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INTRODUCTION

Average rent across Manhattan increased by 0.29% since last month, from \$3,963 in July 2015 to \$3,975 in August 2015.



Average rent across Manhattan increased by 0.29% since last month, from \$3,963 in July 2015 to \$3,975 in August 2015. Listing inventory decreased by 2.91% from 8,663 rental units in July 2015 to 8,411 rental units in August 2015. The ratio on Non-Doorman units to Doorman units in all of Manhattan changed from 43.1% (NDM) and 56.9% (DM) to 42.4% (NDM) and 57.6% (DM). TriBeCa and Chelsea saw the largest shifts in inventory, with TriBeCa inventory falling by 19.8%, and Chelsea increasing by 7.4%.

The largest percentage price increases were seen in Studio Non Doorman units in Financial District, One Bedroom Non Doorman Units in Greenwich Village and Two Bedroom Non Doorman units in Soho, at 11.7%, 7.4% and 9.6% respectively. These fluctuations were largely attributed to relatively low sample sizes and lower priced rental units exiting the market.

The largest percentage decreases were seen in SoHo in Studio Doorman (-16.8%) and Non Doorman Units (-9.5%) and One Bedroom Doorman (-9.3%) and Non Doorman Units (-13.8%). It is important to note that Soho also had the lowest level of inventory in the sample at 179 units (after BPC which had 149 units). Neighborhoods with a low sample size tend to react more than those with higher sample sizes when lower/higher priced units enter/leave the market.

The largest annual shifts were seen in Harlem and Midtown East. The average rent in Harlem grew by 20.0% from \$2,356 in August 2014 to \$2,828 in August 2015. This is largely the result of the movement toward new construction residential buildings in the area. Midtown East experienced a decline of 11.6%, from \$3,954 in August 2014 to \$3,497 in August 2015.



Notable Trends: Manhattan Highs and Lows (Average Prices)

Туре	Most Expensive	Least Expensive
Non-Doorman Studios	TriBeCa ^{\$} 3,948	Harlem ^{\$} 1,749
Non-Doorman One Bedrooms	TriBeCa ^{\$} 5,082	Harlem ^{\$} 2,148
Non-Doorman Two Bedrooms	TriBeCa ^{\$} 7,987	Harlem ^{\$} 2,660
Туре	Most Expensive	Least Expensive
Type Doorman Studios	Most Expensive TriBeCa ^{\$} 4,132	Least Expensive Harlem ^{\$} 2,562
		•

Where Prices Decreased (monthly)

- Battery Park City Doorman One-Bedroom -2.3%
- Chelsea

Non-Doorman Studios -0.1% Doorman Studios -2.1% Doorman One-Bedroom -1.5% Non-Doorman Two-Bedroom -1.1%

East Village

Doorman Studios -3.1% Non-Doorman Studios -0.4% Non-Doorman One-Bedroom -2.1% Doorman One-Bedroom -1.0% Doorman Two-Bedroom -0.2%

Financial District

Doorman Studios -0.4% Non-Doorman One-Bedroom -2.1%

↓ Gramercy

Non-Doorman One-Bedroom -1.0% Doorman One-Bedroom -1.5% Non-Doorman Two-Bedroom -1.2%

Greenwich Village

Doorman One-Bedroom -0.7% Doorman Two-Bedroom -0.1% Non-Doorman Two-Bedroom -7.4%

- ↓ Harlem Non-Doorman Two-Bedroom -1.2%
- Lower East Side Doorman Studios -6.1%
- Midtown East Doorman One-Bedroom -0.6% Non-Doorman One-Bedroom -3.6% Non-Doorman Two-Bedroom -4.2%

Midtown West Non-Doorman One-Bedroom -1.3% Doorman One-Bedroom -0.2% Doorman Two-Bedroom -2.0%

Murray Hill

Non-Doorman Two-Bedroom -3.1% Doorman Two-Bedroom -1.1%

SoHo

Non-Doorman Studios -16.8% Doorman Studios -9.5% Non-Doorman One-Bedroom -9.3% Doorman One-Bedroom -13.8%

Tribeca

Doorman Studios -0.8% Non-Doorman One-Bedroom -2.9% Doorman One-Bedroom -5.0%

Upper East Side

Doorman Studios -0.9% Non-Doorman Studios -1.4%

Where Prices Increased (monthly)

Battery Park City Doorman Studios 0.2% Doorman Two-Bedroom 2.3%

Chelsea

Non-Doorman One-Bedroom 0.2% Doorman Two-Bedroom 1.9%

East Village Non-Doorman Two-Bedroom 1.6%

Financial District

Non-Doorman Studios 11.7% Doorman One-Bedroom 0.3% Non-Doorman Two-Bedroom 1.4% Doorman Two-Bedroom 1.3%

Gramercy

Non-Doorman Studios 0.5% Doorman Studios 1.2% Doorman Two-Bedroom 3.5%

Greenwich Village

Non-Doorman Studios 2.4% Doorman Studios 5.6% Non-Doorman One-Bedroom 7.4%

Harlem

Non-Doorman Studios 4.0% Doorman Studios 5.0% Doorman One-Bedroom 4.5% Non-Doorman One-Bedroom 0.1% Doorman Two-Bedroom 2.8%

Lower East Side

Non-Doorman Studios 1.6% Doorman One-Bedroom 7.9% Non-Doorman One-Bedroom 1.7% Doorman Two-Bedroom 3.8% Non-Doorman Two-Bedroom 2.4%

Midtown East

Non-Doorman Studios 3.5% Doorman Studios 4.2% Doorman Two-Bedroom 0.4%

Midtown West

Doorman Studios 1.4% Non-Doorman Studios 2.2% Non-Doorman Two-Bedroom 1.8%

Murray Hill

Doorman Studios 1.1% Non-Doorman Studios 2.1% Doorman One-Bedroom 0.0% Non-Doorman One-Bedroom 1.6%

🕇 SoHo

Doorman Two-Bedroom 2.5% Non-Doorman Two-Bedroom 9.6%

🛉 Tribeca

Non-Doorman Studios 2.5% Non-Doorman Two-Bedroom 5.1% Doorman Two-Bedroom 6.5%

Upper East Side

Non-Doorman One-Bedroom 2.2% Doorman One-Bedroom 3.6% Doorman Two-Bedroom 3.4% Non-Doorman Two-Bedroom 4.4%

Upper West Side

Non-Doorman Studios 2.0% Doorman Studios 0.1% Doorman One-Bedroom 0.2% Non-Doorman One-Bedroom -0.0% Doorman Two-Bedroom 1.8% Non-Doorman Two-Bedroom 3.1%



A QUICK LOOK STUDIOS

Doorman Non-Doorman

Average Unit Prices By Neighborhood



Average Price Greatest Changes Manhattan Studios Since July \$3,021 ♦ 9.5% (-\$283) Studios - SoHo ^{\$}2,412 Days on Market High

Days on Market Low



Side



Side

MIdtown

West







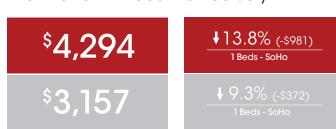
A QUICK LOOK 1BEDS

🛛 Doorman 📄 Non-Doorman

Average Unit Prices



Average Price **Greatest Changes** Manhattan 1 Beds Since July



Days on Market High



Days on Market Low



Battery Park City

Market Inventory Market Inventory High Low Upper East Midtown West

Side





A QUICK LOOK 2 BEDS

Doorman Non-Doorman

Average Unit Prices



Average Price **Greatest Changes** Manhattan 2 Beds Since July

^{\$} 6,431	↑ 6.5% (\$456) 2 Beds - TriBeCa
^{\$} 4,276	↑ 9.6% (\$471) 2 Beds - SoHo

Days on Market High



Days on Market Low

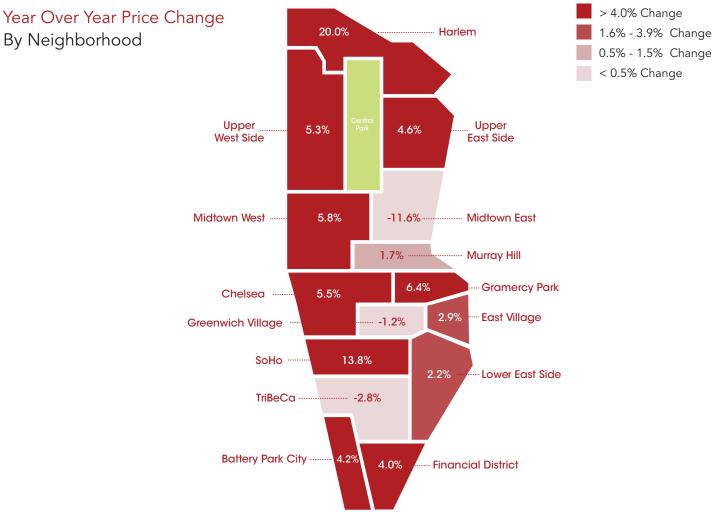


Battery Park City

Village







Year Over Year Price Change

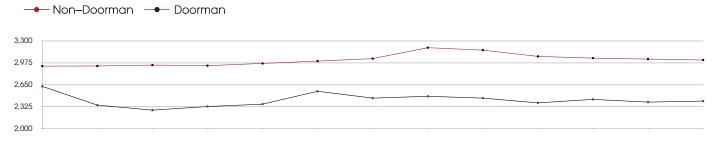
Manhattan Rents: August 2014 vs. August 2015

Туре	August 2014	August 2015	Change
Non-Doorman Studios	^{\$} 2,630	^{\$} 2,412	₿.3%
Non-Doorman One Bedrooms	\$3,165	^{\$} 3,157	♦ 0.2%
Non-Doorman Two Bedrooms	^{\$} 4,182	^{\$} 4,276	↑ 2.3%
Туре	August 2014	August 2015	Change
Doorman Studios	^{\$} 2,930	^{\$} 3,021	1 3.1%
Doorman One Bedrooms	^{\$} 4,135	\$4,294	1 3.8%
Doorman Two Bedrooms	^{\$} 5,808	^{\$} 6,431	1 0.7%
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MANHATTAN PRICE TRENDS

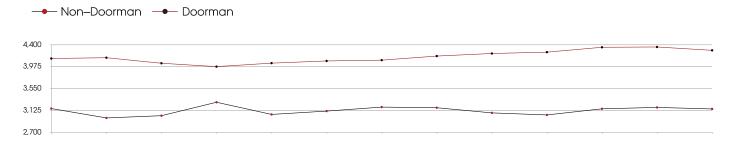
Manhattan Studio Price Trends Over 13 Months



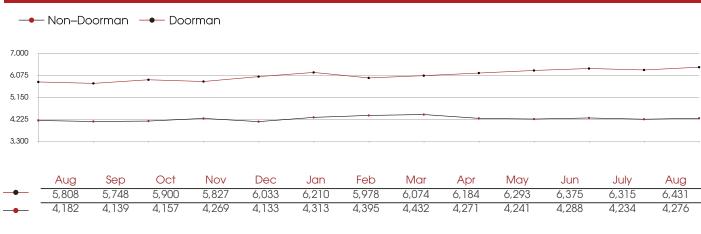
Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Aug
 2,930	2,932	2,946	2,937	2,970	3,005	3,041	3,203	3,167	3,074	3,048	3,034	3,021
 2,630	2,352	2,277	2,331	2,366	2,557	2,455	2,482	2,456	2,385	2,437	2,396	2,412

Manhattan One-Bedroom Price Trends Over 13 Months

Manhattan Two-Bedroom Price Trends Over 13 Months



Aug	Sep	Oct	Nov		Jan		Mar	Apr	· · ·		July	Aug
 4,135	4,151	4,043	3,978	4,045	4,088	4,103	4,183	4,233	4,259	4,353	4,359	4,294
 3,165	2,983	3,026	3,287	3,051	3,115	3,193	3,181	3,081	3,041	3,160	3,187	3,157





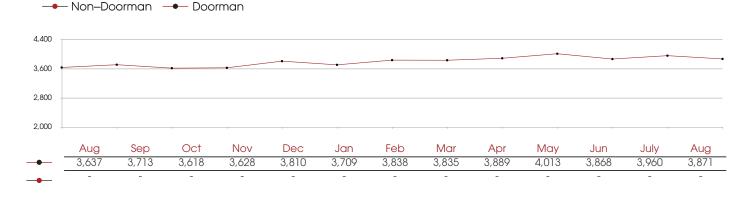
BATTERY PARK CITY

• The monthly average rent remained stable, increasing by 0.5% since the previous month.

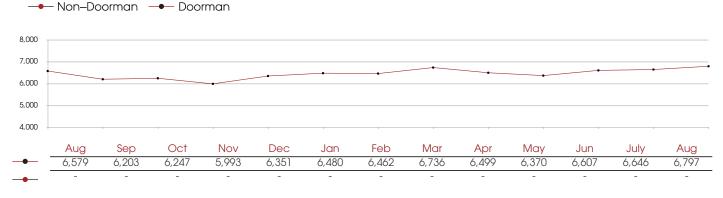
• The annual average rent increased by 4.2% since August 2014.



Battery Park City One-Bedroom Price Trends Over 13 Months



Battery Park City Two-Bedroom Price Trends Over 13 Months



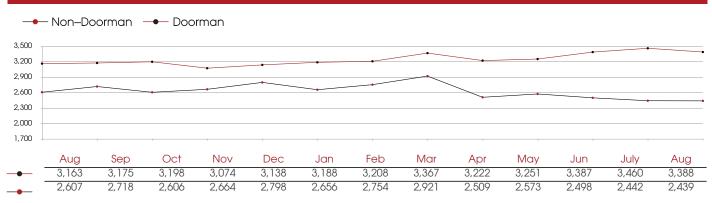


CHELSEA

• The monthly average rent moved -0.2% since the previous month, indicating stability in the market.

• Annually, the average rent increased 5.5% since last year, showing consistent growth in the Chelsea market.

Chelsea Studio Price Trends Over 13 Months

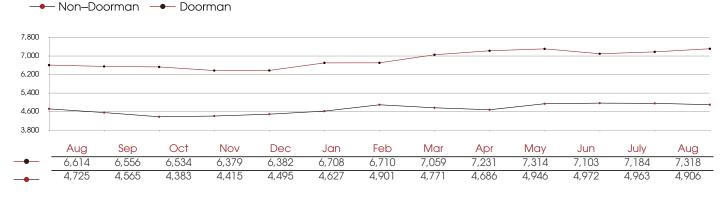


Chelsea One-Bedroom Price Trends Over 13 Months

🔶 Non-Doorman 🛛 🔶 Doorman

5,000 4,500 4,000 3,500 3,000 2,500 Oct Dec Feb Mar Aug Aug Sep Nov Jan Apr May Jun July 4,425 4,493 4,549 4,209 4,318 4,360 4,390 4,629 4,646 4,710 4,830 4,795 4,722 3,352 3,253 3,114 3,291 3,224 3,350 3,392 3,345 3,400 3,350 3,579 3,483 3,490

Chelsea Two-Bedroom Price Trends Over 13 Months



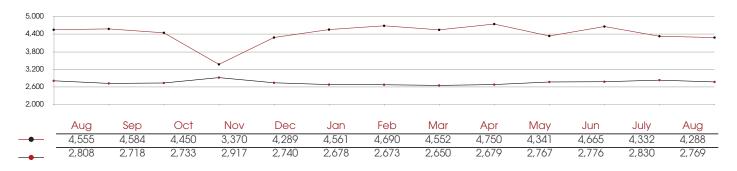


EAST VILLAGE

• The East Village market remained stable across all unit classes, moving -0.80% since July 2015 and 2.9% since August 2014.

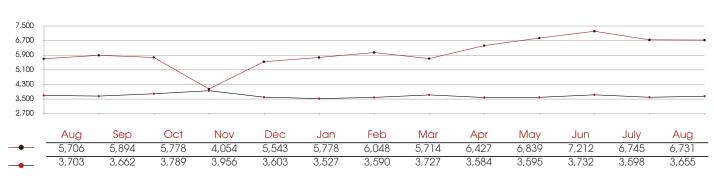


East Village One-Bedroom Price Trends Over 13 Months





– Non–Doorman 🛛 🗕 🗕 🗕 🗕 🗕 🗕 — Doorman

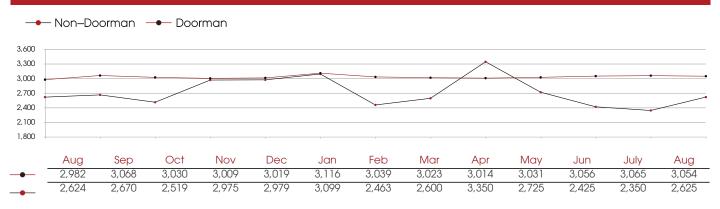




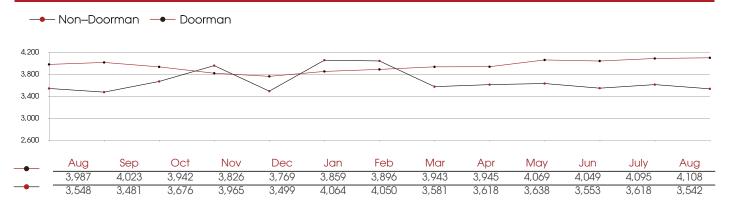
FINANCIAL DISTRICT

- A staggering increase of 11.7% in prices of Studio Non Doorman units was the result of an extremely low studio sample size of 2 units this month.
- Despite this large inflated increase, the monthly and annual average changes were moderate at 1.4% and 4%, respectively.

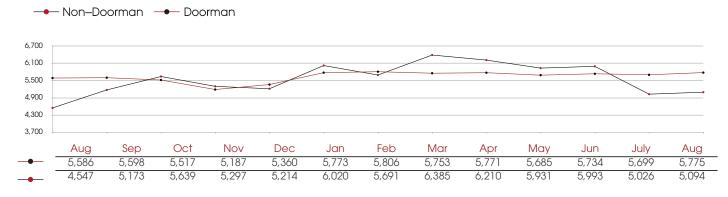
Financial District Studio Price Trends Over 13 Months



Financial District One-Bedroom Price Trends Over 13 Months



Financial District Two-Bedroom Price Trends Over 13 Months

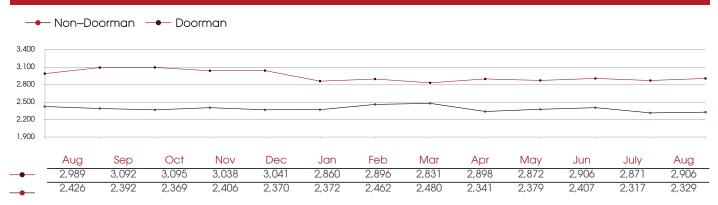




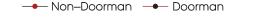
GRAMERCY PARK

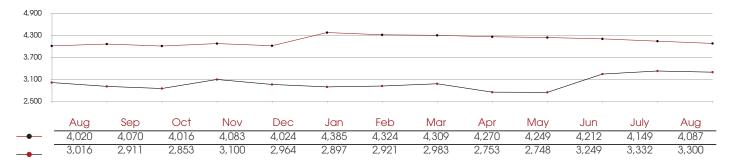
- Two Bedroom Doorman units experienced the largest increase amongst the other unit classes at 3.5%, contributed by lower priced Two Bedroom Doorman rental units leaving the market.
- Overall, monthly and annual average changes increased by 0.6% and 6.4%, respectively.

Gramercy Park Studio Price Trends Over 13 Months

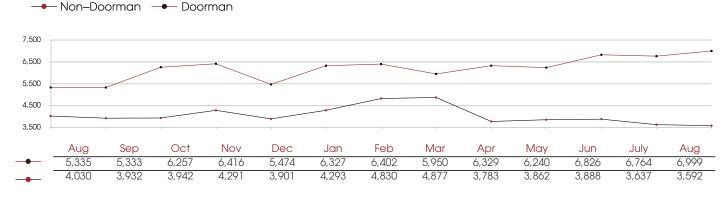


Gramercy Park One-Bedroom Price Trends Over 13 Months











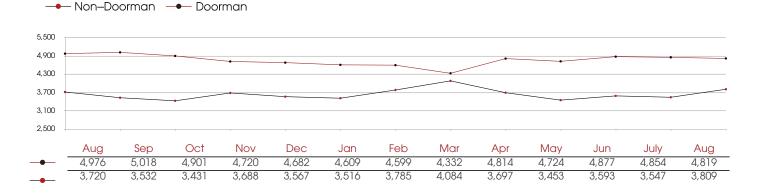
GREENWICH VILLAGE

• Noticeable growth was seen in Studio and One Bedroom Doorman units, which increased by 5.6% and 7.4%, respectively.

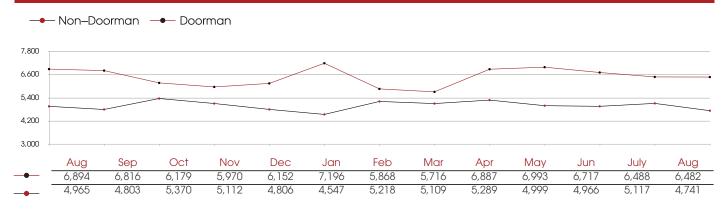
• With Two Bedroom Non Doorman units declining by 7.4% and One and Two Bedroom Doorman units moving under -1.0%, the monthly average rent balanced out with a 0.3% change since July 2015.



Greenwich Village One-Bedroom Price Trends Over 13 Months



Greenwich Village Two-Bedroom Price Trends Over 13 Months



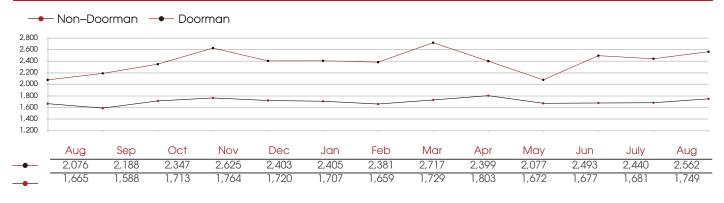




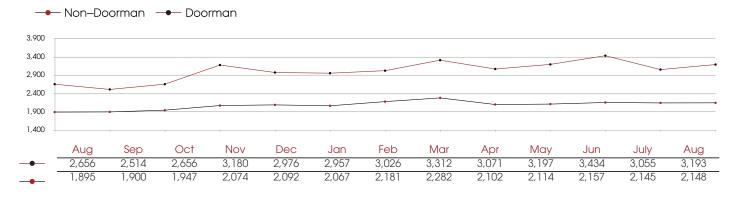
HARLEM

- Harlem continues to be a market leader in growth, with an increase of 20% in prices since August 2014, driven by the surge of newly constructed residential buildings in the area.
- On a monthly comparison, Studio Non Doorman, Studio Doorman and One Bedroom Doorman unit averages experienced increases of 4.0%, 5.0% and 4.5%, respectively.

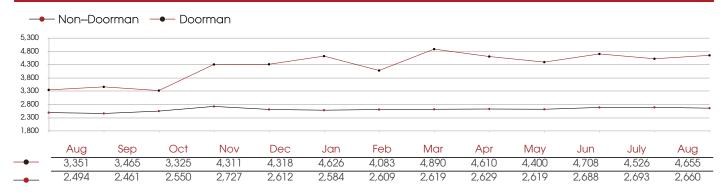
Harlem Studio Price Trends Over 13 Months



Harlem One-Bedroom Price Trends Over 13 Months



Harlem Two-Bedroom Price Trends Over 13 Months





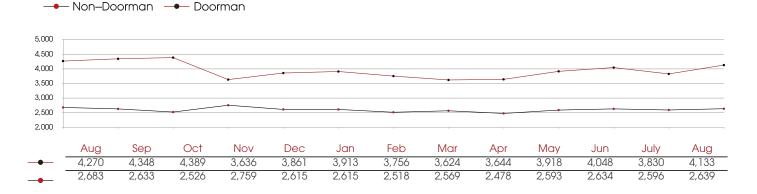
LOWER EAST SIDE

• With the exception Studio Doorman Units, which fell by 6.1%, all unit classes increased since July 2015.

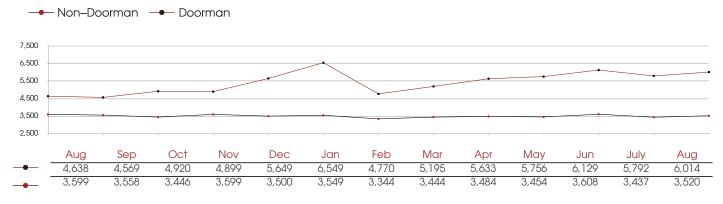
• Overall, monthly and annual average prices increased by 2.4% and 2.2%, respectively.

Lower East Side Studio Price Trends Over 13 Months – Non–Doorman 🛛 🗕 🗕 🔶 🔶 🗕 🔶 4,000 3,500 3,000 2,500 2.000 1,500 Sep Oct Nov Dec Jan Feb Mar Apr May Jun July Aug Aug 3,554 3,643 3,527 3,676 3,245 2,993 3,108 3,060 3,115 3,050 3,215 3,120 2,931 2,195 2,067 2,124 2,178 2,082 2,076 2,136 2,170 2,063 2,601 2,213 2,201 2,128

Lower East Side One-Bedroom Price Trends Over 13 Months



Lower East Side Two-Bedroom Price Trends Over 13 Months



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Gramercy Park I Williamsburg



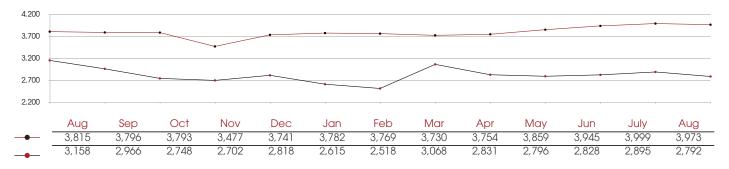
MIDTOWN EAST

• The monthly average fell slightly by 0.4% since last month, as the annual prices shifted an immense -11.6% since August 2014.

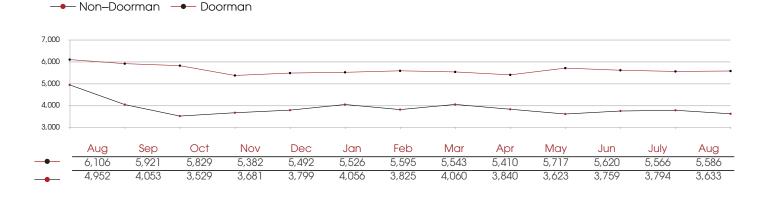


Midtown East One-Bedroom Price Trends Over 13 Months

---- Non-Doorman ---- Doorman



Midtown East Two-Bedroom Price Trends Over 13 Months



Gramercy Park | Williamsburg

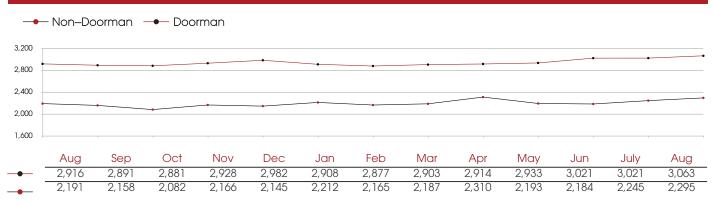


MIDTOWN WEST

Monthly rents remained unchanged since July 2015, with an overall -0.1% movement
On an annual comparison Midtown West sow growth at 5.8% since August 2014

• On an annual comparison, Midtown West saw growth at 5.8% since August 2014.

Midtown West Studio Price Trends Over 13 Months

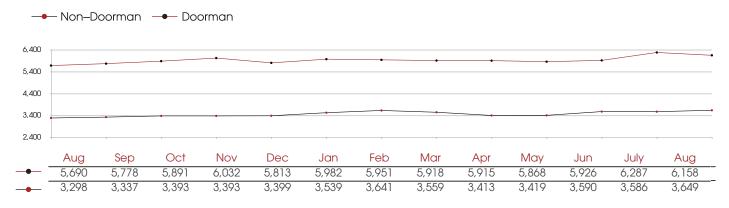


Midtown West One-Bedroom Price Trends Over 13 Months

----- Non-Doorman ----- Doorman

4,600													
4,100		•					•		•	•	•	•	
3,600			-	-	-								
3,100													
2,600		•	•	-	•		•	•	•	•	•	•	•
2,100		,						,	,	,			
	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	Aug
	3,877	3,896	3,885	3,890	3,887	3,915	3,940	4,001	4,029	4,062	4,002	4,033	4,026
	2,681	2,620	2,529	2,681	2,676	2,757	2,742	2,676	2,706	2,785	2,698	2,694	2,660

Midtown West Two-Bedroom Price Trends Over 13 Months





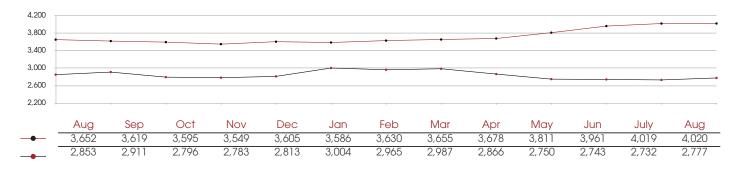
MURRAY HILL

• Murray Hill saw stability since last month and last year, with a slight decrease of 0.3% since July 2015 and a 1.7% increase since August 2014.

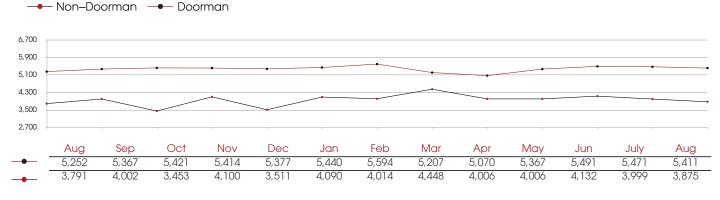


Murray Hill One-Bedroom Price Trends Over 13 Months

---- Non-Doorman ---- Doorman



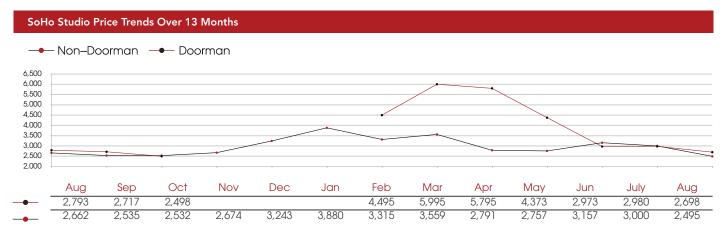
Murray Hill Two-Bedroom Price Trends Over 13 Months





SOHO

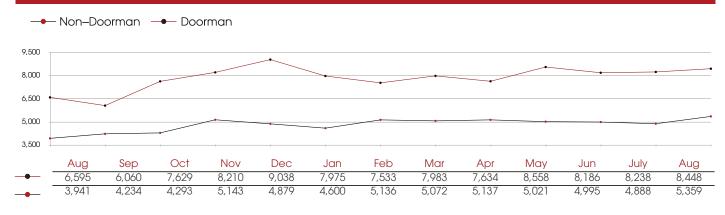
- With a consistently low sample size, Soho remains very sensitive to price movements.
- Studio Non Doorman, Studio Doorman, One Bedroom Non Doorman and One Bedroom Doorman average rents dropped by 16.8%, 9.5%, 9.3% and 13.8%, respectively, as lower priced rental units entered the market.
- Compared to July 2015, prices saw a 4.8% decrease, while a 13.8% increase was seen since August 2014.



SoHo One-Bedroom Price Trends Over 13 Months



SoHo Two-Bedroom Price Trends Over 13 Months





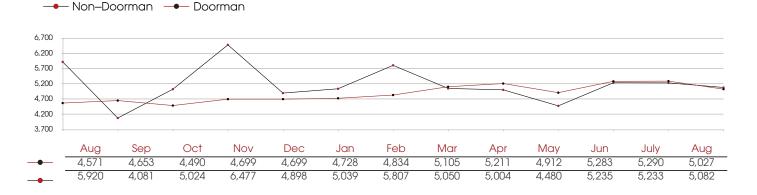
BECA IR

- Increases since July 2015 were seen in Studio Non Doorman (2.5%), Two Bedroom Non Doorman (5.1%) and Two Bedroom Doorman (6.5%) Units.
- Decreases were seen in Studio Doorman (-0.8%), One Bedroom Non Doorman (-2.9%), and One Bedroom Doorman (-5.0%)

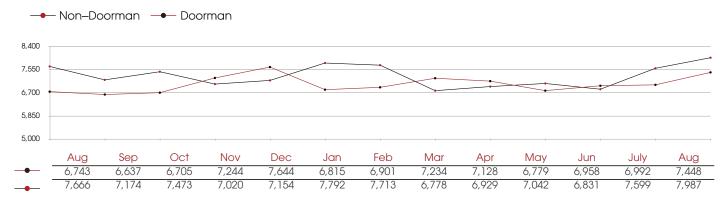
TriBeCa Studio Price Trends Over 13 Months



TriBeCa One-Bedroom Price Trends Over 13 Months



TriBeCa Two-Bedroom Price Trends Over 13 Months

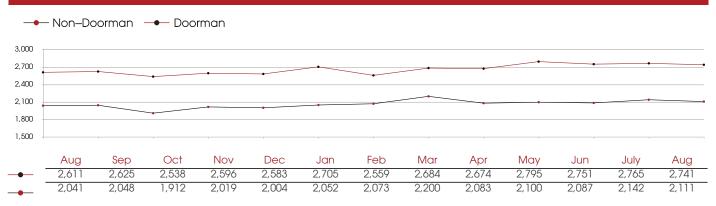




UPPER EAST SIDE

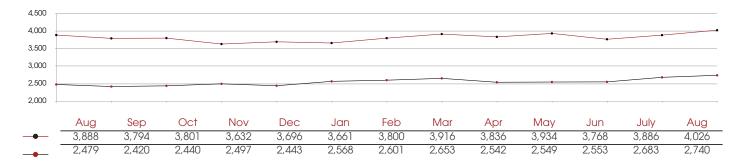
• This neighborhood experienced a consistent and strong growth in both monthly and annual average prices, with a 2.4% increase since July 2015 and a 4.6% increase since August 2014.

Upper East Side Studio Price Trends Over 13 Months

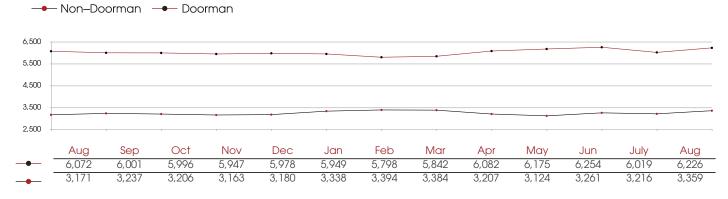


Upper East Side One-Bedroom Price Trends Over 13 Months

---- Non-Doorman ---- Doorman



Upper East Side Two-Bedroom Price Trends Over 13 Months

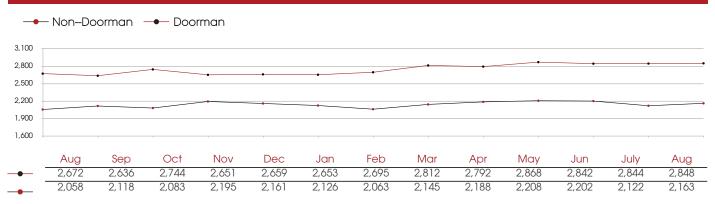




UPPER WEST SIDE

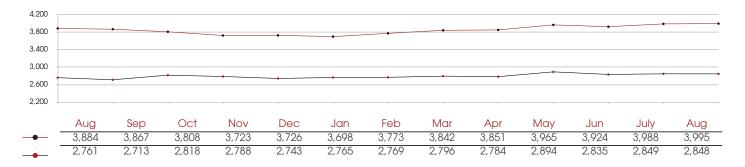
• Another consistent performer, the Upper West Side saw an annual growth of 5.3% since August 2014.

Upper West Side Studio Price Trends Over 13 Months

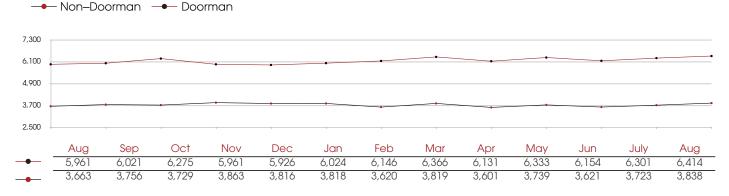


Upper West Side One-Bedroom Price Trends Over 13 Months

---- Non-Doorman ---- Doorman



Upper West Side Two-Bedroom Price Trends Over 13 Months





THE REPORT EXPLAINED

The Manhattan Rental Market Report[™] compares fluctuation in the city's rental data on a monthly basis. It is an essential tool for potential renters seeking transparency in the NYC apartment market and a benchmark for landlords to efficiently and fairly adjust individual property rents in Manhattan.



The Manhattan Rental Market Report[™] is based on data cross-sectioned from over 10,000 currently available listings located below 125th Street and priced under \$10,000, with ultra-luxury property omitted to obtain a true monthly rental average. Our data is aggregated from the MNS proprietary database and sampled from a specific mid-month point to record current rental rates offered by landlords during that particular month. It is then combined with information from the REBNY Real Estate Listings Source (RLS), OnLine Residential (OLR. com) and R.O.L.E.X. (Real Plus). Author: MNS has been helping Manhattan & Brooklyn landlords and renters navigate the rental market since 1999. From large companies to individuals, MNS tailors services to meet your needs. Contact us today to see how we can help.

Contact Us Now: 212.475.9000

Note: All market data is collected and compiled by MNS's marketing department. The information presented here is intended for instructive purposes only and has been gathered from sources deemed reliable, though it may be subject to errors, omissions, changes or withdrawal without notice.

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