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# INTRODUCTION

Average rents throughout Brooklyn decreased slightly by 0.18% from \$2,748.87 in August 2015 to \$2,743.83 in September 2015.





## A QUICK LOOK

Monthly average rent remained stable with a -0.18% movement compared to the previous month - from \$2,748.87 in August 2015 to \$2,743.83 in September 2015. Annual average rent increased by 1.53% from \$2,702.59 in September 2014 to \$2,743.83 in September 2015. The inventory decreased by 4.79% from 4155 units in August 2015 to 3956 units September 2015, a common effect of seasonality. At the time the sample was taken, the following neighborhoods contained less than 15 units in the sample; Studios in Bay Ridge, Boerum Hill, Bushwick, Clinton Hill, Cobble Hill, DUMBO, Greenpoint and PLG. Such low sample sizes often cause larger than normal fluctuations in average prices.

The largest percentage increase was in Prospect Lefferts Garden in the One Bedroom sector, with an increase of 6.84%, due to a relatively higher priced unit at 393 Lefferts ave entering the market, coupled with a sample size under 10 units. Greenpoint Studios saw the highest decline of 8.91% since the previous month, caused by the sample reacting to a higher priced loft apartment at 738 Leonard st leaving the market.

Williamsburg and DUMBO saw the largest annual upward and downward shifts in rent prices. Williamsburg average rent grew immensely by 10.7%, from the average rent of \$3,204 in September 2014 to \$2,547 in September 2015. DUMBO experienced a decline in average rent of 3.77%, from \$4,422.00 in September 2014 to \$4,255 in September 2015.

#### **Notable Trends**

**Building (Average Prices)** 

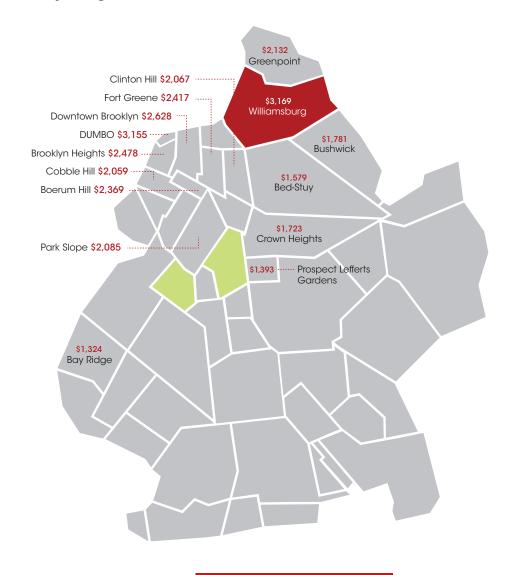
Туре	Most Expensive	Least Expensive
Studios	Williamsburg \$3,169	Bay Ridge \$1,324
One-Bedrooms	DUMBO \$4,123	Bay Ridge \$1,717
Two-Bedrooms	DUMBO \$5,488	PLG \$2,272



# A QUICK LOOK STUDIOS

### **Average Unit Prices**

By Neighborhood



Average Price Brooklyn Studios \$2,157

## Greatest Changes Since August



### Days on Market



10 DAYS

Downtown BK

Bay Ridge 8 Park Slope

### Market Inventory High Low



04

Williamsburg

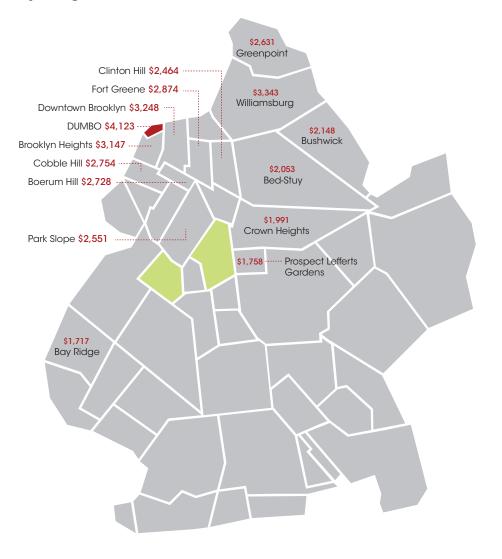
DUMBO



# A QUICK LOOK 1 BEDS

### **Average Unit Prices**

By Neighborhood



Average Price Brooklyn 1 Beds \$2,635

## Greatest Changes Since August



### Days on Market



14 DAYS

**DUMBO** 

Brooklyn Heiahts

### Market Inventory ■ High ■ Low



20

Williamsburg

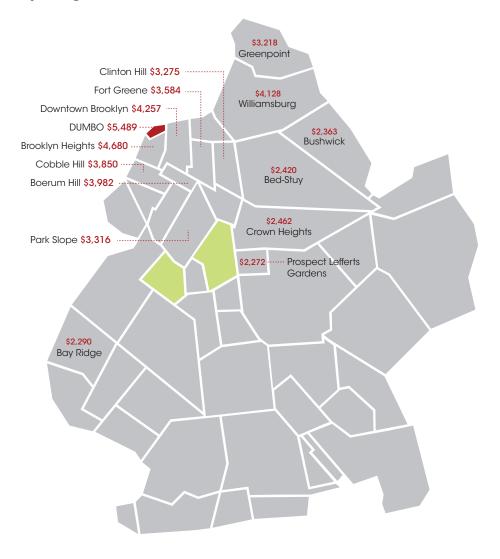
Cobble Hil



# A QUICK LOOK 2 BEDS

### **Average Unit Prices**

By Neighborhood



**Average Price** Brooklyn 2 Beds \$3,439

### **Greatest Changes** Since August



### Days on Market



**DUMBO** 

High Low

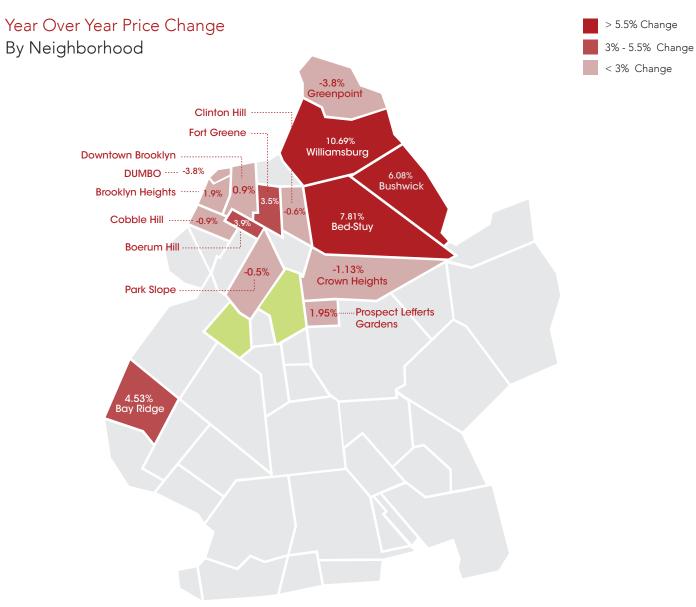
Bushwick,

### Market Inventory





# A QUICK LOOK



Brooklyn Rents: September 2014 vs. September 2015

Туре	September 2014	September 2015	Change	
Studios	\$2,187	\$2,157	<b>↓</b> 1.36%	
One-Bedrooms	\$2,586	\$2,635	<b>1</b> .90%	
Two-Bedrooms	\$3,335	\$3,439	<b>1</b> 3.13%	



# A QUICK LOOK

#### Where Prices Decreased (monthly)

**▶** Bed Stuy

One-Bedroom -1.78% Two-Bedroom -0.02%

**♦** Boerum Hill

**Studios -4.46%** 

Brooklyn Heights

One-Bedroom -0.72%

Bushwick

One-Bedroom -0.22% Two-Bedroom -0.12%

**↓** Clinton Hill

One-Bedroom -0.41%

**↓** Cobble Hill

Studios -6.39% One-Bedroom -1.19%

**↓** Crown Heights

Studios -4.22% One-Bedroom -0.59%

**↓** Dumbo

Studios -0.08% Two-Bedroom -2.09%

Downtown BK

Studios -2.45% One-Bedroom -0.62% Two-Bedroom -5.06% Fort Greene

One-Bedroom -0.52%

**↓** Greenpoint

Studios -8.91% One-Bedroom -0.06%

One-Bedroom -0.29% Two-Bedroom -2.81%

**↓** PLG

Studios -0.37% Two-Bedroom -2.73%

Williamsburg

One-Bedroom -1.16%

#### Where Prices Increased (monthly)

**↑** Bay Ridge

Studios 0.88% One-Bedroom 1.85% Two-Bedroom 0.12%

**↑** Bed Stuy

**Studios 2.30%** 

**↑** Boerum Hill

One-Bedroom 2.93% Two-Bedroom 1.57%

Brooklyn Heights

Studios 0.51% Two-Bedroom 0.61%

Bushwick
Studios 1.59%

**↑** Clinton Hill

Studios 2.69% Two-Bedroom 5.12% **↑** Cobble Hill

Two-Bedroom 1.72%

**↑** Crown Heights

Two-Bedroom 1.98%

**↑** Dumbo

One-Bedroom 0.12%

**↑** Fort Greene

Studios 5.47% Two-Bedroom 0.05%

**↑** Greenpoint

Two-Bedroom 3.15%

Park Slope

**Studios 2.69%** 

**↑** PLG

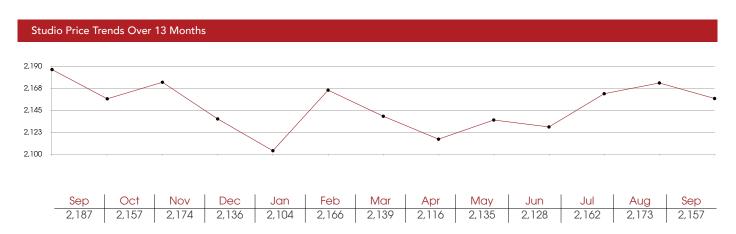
One-Bedroom 6.84%

**♦** Williamsburg

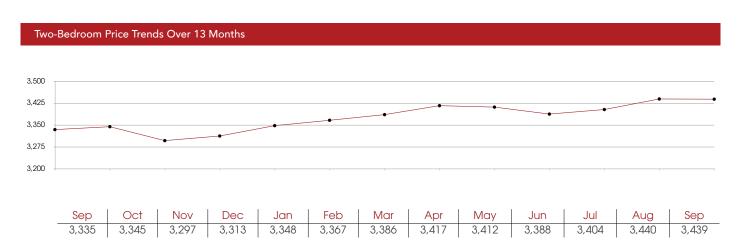
Studios 1.58% Two-Bedroom 0.74%



# BROOKLYN PRICE TRENDS



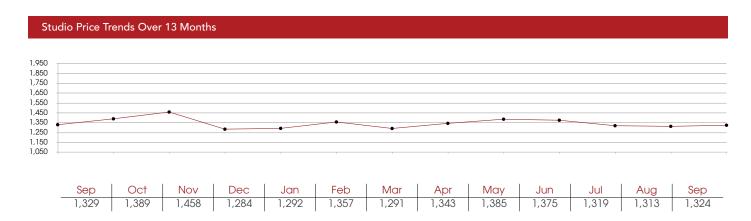




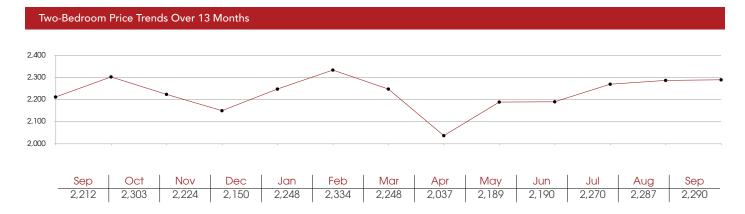


### **BAY RIDGE**

- This neighborhood remained stable with a slight increase of 0.86% in the monthly average.
- Studio, One Bedroom and Two Bedroom average rents increased by 0.88%, 1.85% and 0.12% respectively.



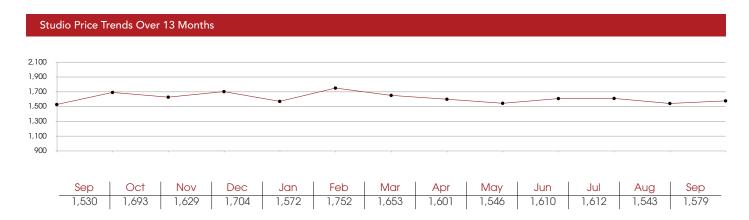


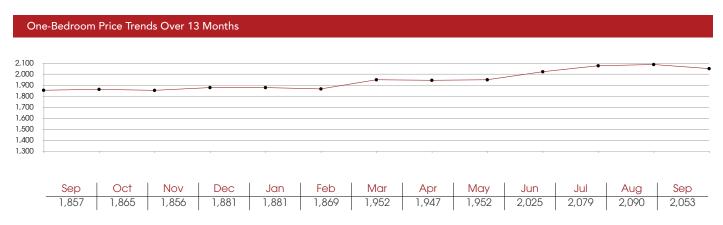


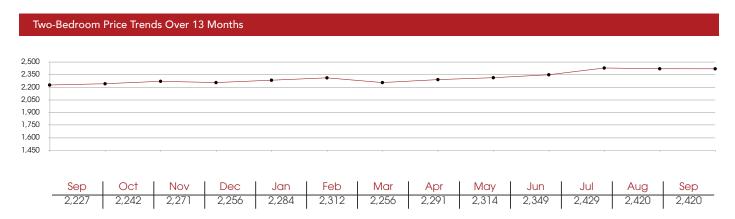


## BEDFORD-STUYVESANT

- Studio rent in Bedford-Stuyvesant increased by 2.30%, with One Bedroom and Two Bedroom rents decreasing by 1.78% and 0.02%.
- These changes combined balanced out the overall average with a -0.03% movement since the previous month.



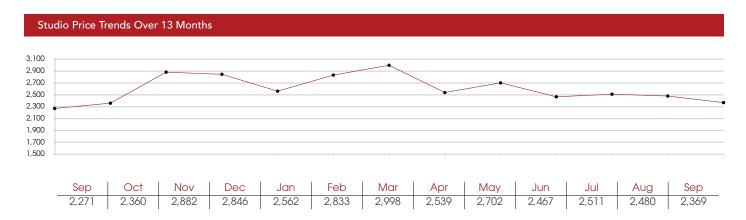


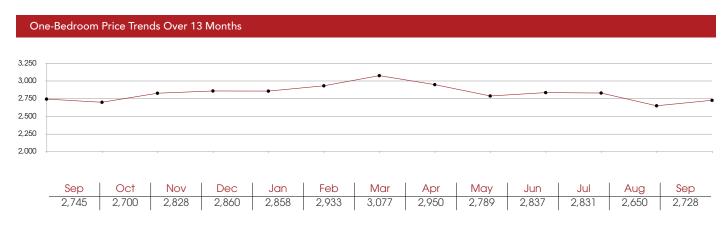




### **BOERUM HILL**

- A noticeable decline of 4.46% in Studio units was caused by low sample size, in which a higher priced unit came off the market.
- One Bedroom and Two Bedroom unit average rents grew by 2.93% and 1.57%, respectively.
- Overall, monthly average rent remained stable at 0.32% since the previous month.



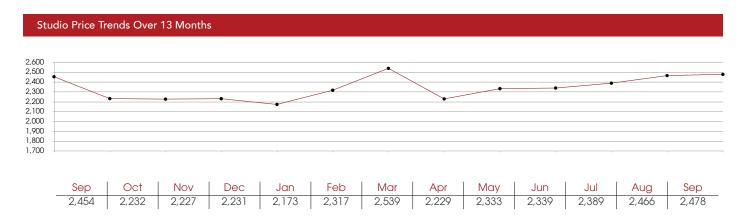


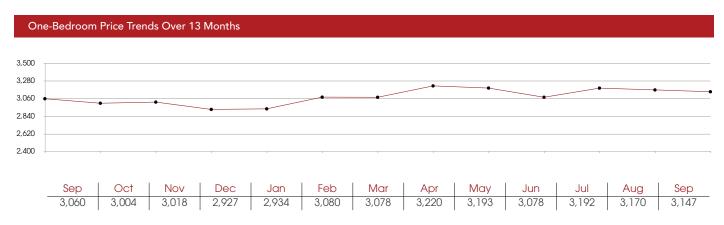


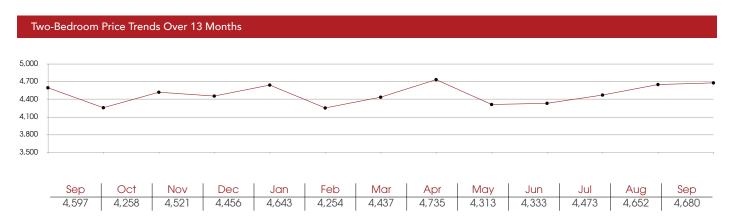


# **BROOKLYN HEIGHTS**

• Average rent for the neighborhood remained stable with a 0.18% movement since last month.



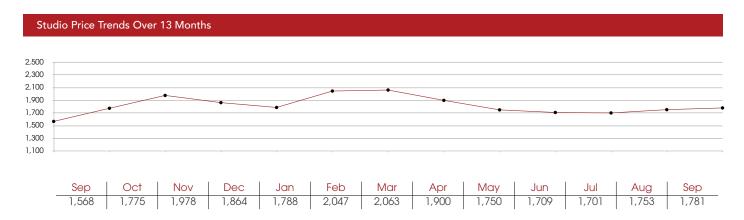


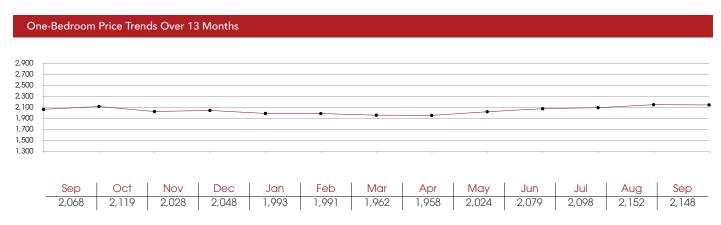


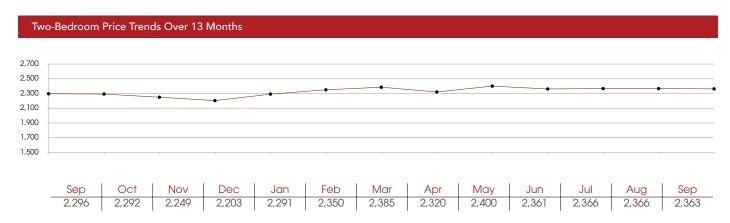


## **BUSHWICK**

- Although Bushwick Inventory fell by 14%, from 340 to 291 units, the monthly average rent remained relatively unchanged with a slight increase of 0.32% since last month.
- · All unit classes' median days on market were lower than 18 days, indicating a continued demand for apartments in the area.







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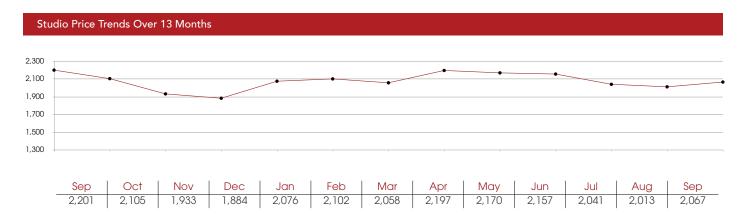
Williamsburg 

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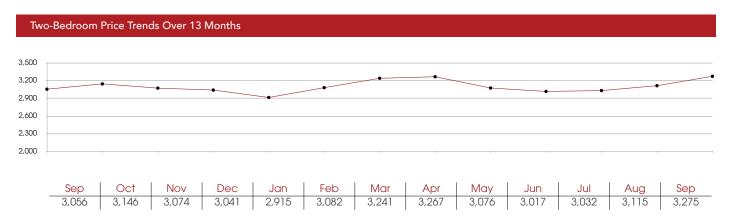


## CLINTON HILL

- The average rents for Studio and Two Bedroom units increased by 2.69% and 5.12%, respectively, as the One Bedroom average rent fell by 0.41%
- The 5.12% jump in Two Bedrooms was led by higher priced units at the newly developed building at 490 Myrtle avenue, as well as rentals at 97 Grand Ave and 163 Washington ave.



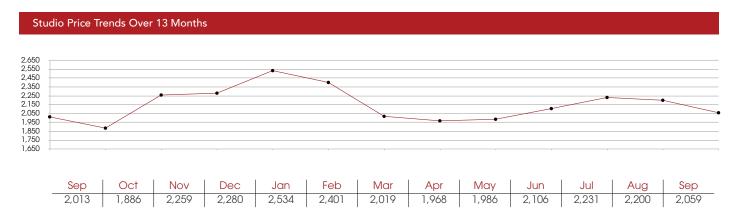




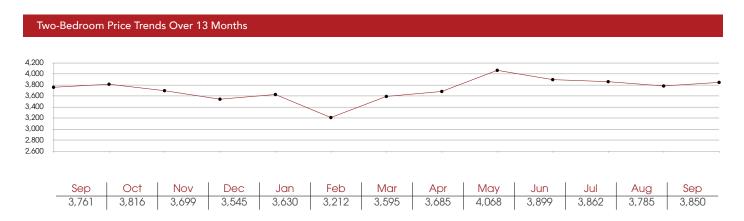


## COBBLE HILL

- Studio average rent in Cobble Hill fell by 6.39%, triggered by an influx of lower priced studio rental units entering the market, coupled with a relatively small sample size.
- Overall, the monthly average declined slightly by 1.24% since last month.



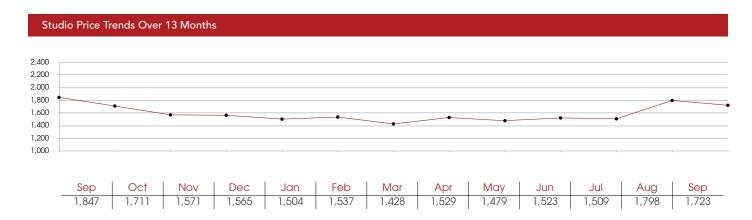


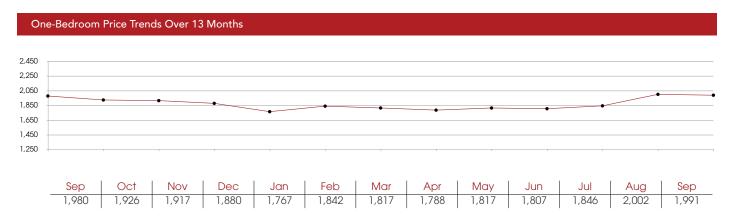


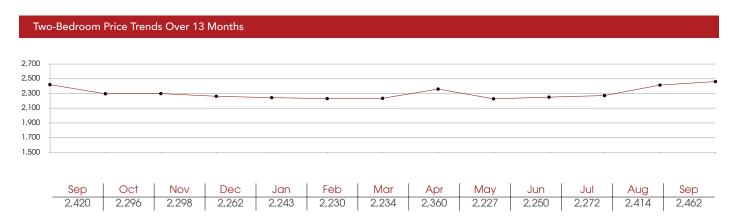


# **CROWN HEIGHTS**

• The average rent for Studios fell by 4.22% since the previous month, led by several units at 500 Sterling and 954 Bergen leaving the market.







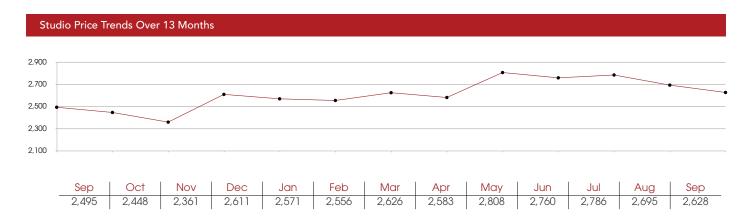
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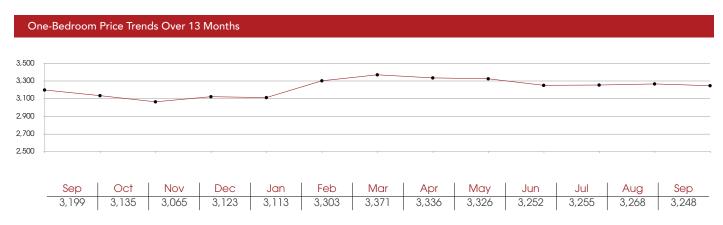
Williamsburg

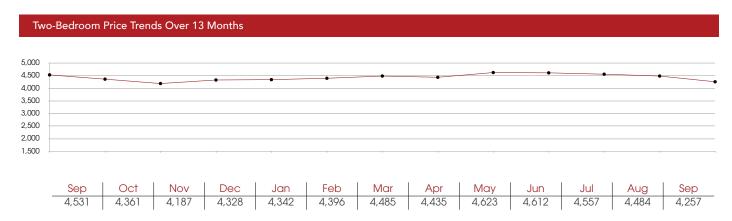


### DOWNTOWN BROOKLYN

- Rent prices for Studio, One Bedroom and Two Bedroom decreased by 2.45%, 0.62% and 5.06% respectively.
- Overall, monthly average for Downtown Brooklyn fell by 3% since previous month, a common reaction to market seasonality.







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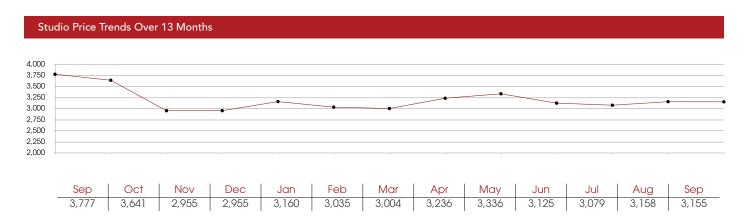
Williamsburg 

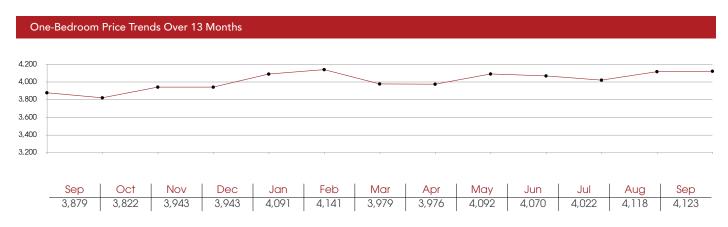
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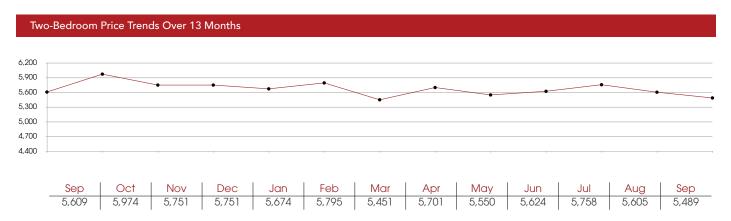


### DUMBO

• Overall, the monthly average rent across all unit classes remained stable with a -0.89% change.







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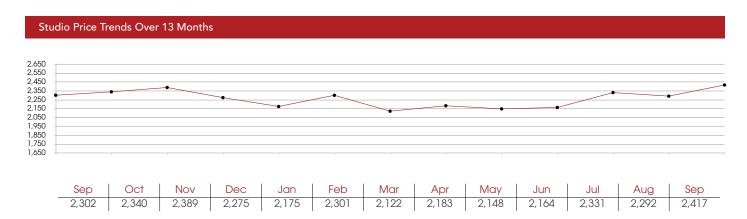
Williamsburg 

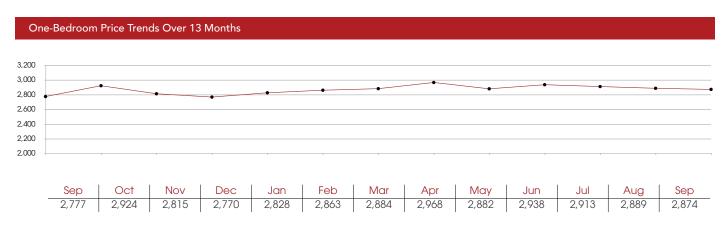
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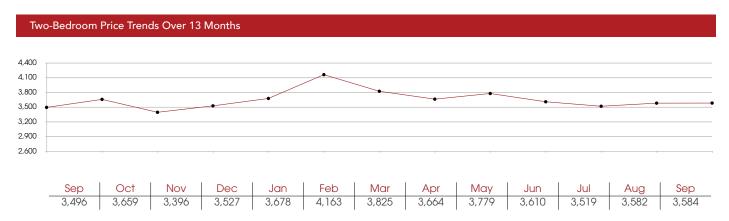


# FORT GREENE

- Studio average rent in Fort Greene grew by 5.47% since previous month, with One Bedrooms decreasing by 0.52% and Two Bedroom increasing by 0.05%.
- The growth in studios was led by several lower priced units leaving the market.







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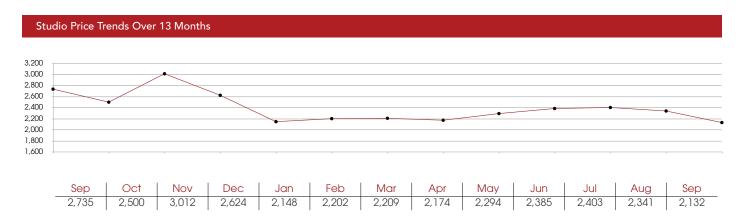
Williamsburg 

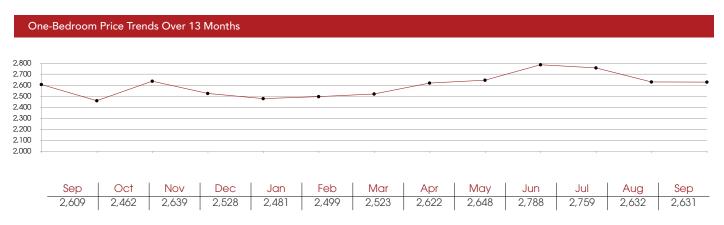
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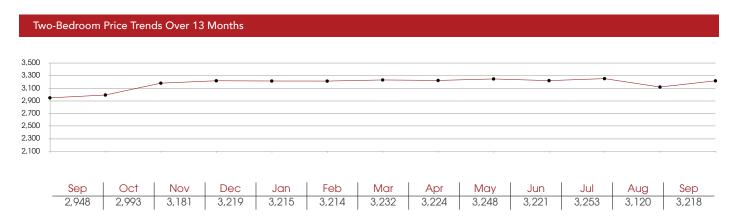


## GREENPOINT

- Studio average rent experienced a staggering decline of 8.91% since the previous month, caused by the sample reacting to a higher priced loft apartment at 738 Leonard st leaving the market
- Overall, Greenpoint's monthly average rent decreased by 1.38% since previous month.



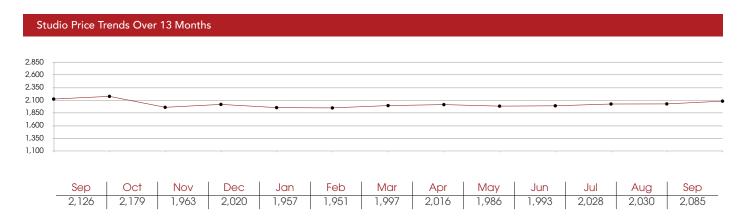


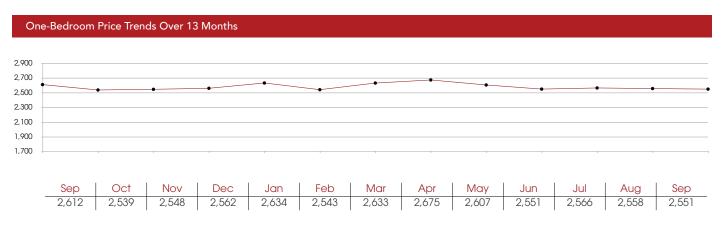


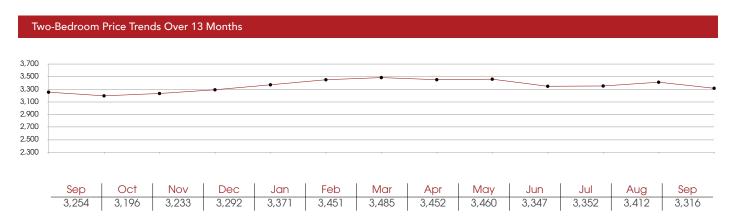


## PARK SLOPE

• With the rent of studio apartments increasing by 2.6% and Two Bedroom units decreasing by 2.8%, the overall monthly average remained stable at 0.61% since the previous month.







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Williamsburg 

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### PROSPECT-LEFFERTS GARDENS

- The average rent for One Bedroom units increased by 6.84%, contributed by new higher priced listings at 100 Lefferts Ave entering the market.
- Overall, this neighborhood remained relatively stable at an average of 0.81% since the previous month.



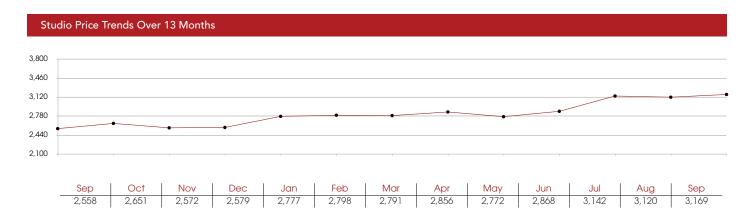




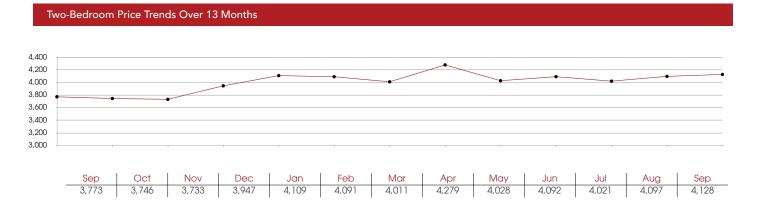


### WILLIAMSBURG

• With movements under 2% in both directions for Studio, One Bedroom and Two Bedroom units, the overall monthly average balanced out and increased slightly by 0.38% since August 2015.









## THE REPORT EXPLAINED

The Brooklyn Rental Market Report<sup>™</sup> compares fluctuation in the borough's rental data on a monthly basis. It is an essential tool for potential renters seeking transparency in the Brooklyn apartment market and a benchmark for landlords to efficiently and fairly adjust individual property rents in Brooklyn.



The Brooklyn Rental Market Report™ is based on a cross-section of data from available listings and priced under \$10,000, with ultraluxury property omitted to obtain a true monthly rental average. Our data is aggregated from the MNS proprietary database and sampled from a specific mid-month point to record current rental rates offered by landlords during that particular month. It is then combined with information from the REBNY Real Estate Listings Source (RLS), OnLine Residential (OLR.com) and R.O.L.E.X. (Real Plus).

Author: MNS has been helping Brooklyn landlords and renters navigate the rental market since 1999. From large companies to individuals, MNS tailors services to meet your needs. Contact us today to see how we can help.

Contact Us Now: 212.475.9000

Note: All market data is collected and compiled by MNS's marketing department. The information presented here is intended for instructive purposes only and has been gathered from sources deemed reliable, though it may be subject to errors, omissions, changes or withdrawal without notice.

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