE RENTAL PRICE FOR A DOORMAN STUDIO UNIT INCREASED BY 2.84%, FROM \$3,053 TO \$3,139. THE AVERAGE RENTAL PRICE FOR A DOORMAN ONE-BEDROOM UNIT DECREASED BY 2.2%, FROM \$4,287 TO \$4,193. THE AVERAGE RENTAL PRICE FOR A DOORMAN TWO-BEDROOM UNIT INCREASED BY 4.0%, FROM \$5,956 TO \$6,195. THIS PAST MONTH, NON-DOORMAN UNITS REPRESENTED 44.8% OF THE MANHATTAN RENTAL MARKET WHILE DOORMAN UNITS COMPRISED THE REMAINING 55.2%.

YEAR-OVER-YEAR, THE AVERAGE NON-DOORMAN STUDIO RENTAL PRICE IS DOWN 0.77%. IN THAT SAME SPAN, DOORMAN STUDIO UNITS SAW THEIR AVERAGE PRICE IMPROVE BY 2.70%. NON-DOORMAN AND DOORMAN ONE-BEDROOM UNITS EXPERIENCED YEAR-OVER-YEAR PRICE INCREASES OF 0.79% AND 1.63%, RESPECTIVELY. NON-DOORMAN TWO-BEDROOM RENTAL PRICING FELL 0.78% YEAR-OVER-YEAR, WHILE DOORMAN TWO-BEDROOM RENTAL PRICING INCREASED BY 1.90%.

## A QUICK LOOK

NOTABLE TRENDS: MANHATTAN HIGHS AND LOWS				
TYPE	MOST EXPENSIVE	LEAST EXPENSIVE		
NON-DOORMAN STUDIOS	TRIBECA \$5,300	HARLEM \$1,842		
NON-DOORMAN ONE BEDROOMS	TRIBECA \$4,773	HARLEM \$2,242		
NON-DOORMAN TWO BEDROOMS	TRIBECA \$6,855	HARLEM \$2,730		
TYPE	MOST EXPENSIVE	LEAST EXPENSIVE		
DOORMAN STUDIOS	\$OHO \$4,100	HARLEM \$2,359		
DOORMAN ONE BEDROOMS	GREENWICH \$5,389	HARLEM \$3,059		
DOORMAN TWO BEDROOMS	\$OHO \$9,629	HARLEM \$3,700		
		PAGE 4		

#### WHERE PRICES DECREASED (MONTHLY)

#### ↓ CHELSEA

D O O R M A N S T U D I O S - 0 . 5 %
N O N - D O O R M A N O N E - B E D R O O M - 4 . 2 %

## **↓** EAST VILLAGE

DOORMAN ONE-BEDROOM -3.5%

### ↓ FINANCIAL DISTRICT

DOORMAN ONE-BEDROOM -0.6%
DOORMAN TWO-BEDROOM -0.2%
NON-DOORMAN STUDIOS -10.5%
NON-DOORMAN ONE-BEDROOM -2.8%
NON-DOORMAN TWO-BEDROOM -1.13%

### ■ GRAMERCY

DOORMAN TWO-BEDROOM -0.03% NON-DOORMAN STUDIOS -1.7%

#### ↓ GREENWICH VILLAGE

NON-DOORMAN STUDIOS -2.0% NON-DOORMAN ONE-BEDROOM -2.9%

### ↓ HARLEM

DOORMAN TWO-BEDROOM -0.8%
NON-DOORMAN STUDIOS -1.1%
NON-DOORMAN TWO-BEDROOM -3.4%

### LOWER EAST SIDE

D O O R M A N T W O - B E D R O O M - 0 . 0 0 2 %

N O N - D O O R M A N S T U D I O S - 3 . 5 %

N O N - D O O R M A N T W O - B E D R O O M - 0 . 9 %

### ↓ MIDTOWN EAST

NON-DOORMAN STUDIOS -0.3%

### MIDTOWN WEST

DOORMAN TWO-BEDROOM -1.8%

### ↓ MURRAY HILL

NON-DOORMAN ONE-BEDROOM -0.6% NON-DOORMAN TWO-BEDROOM -3.2%

#### **↓** SOHO

DOORMAN ONE-BEDROOM -29.6%
NON-DOORMAN STUDIOS -6.4%
NON-DOORMAN ONE-BEDROOM -0.5%

#### 1 TRIBECA

DOORMAN STUDIOS -3.6%
DOORMAN ONE-BEDROOM -2.6%
NON-DOORMAN STUDIOS -7.8%
NON-DOORMAN ONE-BEDROOM -4.9%

#### ↓ UPPER EAST SIDE

D O O R M A N S T U D I O S - 0 . 8 %

D O O R M A N O N E - B E D R O O M - 0 . 8 %

D O O R M A N T W O - B E D R O O M - 2 . 2 %

N O N - D O O R M A N O N E - B E D R O O M - 1 . 3 %

### ↓ UPPER WEST SIDE

DOORMAN STUDIOS -2.3%

## A QUICK LOOK

#### WHERE PRICES INCREASED (MONTHLY)

#### ↑ BATTERY PARK CITY

DOORMAN STUDIOS 0.6%
DOORMAN ONE-BEDROOM 1.1%
DOORMAN TWO-BEDROOM 1.7%

### ↑ CHELSEA

DOORMAN ONE-BEDROOM 1.5%
DOORMAN TWO-BEDROOM 0.3%
NON-DOORMAN STUDIOS 1.0%
NON-DOORMAN TWO-BEDROOM 4.6%

### ▲ EAST VILLAGE

DOORMAN STUDIOS 3.0%
DOORMAN TWO-BEDROOM 7.6%
NON-DOORMAN STUDIOS 2.2%
NON-DOORMAN ONE-BEDROOM 0.5%
NON-DOORMAN TWO-BEDROOM 1.8%

#### ↑ FINANCIAL DISTRICT

DOORMAN STUDIOS 1.5%

#### ♠ GRAMERCY

DOORMAN STUDIOS 0.1%
DOORMAN ONE-BEDROOM 0.6%
NON-DOORMAN ONE-BEDROOM 0.5%
NON-DOORMAN TWO-BEDROOM 6.9%

### ↑ GREENWICH VILLAGE

D O O R M A N S T U D I O S 0 . 9 %

D O O R M A N O N E - B E D R O O M 0 . 8 %

D O O R M A N T W O - B E D R O O M 4 . 0 %

N O N - D O O R M A N T W O - B E D R O O M 1 . 0 %

### ↑ HARLEM

DOORMAN STUDIOS 1.0%
DOORMAN ONE-BEDROOM 3.9%
NON-DOORMAN ONE-BEDROOM 2.1%

#### ↑ LOWER EAST SIDE

DOORMAN STUDIOS 2.5%
DOORMAN ONE-BEDROOM 2.5%
NON-DOORMAN ONE-BEDROOM 1.8%

#### **★** MIDTOWN EAST

D O O R M A N S T U D I O S 4 . 0 %

D O O R M A N O N E - B E D R O O M 0 . 9 %

D O O R M A N T W O - B E D R O O M 1 . 0 %

N O N - D O O R M A N O N E - B E D R O O M 0 . 4 %

N O N - D O O R M A N T W O - B E D R O O M 1 . 6 %

### ↑ MIDTOWN WEST

DOORMAN STUDIOS 1.0%
DOORMAN ONE-BEDROOM 3.1%
NON-DOORMAN STUDIOS 4.2%
NON-DOORMAN ONE-BEDROOM 1.1%
NON-DOORMAN TWO-BEDROOM 2.2%

#### **♦** MURRAY HILL

DOORMAN STUDIOS 2.3%
DOORMAN ONE-BEDROOM 0.8%
DOORMAN TWO-BEDROOM 1.3%
NON-DOORMAN STUDIOS 0.7%

#### **♦** SOHO

DOORMAN TWO-BEDROOM 31.5%
NON-DOORMAN TWO-BEDROOM 11.7%

### ↑ TRIBECA

D O O R M A N T W O - B E D R O O M 6 . 7 %

N O N - D O O R M A N T W O - B E D R O O M 1 . 9 %

### **♦ UPPER EAST SIDE**

NON-DOORMAN STUDIOS 2.2% NON-DOORMAN TWO-BEDROOM 0.1%

#### **♦** UPPER WEST SIDE

DOORMAN ONE-BEDROOM 3.5%
DOORMAN TWO-BEDROOM 2.9%
NON-DOORMAN STUDIOS 2.7%
NON-DOORMAN ONE-BEDROOM 1.3%
NON-DOORMAN TWO-BEDROOM 1.6%

## A QUICK LOOK STUDIOS

DOORMAN

NON-DOORMAN

## AVERAGE UNIT PRICES

BY NEIGHBORHOOD

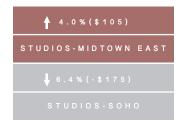


### AVERAGE PRICE MANHATTAN STUDIOS

\$3,139 \$2,557

### GREATEST CHANGES

SINCE JANUARY



## A QUICK LOOK 1 BEDS

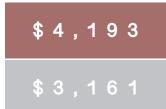


NON-DOORMAN

# AVERAGE UNIT PRICES BY NEIGHBORHOOD



### AVERAGE PRICE MANHATTAN 1 BEDS



### GREATEST CHANGES SINCE JANUARY



## A QUICK LOOK 2 BEDS



NON-DOORMAN

## AVERAGE UNIT PRICES

BY NEIGHBORHOOD



### AVERAGE PRICE MANHATTAN 2 BEDS

\$6,195

## GREATEST CHANGES

SINCE JANUARY



## A QUICK LOOK

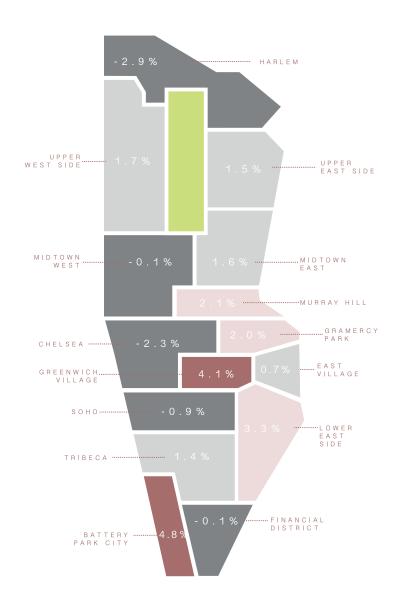
YEAR OVER YEAR
PRICE CHANGE
BY NEIGHBORHOOD

> 4.0% CHANGE

1.6% - 3.9% CHANGE

0.5% - 1.5% CHANGE

< 0.5% CHANGE

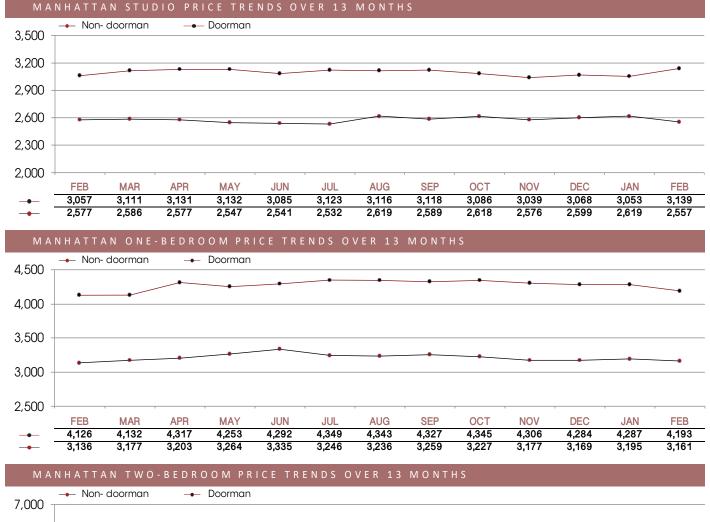


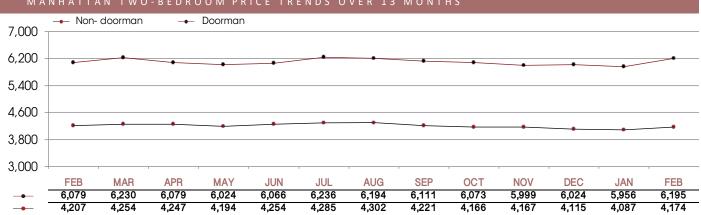
### YEAR OVER YEAR PRICE CHANGE

MANHATTAN RENTS: FEBRUARY 2018 VS. FEBRUARY 2019

TYPE	FEB 2018	FEB 2019	CHANGE
NON-DOORMAN STUDIOS	\$2,577	\$2,557	♦ 0.8%
NON-DOORMAN ONE BEDROOMS	\$3,136	\$3,161	↑ 0.8%
NON-DOORMAN TWO BEDROOMS	\$4,207	\$4,174	↓ 0 . 8 %
TYPE	FEB 2018	FEB 2019	CHANGE
DOORMAN STUDIOS	FEB 2018 \$3,057	FEB 2019 \$3,139	C H A N G E  ↑ 2 . 7 %

## MANHATTAN PRICE TRENDS





## BATTERY PARK CITY

THIS PAST MONTH, THE AVERAGE RENTAL PRICE IN BATTERY PARK CITY INCREASED BY 1.29%.



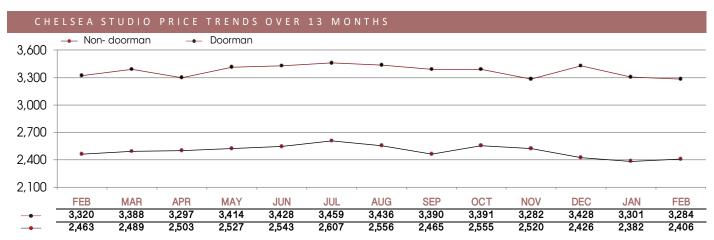


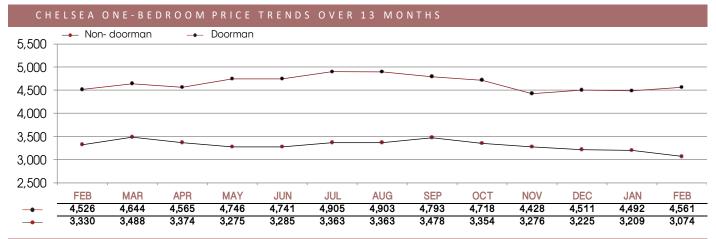


## CHELSEA

THE AVERAGE NON-DOORMAN RENTAL PRICE IN CHELSEA INCREASED BY 0.90% DURING FEBRUARY.

FOLLOWING LAST MONTH'S CORRECTION, THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT IN CHELSEA REBOUNDED BY 0.51% DURING FEBRUARY.



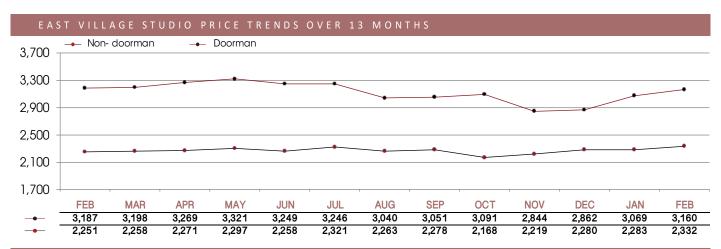


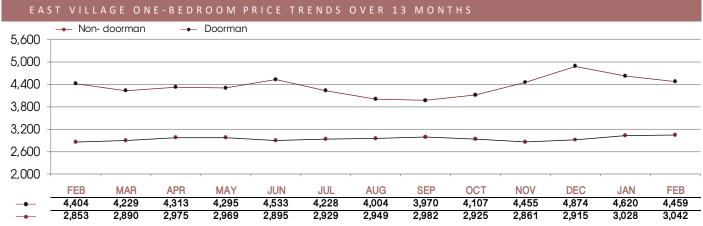


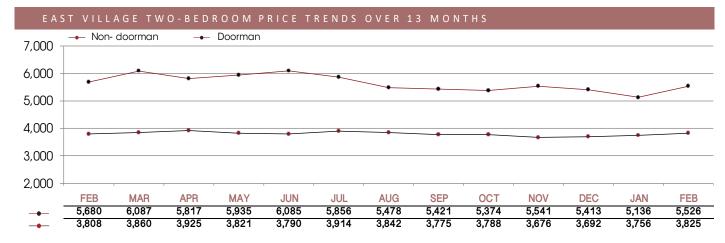
## EAST VILLAGE

DURING FEBRUARY, THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN THE EAST VILLAGE INCREASED BY 1.47%.

THANKS TO A SIZEABLE NUMBER OF LISTINGS COMING ONTO THE MARKET FROM NEW DEVELOPMENTS IN THE AREA, THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT IN THE EAST VILLAGE INCREASED BY 2.49%.





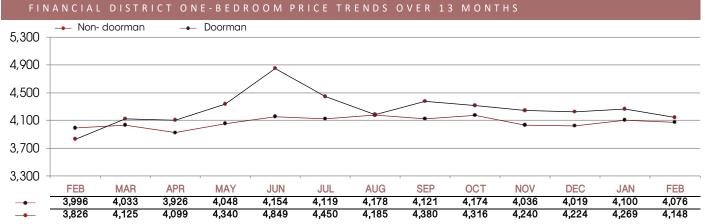


## FINANCIAL DISTRICT

THIS PAST MONTH, THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN THE FINANCIAL DISTRICT FELL BY 4.03%.

DOORMAN UNIT PRICING IN THE FINANCIAL DISTRICT REMAINED STABLE, INCREASING BY JUST 0.10% DURING FEBRUARY.

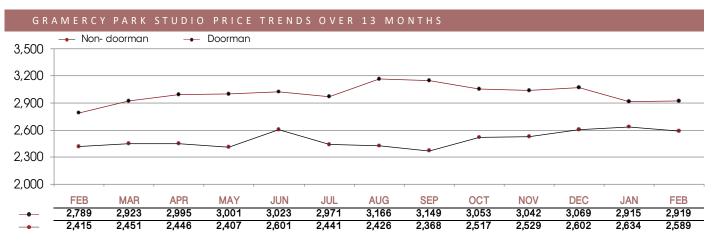




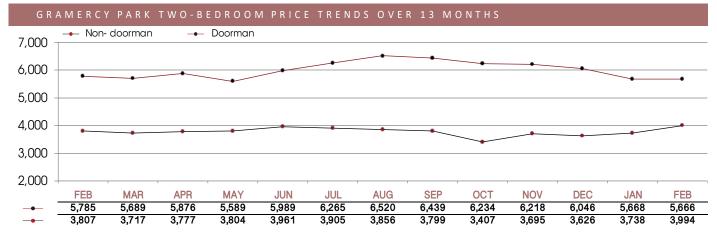


## GRAMERCY PARK

THE AVERAGE RENTAL PRICE FOR BOTH NON-DOORMAN AND DOORMAN UNITS IN GRAMERCY INCREASED BY 2.41% AND 0.22%, RESPECTIVELY.







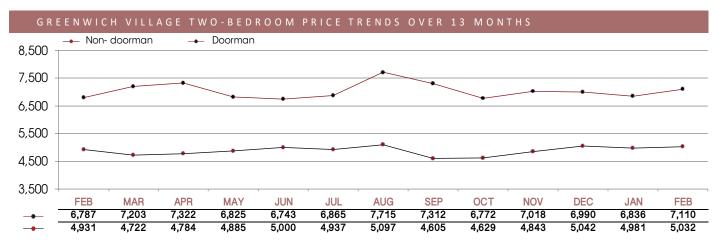
## GREENWICH VILLAGE

THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN GREENWICH VILLAGE DECREASED BY 0.98% DURING FEBRUARY.

OVER THE LAST MONTH, THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT INCREASED BY 2.20%.



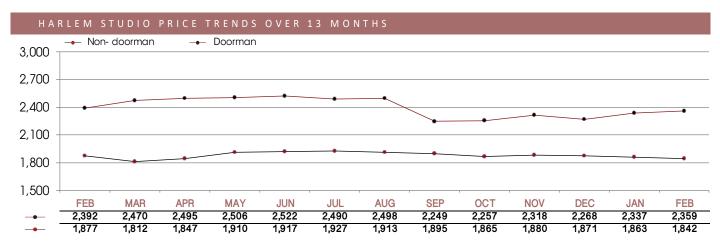


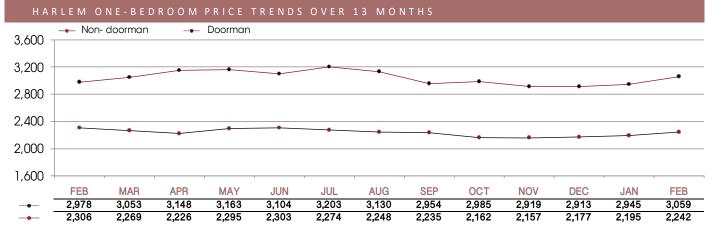


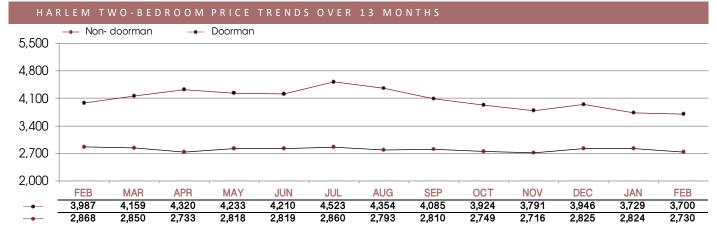
## HARLEM

THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN HARLEM EXPERIENCED A CORRECTION OF 1.00% DURING FEBRUARY.

FOLLOWING LAST MONTH'S DROP, THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT IN HARLEM INCREASED BY 1.20%.



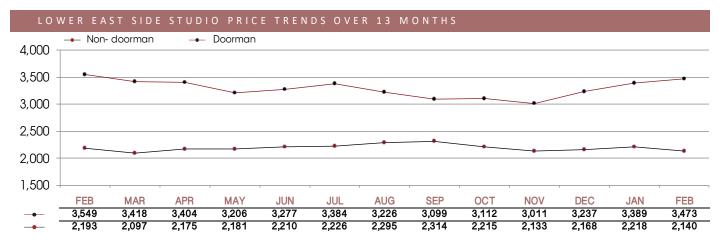




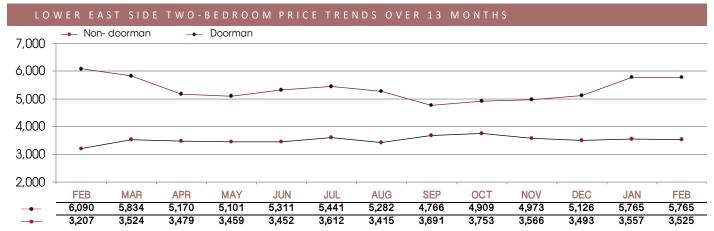
## LOWER EAST SIDE

OVER THE LAST MONTH, THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN THE LOWER EAST SIDE DECREASED BY 0.72%.

STABILIZING AFTER LAST MONTH'S LARGER-THAN-NORMAL PRICE INCREASE, THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT IN THE LOWER EAST SIDE INCREASED BY JUST 1.43%.



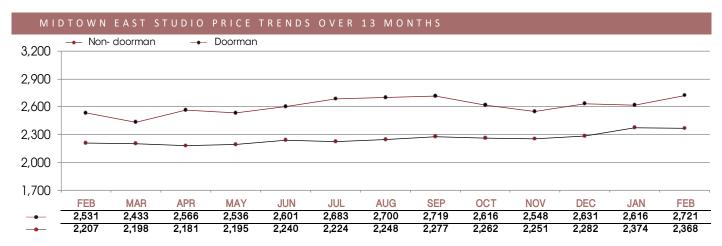


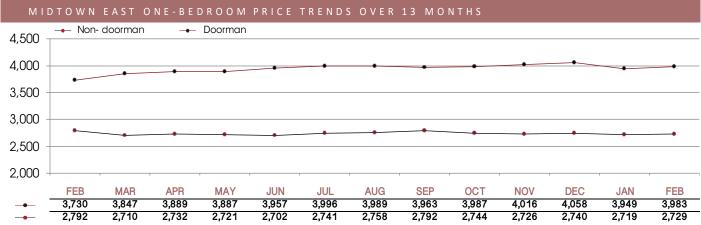


## MIDTOWN EAST

THROUGH FEBRUARY, THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN MIDTOWN EAST INCREASED BY 0.65%.

THANKS TO A 4.03% RENTAL PRICE INCREASE IN DOORMAN STUDIOS, THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT IN MIDTOWN EAST INCREASED BY 1.60%.



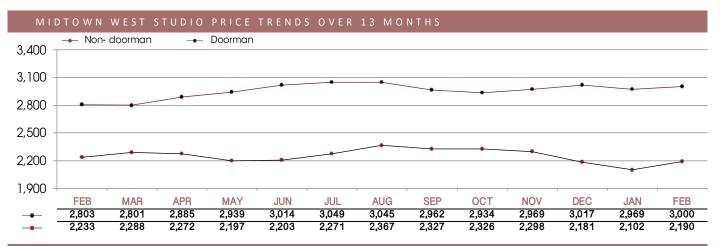




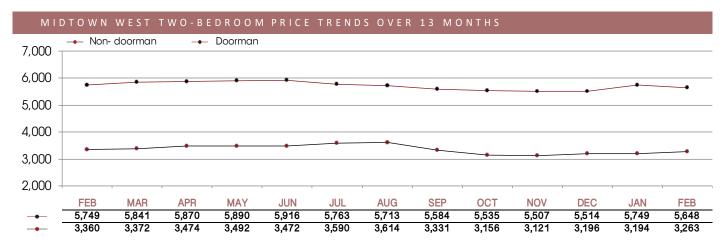
## MIDTOWN WEST

THROUGH FEBRUARY, THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN INCREASED BY 2.37%.

THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT REMAINED RELATIVELY STABLE, INCREASING BY JUST 0.37%.



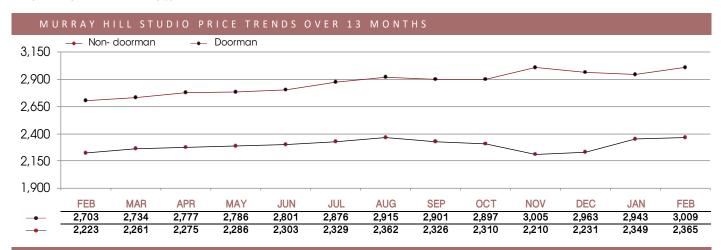


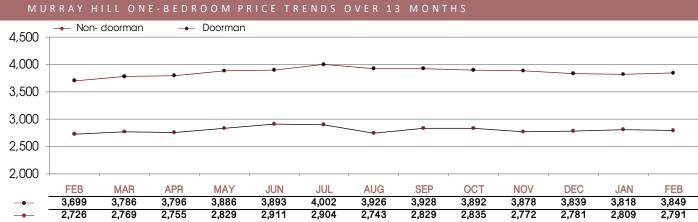


## MURRAY HILL

THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN MURRAY HILL EXPERIENCED A CORRECTION OF 1.32% THIS PAST MONTH.

THIS PAST MONTH. THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT IN MURRAY HILL INCREASED BY 1.40%.





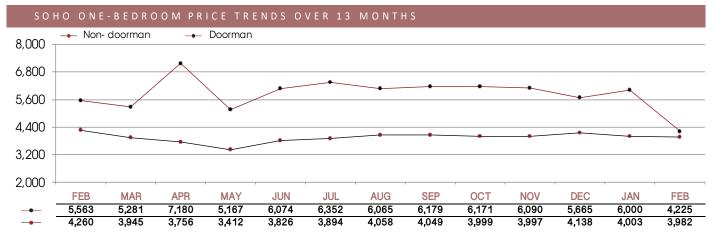


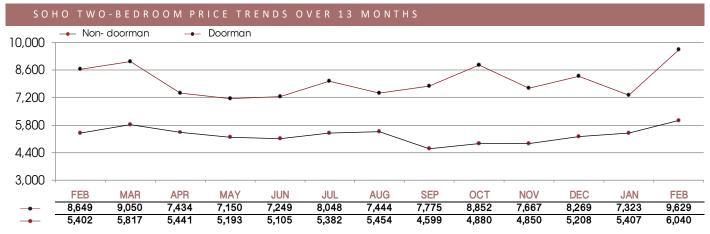
## SOHO

THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN SOHO INCREASED BY 3.60%. THE MAJORITY OF THIS INCREASE CAN BE ATTRIBUTED TO THE 11.71% INCREASE IN TWO-BEDROOM PRICING, WHICH IS THE DIRECT RESULT OF A LARGE NUMBER OF HIGHER-PRICED INVENTORY COMING ONTO THE MARKET.

DUE TO A LIMITED AMOUNT OF INVENTORY, WHICH CAN LEAD TO LARGE PRICE SWINGS, THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT IN SOHO FELL BY 10.16%.



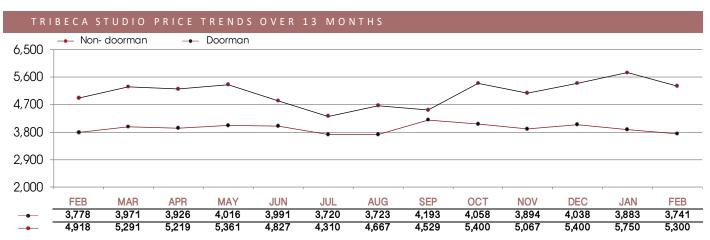


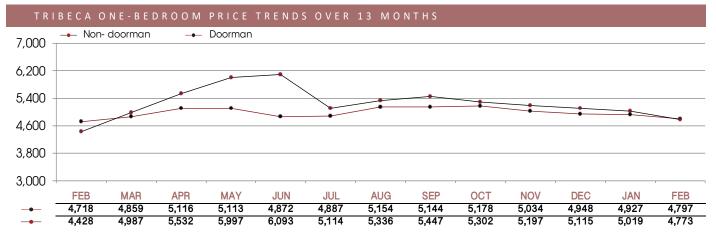


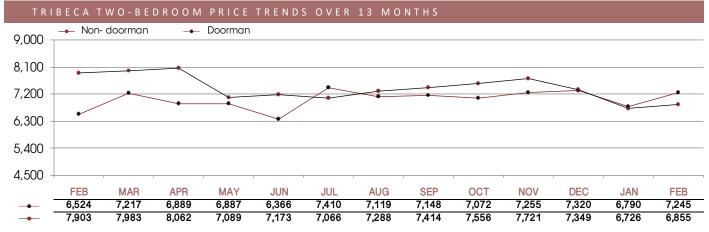
## TRIBECA

THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN TRIBECA FELL BY 3.24% DURING FEBRUARY.

THROUGH FEBRUARY, THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT IN TRIBECA INCREASED BY 1.18%.

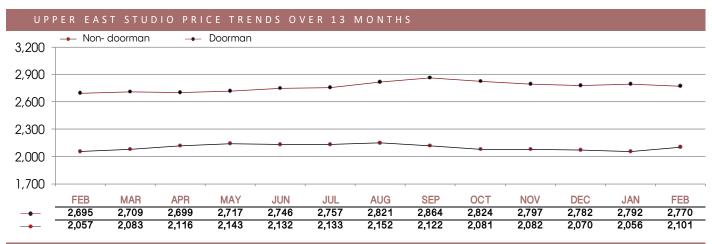


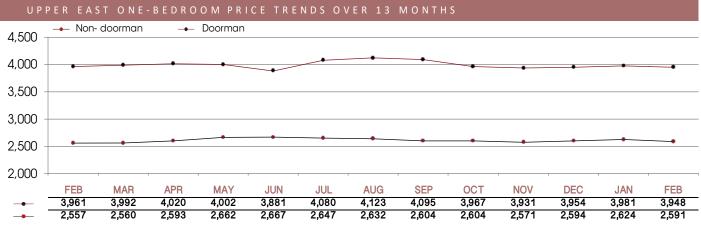


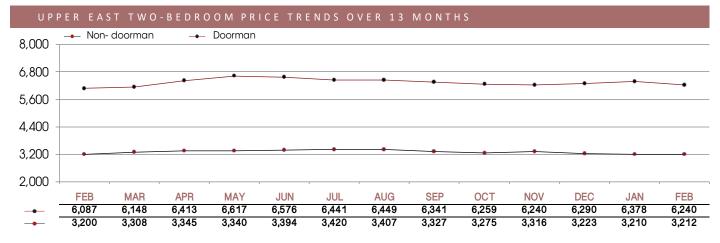


## UPPER EAST SIDE

THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN THE UPPER EAST SIDE REMAINED STABLE THROUGH FEBRUARY, INCREASING BY JUST 0.17%. THIS PAST MONTH, THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT IN THE UPPER EAST SIDE DECREASED BY 1.48%.



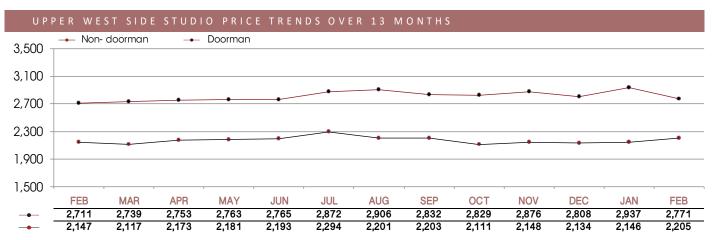




## UPPER WEST SIDE

THE AVERAGE RENTAL PRICE FOR A NON-DOORMAN UNIT IN THE UPPER WEST SIDE INCREASED BY 1.81%.

THROUGH FEBRUARY, THE AVERAGE RENTAL PRICE FOR A DOORMAN UNIT IN THE UPPER WEST SIDE INCREASED BY 1.88%.







## THE REPORT EXPLAINED

THE MANHATTAN RENTAL MARKET REPORT™ COMPARES FLUCTUATION IN THE CITY'S RENTAL DATA ON A MONTHLY BASIS. IT IS AN ESSENTIAL TOOL FOR POTENTIAL RENTERS SEEKING TRANSPARENCY IN THE NYC APARTMENT MARKET AND A BENCHMARK FOR LANDLORDS TO EFFICIENTLY AND FAIRLY ADJUST INDIVIDUAL PROPERTY RENTS IN MANHATTAN.



THE MANHATTAN RENTAL MARKET REPORT \*\* IS

BASED ON DATA CROSS-SECTIONED FROM OVER

10,000 CURRENTLY AVAILABLE LISTINGS

LOCATED BELOW 135TH STREET AND PRICED UNDER

\$10,000, WITH ULTRA-LUXURY PROPERTY OMITTED

TO OBTAIN A TRUE MONTHLY RENTAL AVERAGE. OUR

DATA IS AGGREGATED FROM THE MNS PROPRIETARY

DATABASE AND SAMPLED FROM A SPECIFIC MID
MONTH POINT TO RECORD CURRENT RENTAL RATES

OFFERED BY LANDLORDS DURING THAT PARTICULAR

MONTH. IT IS THEN COMBINED WITH INFORMATION

FROM THE REBNY REAL ESTATE LISTINGS SOURCE

(RLS), ONLINE RESIDENTIAL (OLR. COM) AND

R.O.L.E.X. (REAL PLUS).

AUTHOR: MNS HAS BEEN HELPING MANHATTAN
LANDLORDS AND RENTERS NAVIGATE THE RENTAL
MARKET SINCE 1999. FROM LARGE COMPANIES TO
INDIVIDUALS, MNS TAILORS SERVICES TO MEET
YOUR NEEDS. CONTACT US TODAY TO SEE HOW WE
CAN HELP.

NOTE: ALL MARKET DATA IS COLLECTED AND COMPILED BY MNS'S MARKETING DEPARTMENT. THE INFORMATION PRESENTED HERE IS INTENDED FOR INSTRUCTIVE PURPOSES ONLY AND HAS BEEN GATHERED FROM SOURCES DEEMED RELIABLE, THOUGH IT MAY BE SUBJECT TO ERRORS, OMISSIONS, CHANGES OR WITHDRAWAL WITHOUT NOTICE.

IF YOU WOULD LIKE TO REPUBLISH THIS REPORT ON
THE WEB, PLEASE BE SURE TO SOURCE IT AS THE
"MANHATTAN RENTAL MARKET REPORT" WITH A LINK
BACK TO ITS ORIGINAL LOCATION

HTTP://WWW.MNS.COM/MANHATTAN\_RENTAL\_MARKET\_ REPORT