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# INTRODUCTION

Average rents throughout Brooklyn decreased by 0.27% from \$2,718.54 in October 2015 to \$2,711.25 in November 2015.





## A QUICK LOOK

The Brooklyn rental market remained relatively unchanged this month, moving by -0.27%; from \$2,718.54 in October 2015 to \$2,711.25 in November 2015. On the contrary, annual average rent increased by 1.27%, from \$2,677.19 in November 2014 to \$2,711.25 in November 2015. Inventory levels declined by 6.4%; from 3579 rental units in October 2015 to 3350 rental units in November 2015 - a common effect of the winter months.

At the time the sample was taken, the following neighborhoods consisted of less than 20 units in the sample; Studios in Bay Ridge, Bedford-Stuyvesant, Boerum Hill, Bushwick, Cobble Hill, DUMBO, Greenpoint and Prospect Lefferts Garden.

While most Neighborhoods remained stable this month, Cobble Hill and Fort Greene saw overall average growths of 2.08% and 3.05%, respectively. While the growth in Cobble Hill was largely due to a small sample, namely in Studios where we saw a higher priced listing at 267 Pacific St steer the 3-unit sample, the growth in Fort Greene was a genuine growth as we saw various listings at the newly constructed 81 Fleet place dominate the market.

From a year-to-year perspective, Williamsburg, yet again, saw the largest growth in the borough, increasing by 11.4% - from \$3,129.00 in November 2014 to \$3,486 in November 2015. The consistent growth we are seeing is led by the surge of new construction in the area and the shift in demand away from the city and to the Brooklyn waterfront.

### **Notable Trends**

Building (Average Prices)

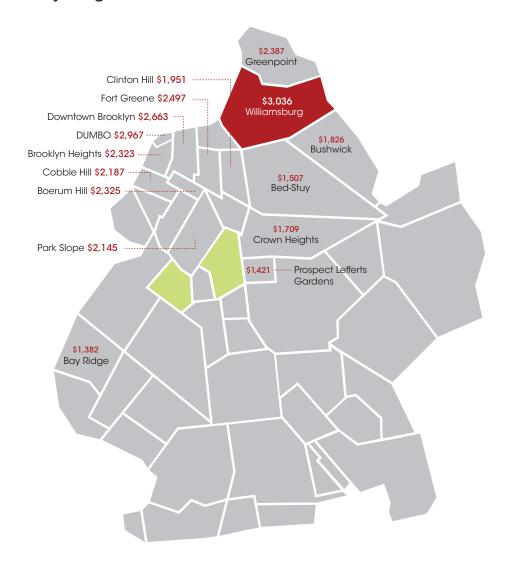
Туре	Most Expensive	Least Expensive
Studios	Williamsburg \$3,236	Bay Ridge \$1,382
One-Bedrooms	DUMBO \$3,822	Bay Ridge \$1,701
Two-Bedrooms	<b>DUMBO</b> \$5,507	Bay Ridge \$2,148



# A QUICK LOOK STUDIOS

### **Average Unit Prices**

By Neighborhood



**Average Price Brooklyn Studios**  \$2,155

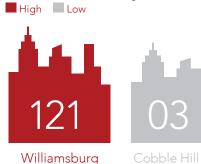
### **Greatest Changes** Since October



### Days on Market



### Market Inventory

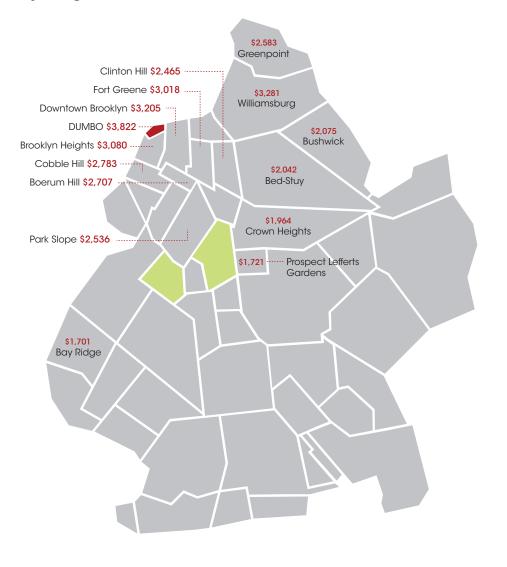




# A QUICK LOOK 1 BEDS

### **Average Unit Prices**

By Neighborhood



Average Price Brooklyn 1 Beds \$2,599

### Greatest Changes Since October



### Days on Market



High Low

19 DAYS

Downtown BK

BK Heights & Bay Ridge

### Market Inventory ■ High ■ Low



28 Coobba Hill

Williamsburg

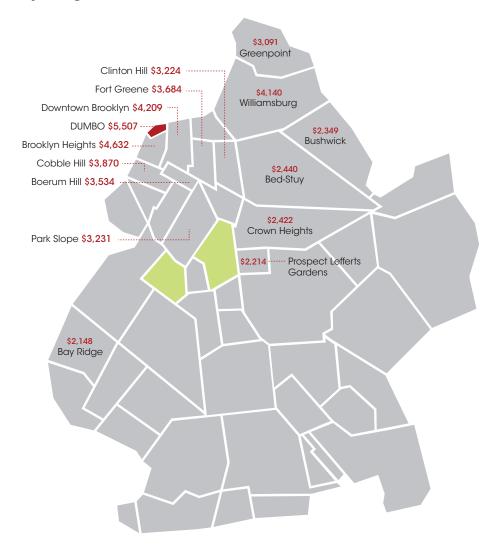
Cobble Hill & DUMBO



# A QUICK LOOK 2 BEDS

### **Average Unit Prices**

By Neighborhood



Average Price Brooklyn 2 Beds \$3,380

### Greatest Changes Since October



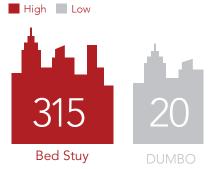
### Days on Market



DUMBO

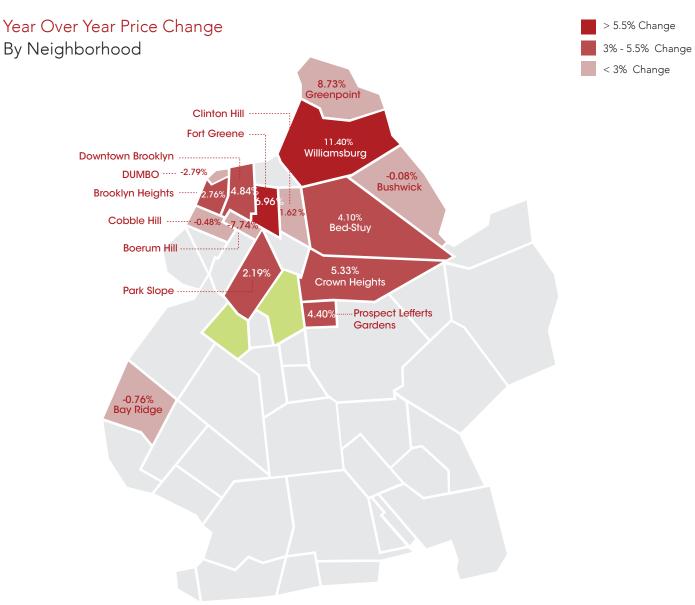
Bushwick

### Market Inventory





# A QUICK LOOK



Brooklyn Rents: November 2014 vs. November 2015

Туре	November 2014	November 2015	Change
Studios	<sup>\$</sup> 2,174	\$2,155	↓ 0.87%
One-Bedrooms	\$2,561	\$2,599	1.48%
Two-Bedrooms	\$3,396	\$3,380	<b>1</b> 2.52%

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Williamsburg 

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# A QUICK LOOK

#### Where Prices Decreased (monthly)

**▶** Bay Ridge

One-Bedroom -0.72% Two-Bedroom -4.38%

**▶** Bed Stuy

Studios -1.33% One-Bedroom -1.13%

**↓** Boerum Hill

One-Bedroom -1.08% Two-Bedroom -4.81%

**♦** Brooklyn Heights

Studios -3.18% One-Bedroom -1.96%

**↓** Bushwick

One-Bedroom -0.06% Two-Bedroom -0.34% Clinton Hill

Studios -6.80% One-Bedroom -0.90%

**↓** Cobble Hill

Two-Bedroom -1.73%

↓ Crown Heights

**Studios -0.49%** 

1 Dumbo

Studios -6.09% One-Bedroom -5.86%

**↓** Greenpoint

One-Bedroom -2.82% Two-Bedroom -4.62%

**♦** Park Slope

Two-Bedroom -2.47%

**₽** PLG

Two-Bedroom -3.44%

**↓** Williamsburg

Studios -1.00% One-Bedroom -1.18%

#### Where Prices Increased (monthly)

**↑** Bay Ridge

**Studios 3.54%** 

**↑** Bed Stuy

Two-Bedroom 1.93%

**↑** Boerum Hill

**Studios 0.61%** 

**↑** Brooklyn Heights

Two-Bedroom 1.06%

**↑** Bushwick

Studios 0.20%

↑ Clinton Hill

Two-Bedroom 1.36%

↑ Cobble Hill

Studios 9.33% One-Bedroom 2.27% **↑** Crown Heights

One-Bedroom 0.44% Two-Bedroom 0.78%

Dumbo

Two-Bedroom 1.43%

**†** Downtown BK

Studios 0.81% One-Bedroom 0.18% Two-Bedroom 0.42%

Fort Greene

Studios 2.43% One-Bedroom 4.96% Two-Bedroom 1.94%

Greenpoint

**Studios 9.44%** 

Park Slope

Studios 6.65% One-Bedroom 0.10% **↑** PLG

Studios 4.22% One-Bedroom 0.34%

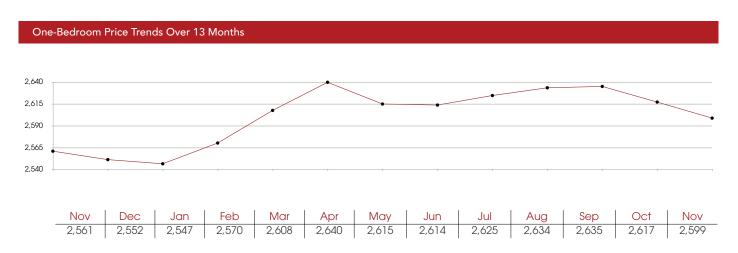
**↑** Williamsburg

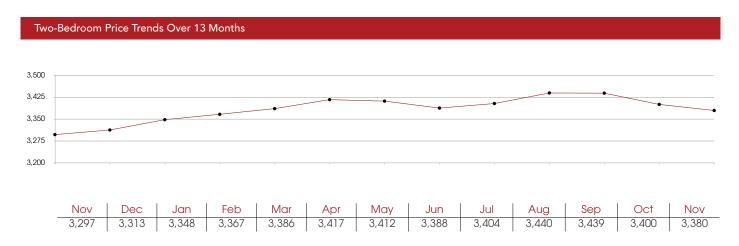
Two-Bedroom 0.72%



# BROOKLYN PRICE TRENDS



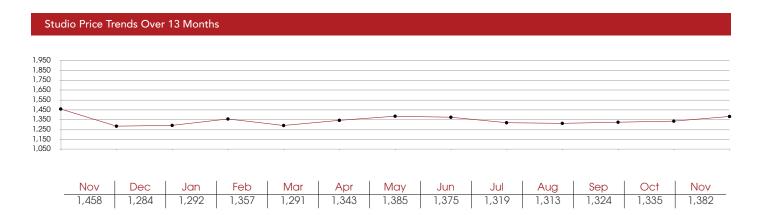


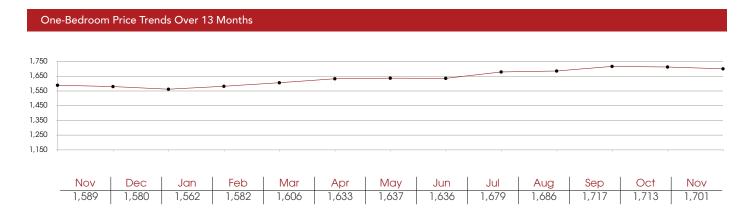


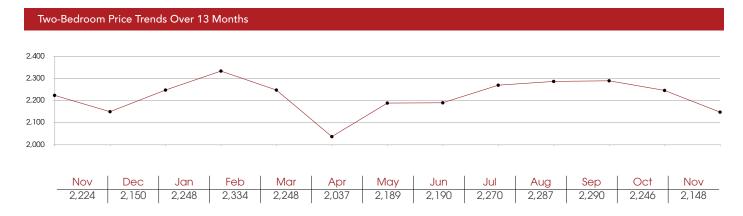


## **BAY RIDGE**

- Studio average rent grew by 3.54% since last month, as One and Two Bedroom average rents fell by 0.72% and 4.38%, respectively.
- The annual rate of change remained stable at -0.8%.



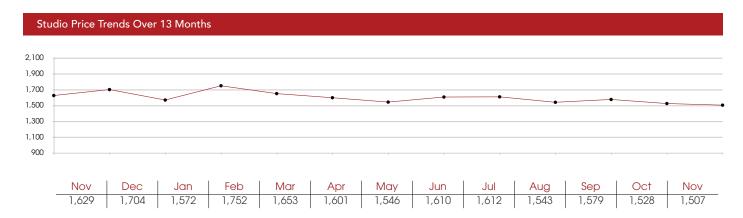


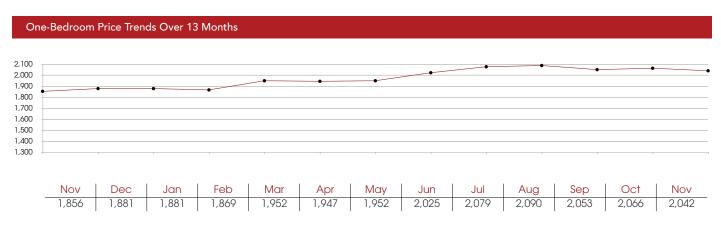


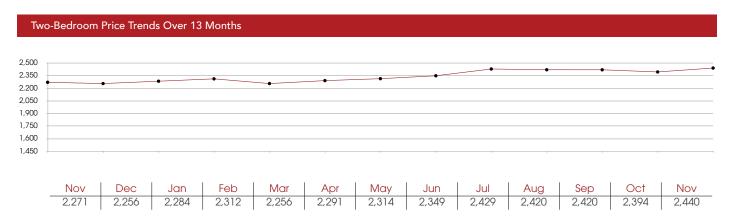


# BEDFORD-STUYVESANT

- Bed-Stuy remained relatively stable this month, with rents moving 0.04%.
- From an annual perspective, we saw a growth of 4.1%.



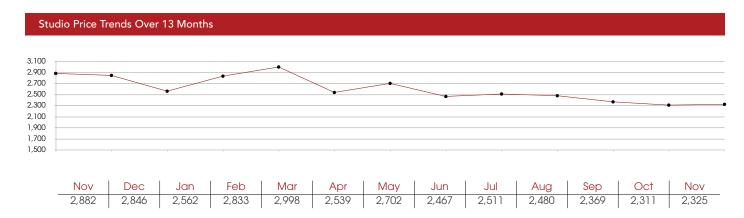


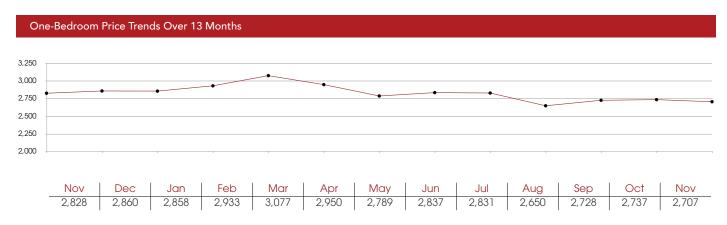


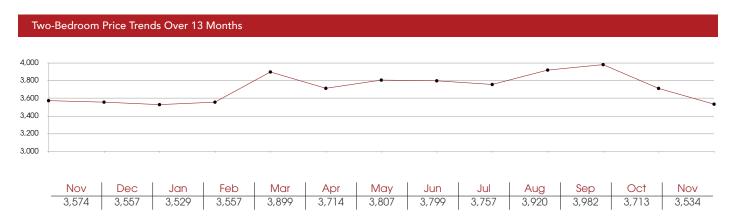


### **BOERUM HILL**

- The Two Bedroom average rent fell by 4.81% since the previous month caused by an influx of lower priced units.
- While Studios and One Bedrooms moved within +/- 1%, the overall monthly average fell by 2.22%.







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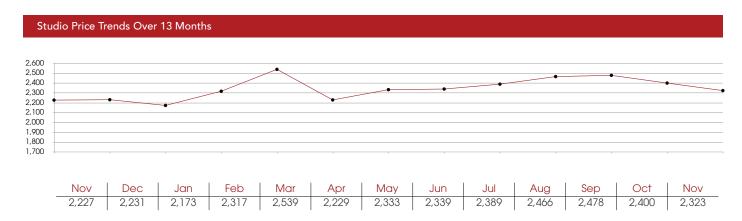
Williamsburg 

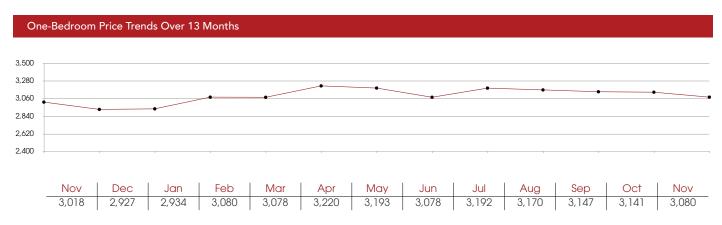
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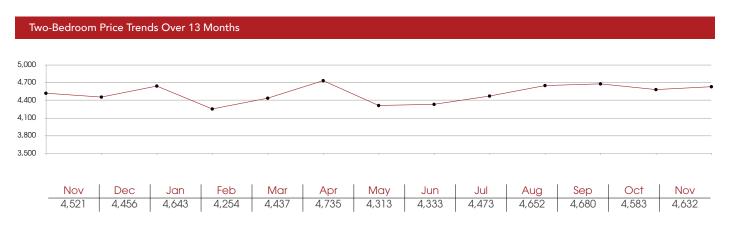


## **BROOKLYN HEIGHTS**

- Studio average rent declined by 3.18% since the previous month.
- While the monthly average decreased by 0.88%, the annual average increased by 2.8% since November 2014.



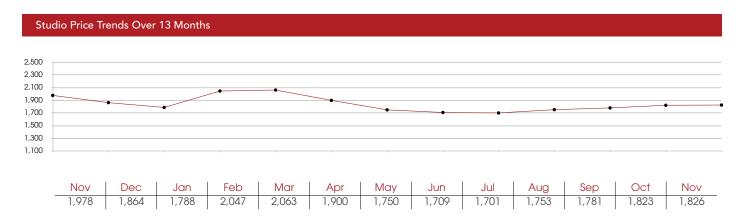


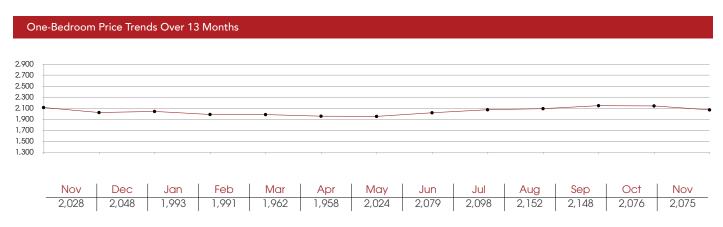


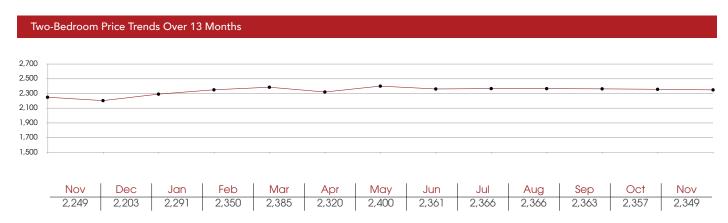


## BUSHWICK

• Bushwick remained relatively stable this month with all unit classes moving within +/- 0.5%.



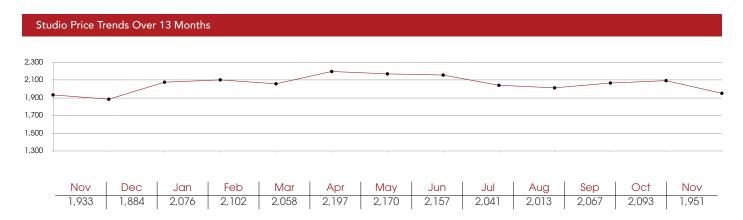


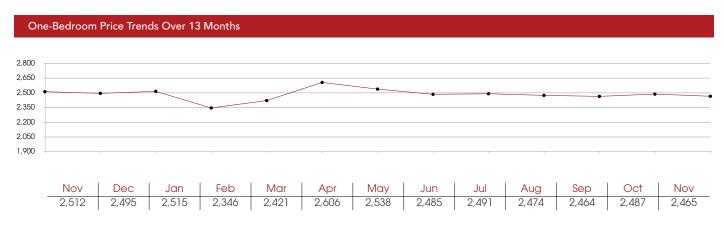


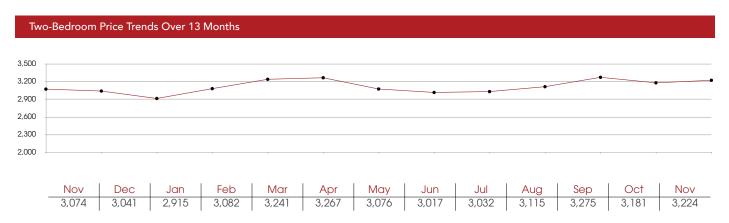


## CLINTON HILL

• Studio average rent fell by 6.8% as we saw various lower priced units enter the market, while One Bedroom's fell slightly by -0.90% and Two Bedrooms increased by 1.36%.



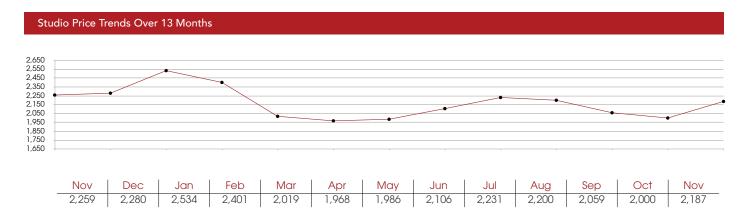




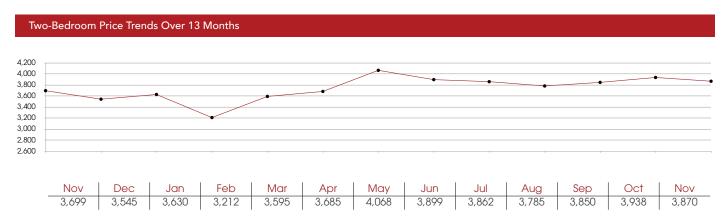


## COBBLE HILL

- An increase of 9.33% in Studio units was the result of an on-the-market sample of only 3 units, led by a \$2785/month listing at 267 Pacific Street.
- With One bedrooms increasing by 2.27% and Two Bedrooms decreasing by 1.73%, the monthly average balanced out at 2.08% since October 2015.



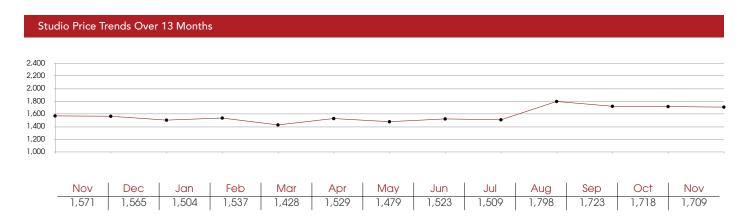


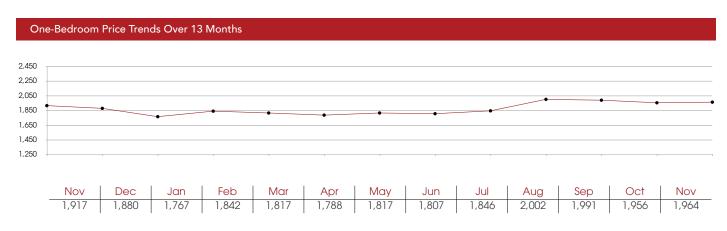


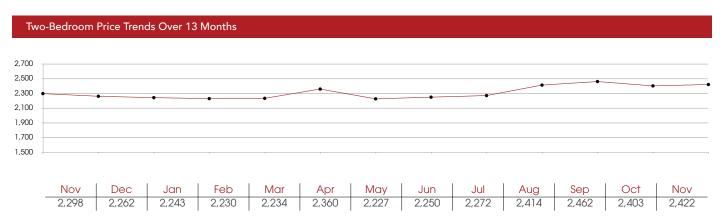


## **CROWN HEIGHTS**

- Crown Heights remained stable and relatively unchanged since last month.
- However, since last year we saw an overall growth of 5.3%, with Studios increasing by 8.82%, One Bedrooms by 2.46% and Two Bedroom by 5.37% a solid growth for this neighborhood.



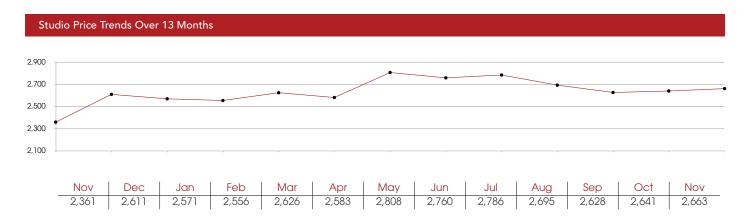


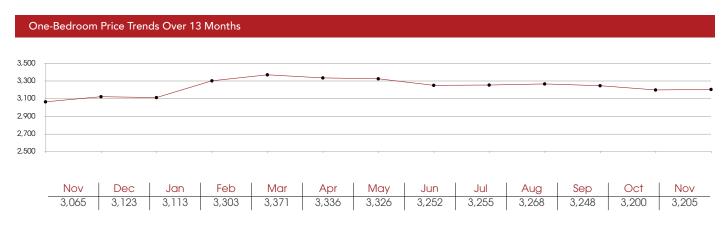


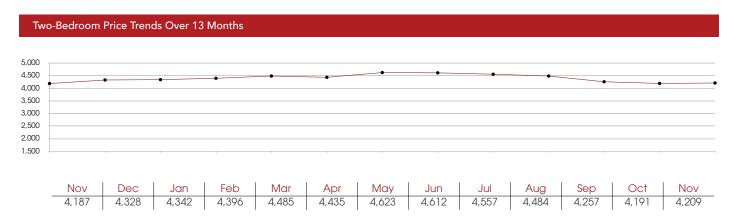


## DOWNTOWN BROOKLYN

• Downtown Brooklyn rent remained stable and relatively unchanged this month, with an overall movement of 0.45%.







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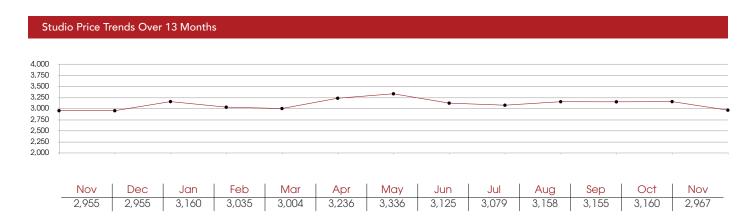
Williamsburg 

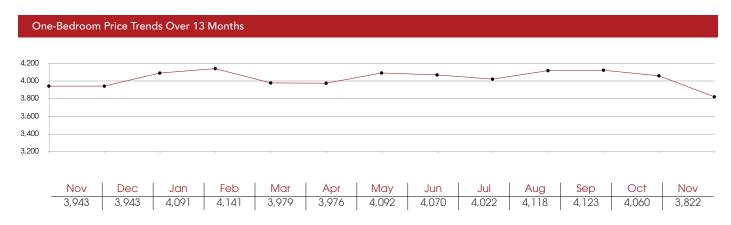
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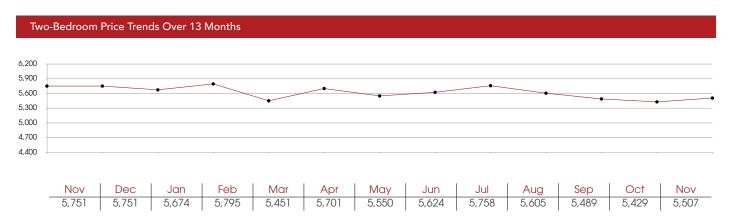


### DUMBO

• Studio and One Bedroom average rents declined noticeably since last month, by 6.09% and 5.86% respectively. This was caused by higher priced luxury rental units departing the market and inventory levels falling by 28%.



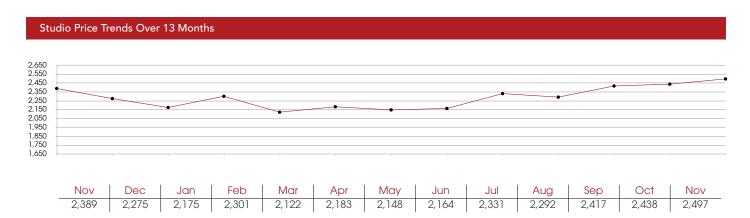


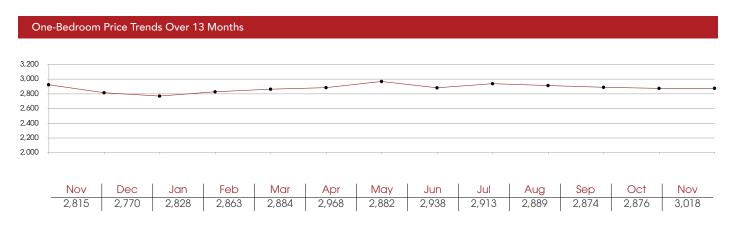


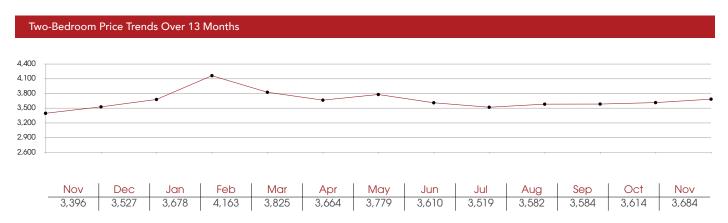


### FORT GREENE

- Fort Greene saw increases in rent across all unit classes this month; Studios increased by 2.43%, One Bedroom's by 4.96% and Two Bedrooms by 1.94%; led by several listings at the newly developed 81 Fleet Place, as well as 343 Gold st, 66 Rockwell and One Hanson.
- Annual rents too increased at an overall average rate of 7%



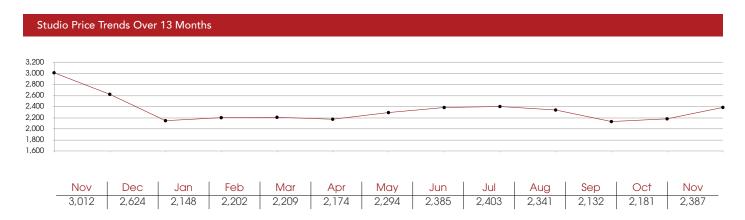


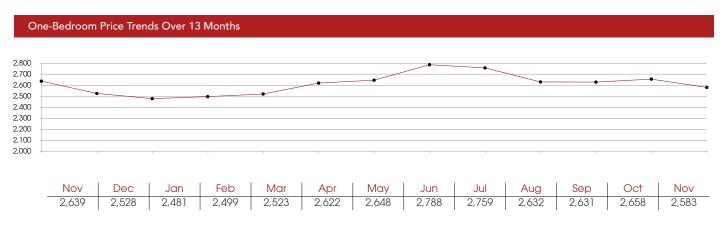


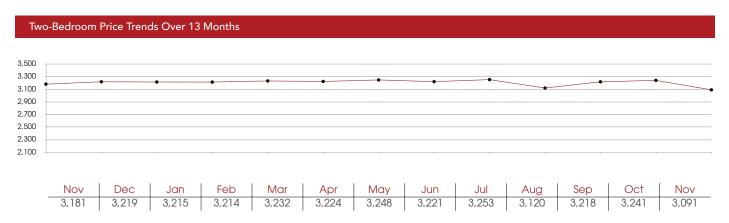


### GREENPOINT

- Greenpoint's Studio average rent rose by 9.44%, caused by a low sample size with higher priced rental units entering the market.
- As one and two bedroom unit's decreased by 2.82% and 4.62%, respectively, the monthly average change balance out at -0.23% since the previous month.



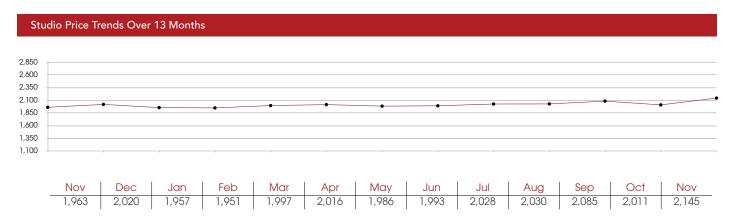


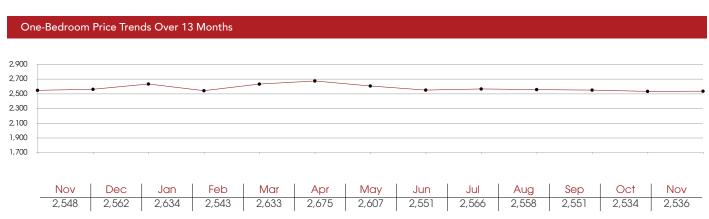


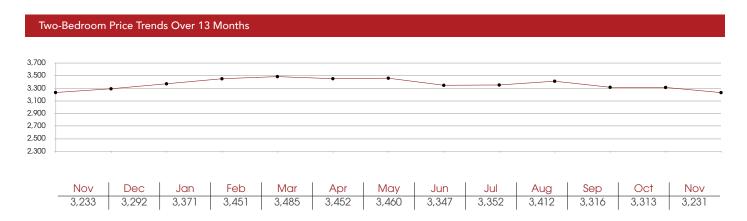


## PARK SLOPE

- Studio average rent increased by 6.65% since the previous month, led by several lower priced units departing the market.
- Overall, monthly average and annual average rents increased by 0.69% and 2.2%, respectively.



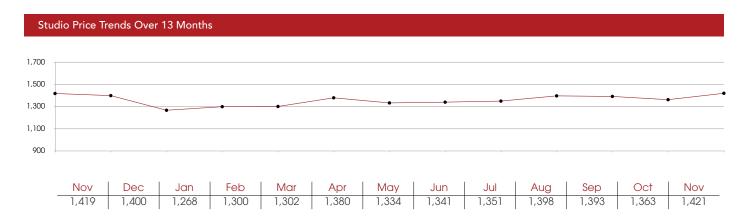


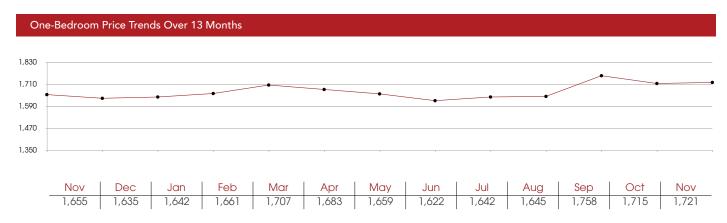


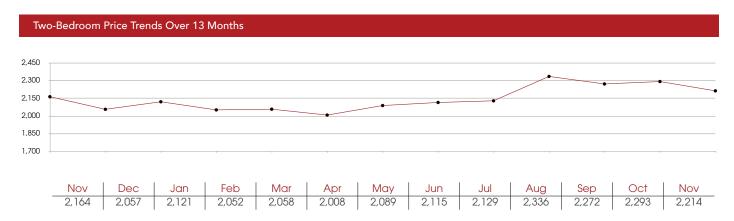


## PROSPECT-LEFFERTS GARDENS

- Although total inventory this month fell by 22%, the overall monthly average rent remained stable with a -0.29% movement.
- Conversely, the average rent increased by 4.4% since this time last year.





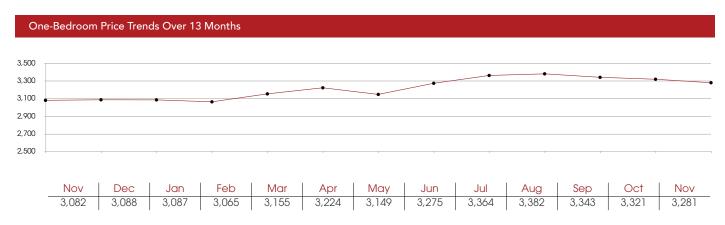


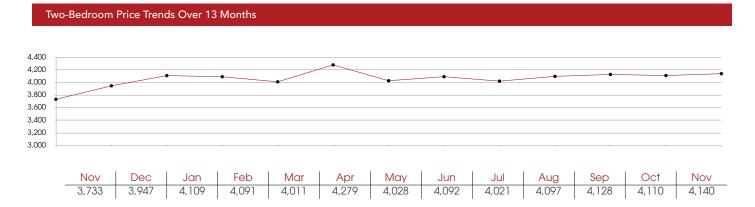


### WILLIAMSBURG

- Williamsburg rents remained stable this month with all unit classes moving within +/- 1%.
- More notably, however, is the annual growth of 11.4% since November 2014, with increases amongst all unit classes– Studios increased by 18.03%, One Bedrooms by 6.47% and Two Bedroom by 10.91% the highest overall growth in all of Brooklyn.



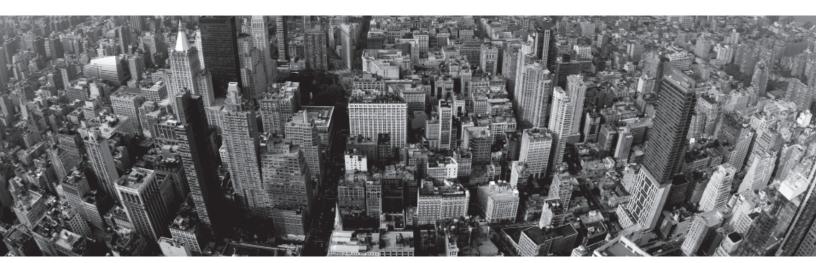






## THE REPORT EXPLAINED

The Brooklyn Rental Market Report<sup>™</sup> compares fluctuation in the borough's rental data on a monthly basis. It is an essential tool for potential renters seeking transparency in the Brooklyn apartment market and a benchmark for landlords to efficiently and fairly adjust individual property rents in Brooklyn.



The Brooklyn Rental Market Report™ is based on a cross-section of data from available listings and priced under \$10,000, with ultraluxury property omitted to obtain a true monthly rental average. Our data is aggregated from the MNS proprietary database and sampled from a specific mid-month point to record current rental rates offered by landlords during that particular month. It is then combined with information from the REBNY Real Estate Listings Source (RLS), OnLine Residential (OLR.com) and R.O.L.E.X. (Real Plus).

Author: MNS has been helping Brooklyn landlords and renters navigate the rental market since 1999. From large companies to individuals, MNS tailors services to meet your needs. Contact us today to see how we can help.

Contact Us Now: 212.475.9000

Note: All market data is collected and compiled by MNS's marketing department. The information presented here is intended for instructive purposes only and has been gathered from sources deemed reliable, though it may be subject to errors, omissions, changes or withdrawal without notice.

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