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# INTRODUCTION

Average rents throughout Brooklyn increased .38% this month, to \$2,711.22 in March from \$2700.99 in February.





## A QUICK LOOK

Brooklyn rents remained stable this month, increasing only 0.38% since last month. The average rent for the borough increased to \$2,711.22 in March, from \$2,700.99 in February. Year-over-year increases were 2.87% from March 2014. Listing inventory grew only 0.57% in March—up to 2,984 from 2,967 units in February.

The largest increases in rent prices were seen in studio in Brooklyn Heights and two bedroom units in Boerum Hill and Cobble Hill. The biggest drops in rents occurred in studio units in Cobble Hill, Crown Height and Fort Greene, and two bedroom units in Fort Greene. It should also be noted that the current inventory of studio units in Boerum Hill, Cobble Hill, Crown Heights and Bushwick was less than 15 units at the time data was collected. Thus, these neighborhoods may demonstrate extreme price sensitivity compared to other Brooklyn neighborhoods.

The greatest year-over-year changes occurred in Boerum Hill and Greenpoint. Average prices in Boerum Hill increased by 21.3% since March 2014. Average prices in Greenpoint fell by 7.3%, to \$2,655 in March 2015 from \$2,864.41 in March 2014.

### Notable Trends

**Building (Average Prices)** 

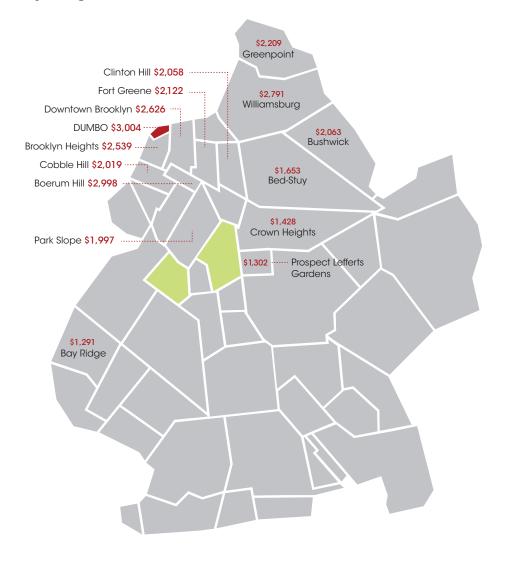
Туре	Most Expensive	Least Expensive
Studios	<b>DUMBO</b> \$3,004	Bay Ridge \$1,291
One-Bedrooms	DUMBO \$3,979	Bay Ridge \$1,606
Two-Bedrooms	<b>DUMBO</b> \$5,451	PLG \$2,008



# A QUICK LOOK STUDIOS

### **Average Unit Prices**

By Neighborhood



**Average Price Brooklyn Studios**  <sup>\$</sup>2,140

### **Greatest Changes** Since February



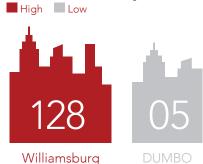
### Days on Market

High Low



Williamsburg

### Market Inventory

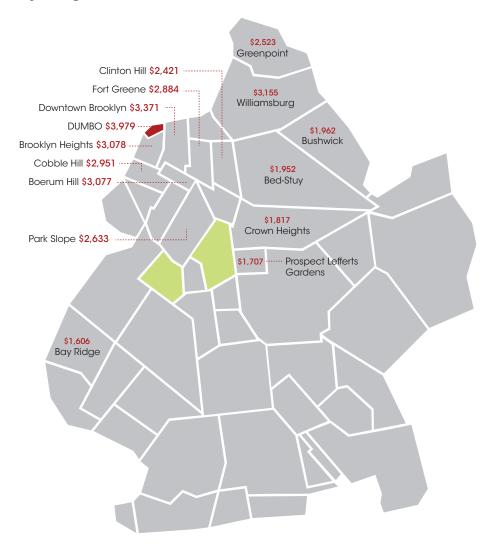




# A QUICK LOOK 1 BEDS

### **Average Unit Prices**

By Neighborhood



Average Price Brooklyn 1 Beds \$2,608

## Greatest Changes Since February



### Days on Market



High Low

16 DAYS

Bay Ridge

Williamsburg

### Market Inventory ■ High ■ Low



25

Williamsburg

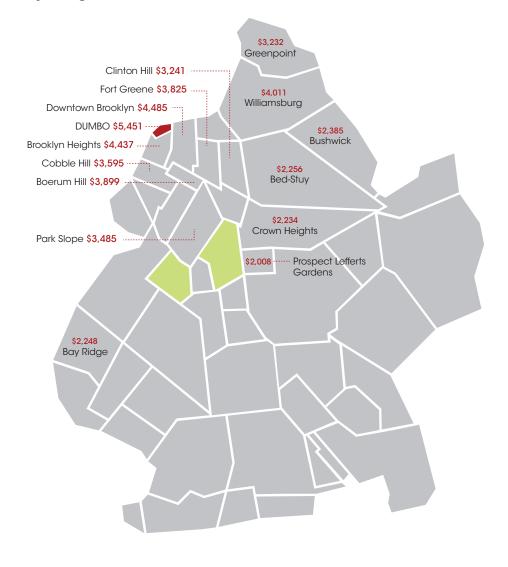
Boerum Hi



# A QUICK LOOK 2 BEDS

### **Average Unit Prices**

By Neighborhood



**Average Price** Brooklyn 2 Beds \$3,386

### **Greatest Changes** Since February



### Days on Market



High Low

Downtown ВК



### Market Inventory

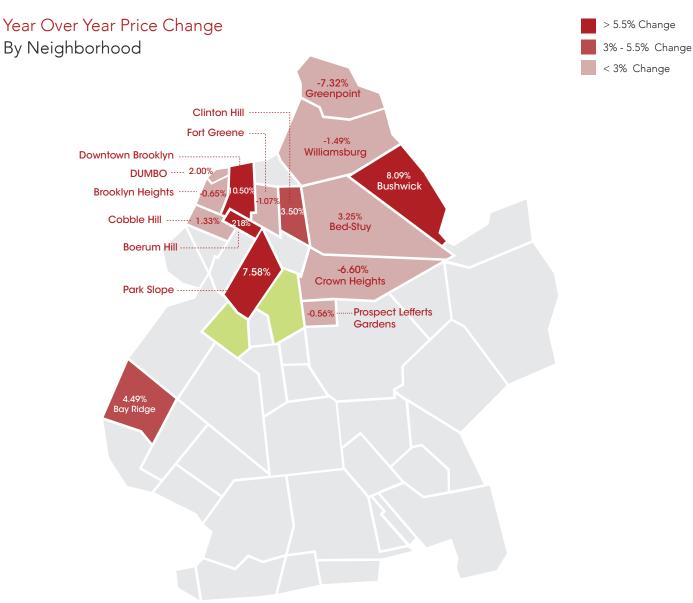


High Low





# A QUICK LOOK



Brooklyn Rents: March 2014 vs. March 2015

Туре	March 2014	March 2015	Change	
Studios	\$2,030	\$2,139	<b>†</b> 5.4%	
One-Bedrooms	\$2,544	\$2,608	<b>1</b> 2.5%	
Two-Bedrooms	§3,331	\$3,386	<b>↑</b> 1.6%	



# A QUICK LOOK

#### Where Prices Decreased (monthly)

**▶** Bay Ridge

Studios -4.84% Two-Bedroom -3.69%

**▶** Bed Stuy

Studios -5.67% Two-Bedroom -2.42%

Brooklyn Heights

One-Bedroom -0.08%

**↓** Bushwick

One-Bedroom -1.46%

**↓** Clinton Hill

Studios -2.05%

Cobble Hill

Studios -15.92%

**↓** Crown Heights

Studios -7.10% One-Bedroom -1.34%

**↓** Dumbo

Studios -1.04% One-Bedroom -3.90% Two-Bedroom -5.94% **♦** Fort Greene

Studios -7.78% Two-Bedroom -8.13%

**↓** PLG

Two-Bedroom -2.45%

**↓** Williamsburg

Studios **-0.25**% Two-Bedroom **-1.94**%

#### Where Prices Increased (monthly)

**↑** Bay Ridge

One-Bedroom 1.54%

**♦** Bed Stuy

One-Bedroom 4.43%

**↑** Boerum Hill

Studios **5.82**% One-Bedroom **4.93**% Two-Bedroom **9.60**%

Brooklyn Heights

Studios **9.55**% Two-Bedroom **4.29**%

Bushwick

Studios **0.75%** Two-Bedroom **1.50%** 

Clinton Hill

One-Bedroom **3.18%** Two-Bedroom **5.15%**  Cobble Hill

One-Bedroom **3.95**% Two-Bedroom **11.91**%

↑ Crown Heights

Two-Bedroom 0.19%

Downtown BK

Studios **2.76**% One-Bedroom **2.05**% Two-Bedroom **2.03**%

**↑** Fort Greene

One-Bedroom 0.71%

**★** Greenpoint

Studios **0.29**% One-Bedroom **0.98**% Two-Bedroom **0.55**% Park Slope

Studios **2.38%**One-Bedroom **3.55%**Two-Bedroom **0.98%** 

**↑** PLG

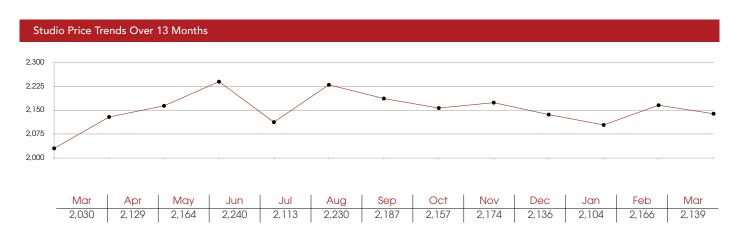
Studios **0.15%** One-Bedroom **2.78%** 

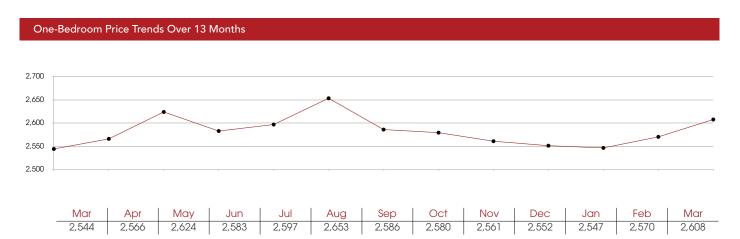
Williamsburg

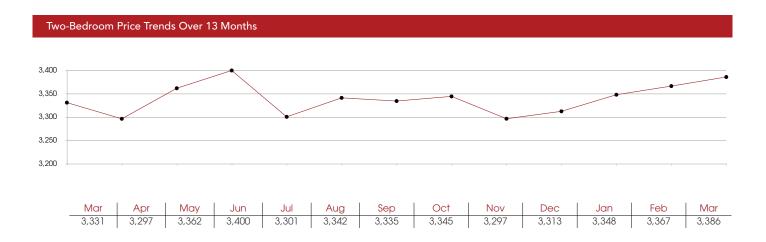
One-Bedroom 2.93%



# BROOKLYN PRICE TRENDS



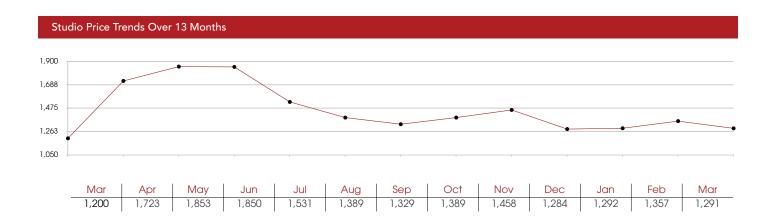






## **BAY RIDGE**

• The average overall rent decreased by 2.42% this month, with studios prices falling by 4.84% and two bedroom prices falling by 3.69%.



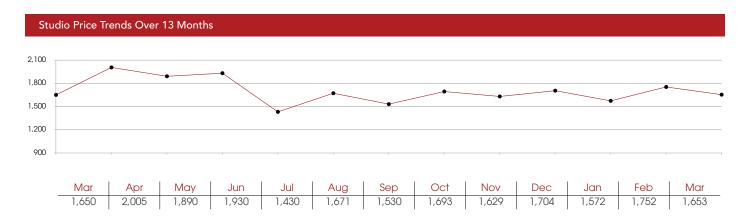


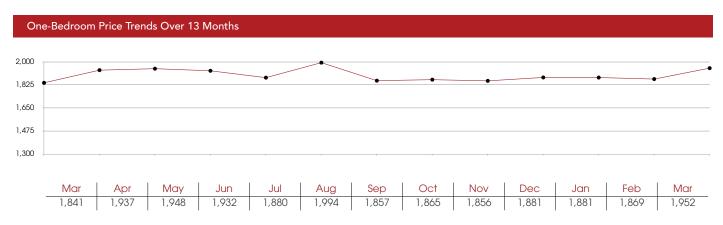




# BEDFORD-STUYVESANT

- The average rent for the neighborhood fell by 1.22%.
- Prices for studios saw the biggest decrease at 5.67%.







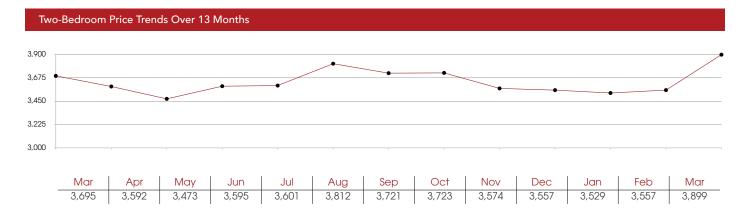


## **BOERUM HILL**

- Prices overall increased by 6.98% since February 2015
- Two bedroom prices saw the biggest increase at 9.60%.
- Studio and one bedroom prices increased by 5.82% and 4.93%, respectively.
- However, it is important to note that this neighborhood consistently has a relatively low sample size compared to other areas, especially in studio inventory.



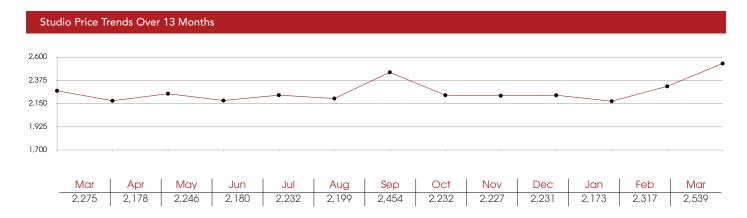


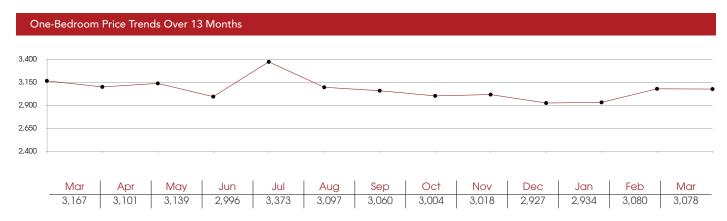


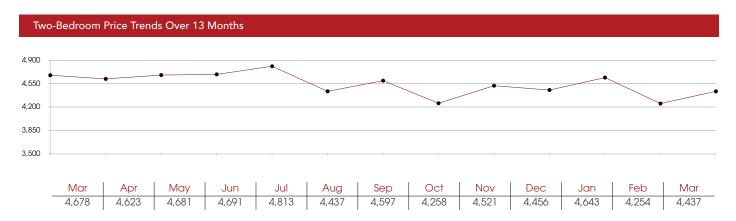


# **BROOKLYN HEIGHTS**

- The average neighborhood rent overall grew by 4.16%.
- Studio prices increased 9.55% this month.



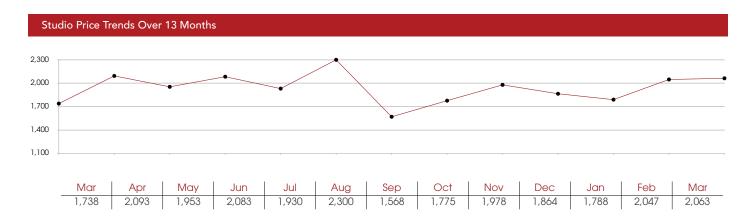


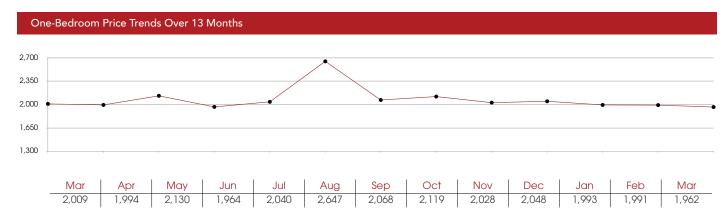


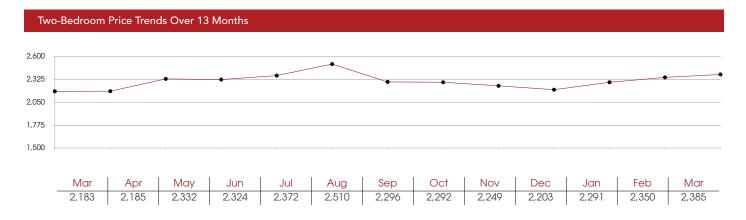


## BUSHWICK

• Prices remained steady, increasing only 0.34% since last month.







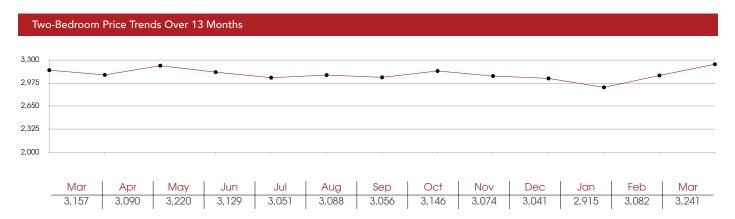


## CLINTON HILL

- The average neighborhood rent overall grew by 2.53% this month.
- Two bedroom prices increased by 5.15%.



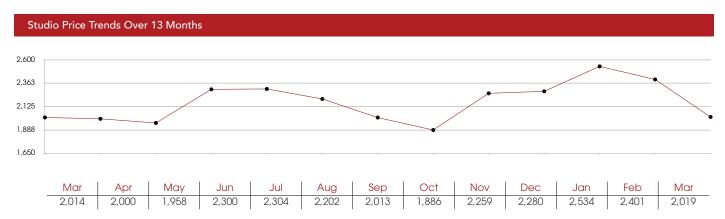


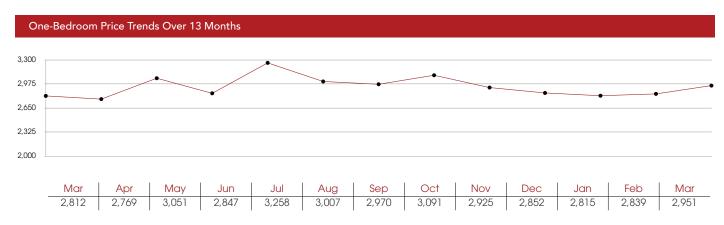




## COBBLE HILL

- The average rent in the neighborhood fell by 1.33% this month.
- The average price for a studio in the neighborhood fell by 15.92% since February 2015; however, the inventory was relatively small, consisting of only 6 units, artificially affecting price trends.
- Two bedroom prices increased by 11.91%.



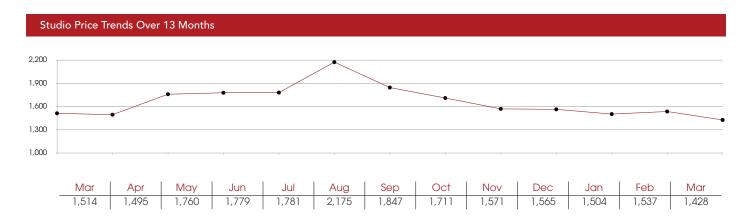


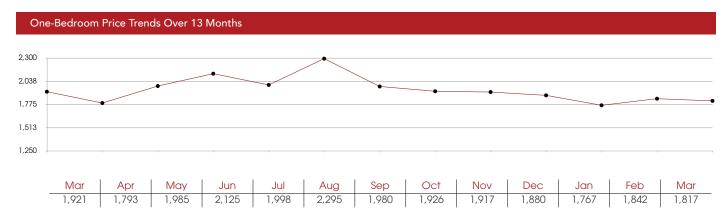




# **CROWN HEIGHTS**

- The average rent in the neighborhood fell by 2.31% this month.
- The average price for a studio in the neighborhood fell by 7.1%.



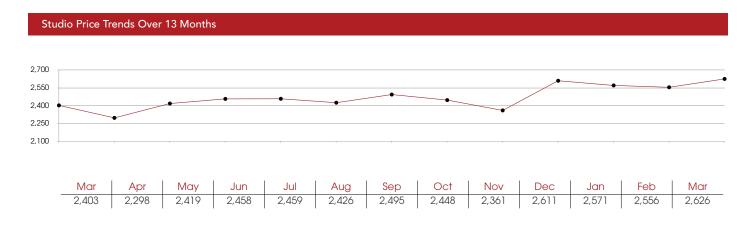






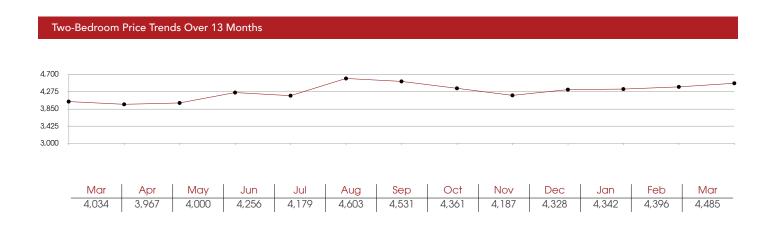
# DOWNTOWN BROOKLYN

- The average rent in the neighborhood increased by 2.22% since the previous month.
- Studio, one bedroom and two bedroom prices increased 2.76%, 2.05% and 2.03% respectively.





3,199



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3,123

3,065

3,078

3,149

3,138

3,078

3,171

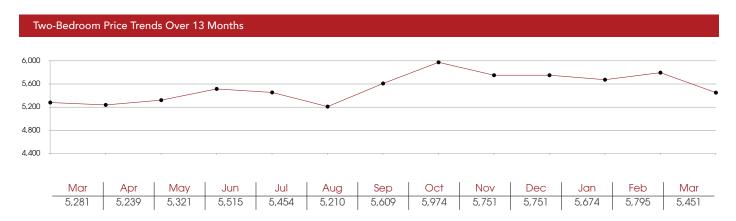


## DUMBO

• The average rent in the neighborhood fell by 4.14% this month.



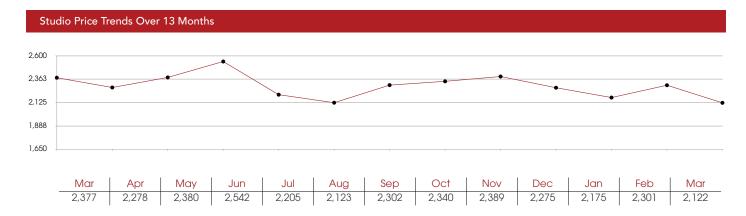






## FORT GREENE

- Studio and two bedroom rents fell by 7.78% and 8.13%, respectively, this month.
- The average rent in the neighborhood fell by 5.33% this month.



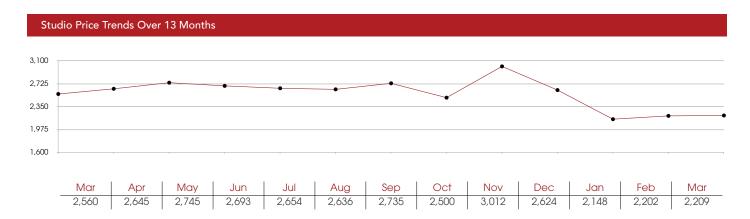


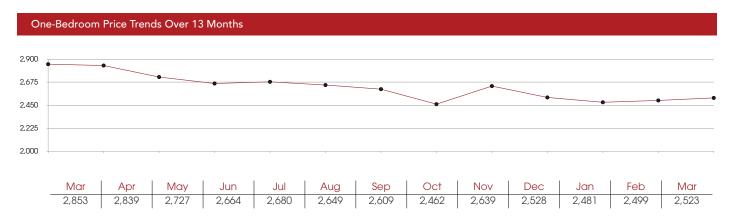


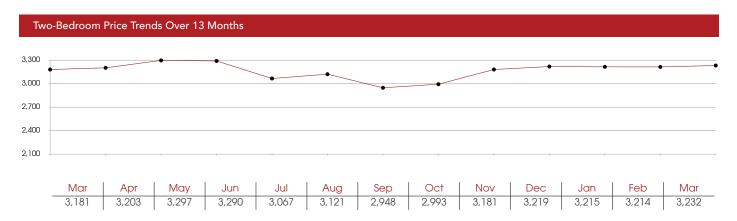


# **GREENPOINT**

• Prices increased by .62% this month.



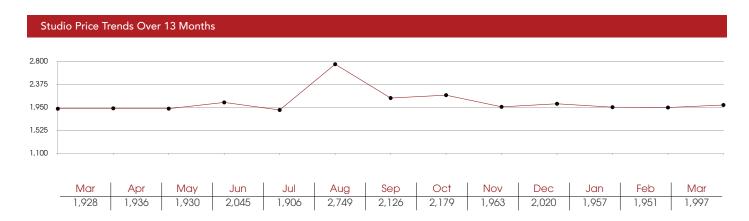






# PARK SLOPE

• The average rent in the neighborhood increased 2.15% this month.





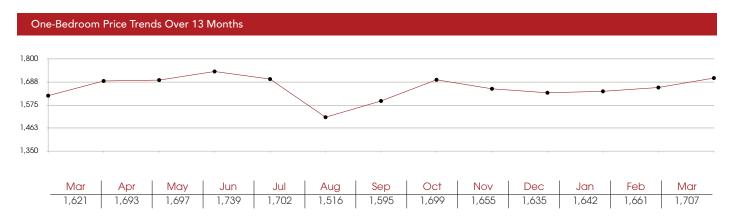


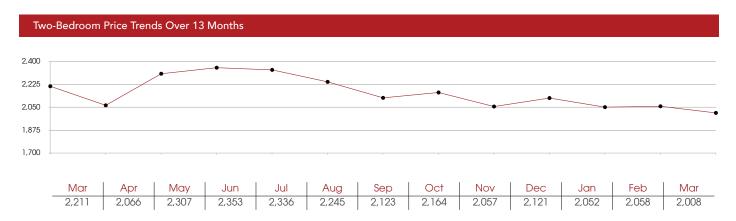


# PROSPECT-LEFFERTS GARDENS

• The average rent in the neighborhood fell by 0.05% this month.







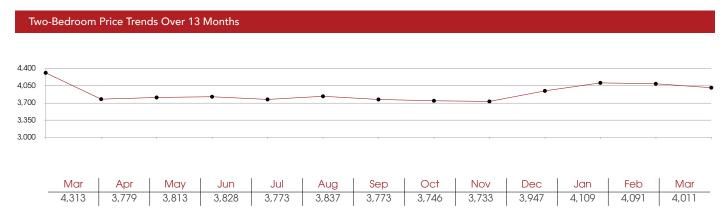


## WILLIAMSBURG

• The average rent in the neighborhood fell by 0.03% this month.

#### Studio Price Trends Over 13 Months 2,900 2,700 2,500 2,300 2,100 Apr May Jun Jul Aug Sep Oct Nov Dec Jan Mar 2,632 2,758 2,812 2,867 2,837 2,831 2,558 2,651 2,572 2,579 2,777 2,798 2,791

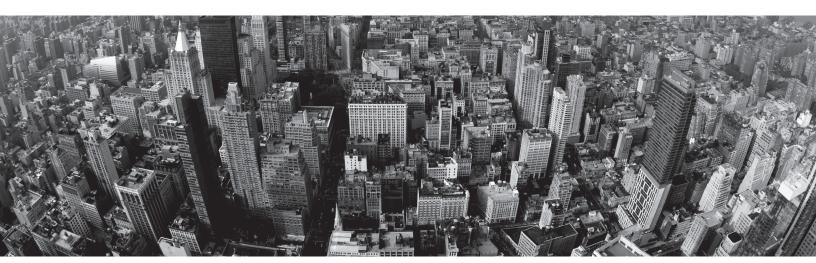






# THE REPORT EXPLAINED

The Brooklyn Rental Market Report<sup>™</sup> compares fluctuation in the borough's rental data on a monthly basis. It is an essential tool for potential renters seeking transparency in the Brooklyn apartment market and a benchmark for landlords to efficiently and fairly adjust individual property rents in Brooklyn.



The Brooklyn Rental Market Report™ is based on a cross-section of data from available listings and priced under \$10,000, with ultraluxury property omitted to obtain a true monthly rental average. Our data is aggregated from the MNS proprietary database and sampled from a specific mid-month point to record current rental rates offered by landlords during that particular month. It is then combined with information from the REBNY Real Estate Listings Source (RLS), OnLine Residential (OLR.com) and R.O.L.E.X. (Real Plus).

Author: MNS has been helping Brooklyn landlords and renters navigate the rental market since 1999. From large companies to individuals, MNS tailors services to meet your needs. Contact us today to see how we can help.

Contact Us Now: 212.475.9000

Note: All market data is collected and compiled by MNS's marketing department. The information presented here is intended for instructive purposes only and has been gathered from sources deemed reliable, though it may be subject to errors, omissions, changes or withdrawal without notice.

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