

# THE BROOKLYN RENTAL MARKET REPORT

JANUARY 2012

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#### INTRODUCTION



MNS is proud to present the January 2012 monthly installment of the Brooklyn Rental Market Report, which will provide insight to the current state of the residential rental market, and provide clearer, more concise data than ever before available for the Brooklyn real estate market.

The data provided has been specifically compiled for you; the renter, investor, developer, landlord, property manager etc., to provide you with a better understanding of the Brooklyn housing market. The data is indicative of the types of apartments available in varying neighborhoods. Our goal is to use technology to provide you with transparency into a market that has been so difficult to navigate until now.

In the future as our data continues to grow, the monthly Brooklyn Rental Market Report will be even more comprehensive providing further insight with greater reporting capabilities on the state of the market, and to create the ability for all property owners to better gauge their own pricing based on a clearer view of their neighbors.

As MNS continues to grow, we aim to make the Brooklyn Rental Market Report, the only true and accurate report you will ever need.



#### A QUICK LOOK



**No price movement overall:** This month average prices for Brooklyn inched down about \$10. For the neighborhoods that had larger price decreases, there were other neighborhoods picking up the slack and increasing rents. Williamsburg had an overall average price increase of \$26 from December, whereas Fort Greene jumped down that same \$26 from December, generating a virtually flat month to month change for rents in Brooklyn.

**Spot Light on - Cobble Hill:** Compared to last month, this neighborhood had the highest overall increase in rents. On an annual comparison, two-bedrooms have come to market this month in Cobble Hill at higher prices than last January's two-bedrooms, a price difference of 7% (\$3,375 this month versus \$3,169 last January). One-bedrooms as well are being marketed with the same 7% rent increase in this neighborhood year over year.

**Bushwick Value:** Brokers are calling Bushwick the next Williamsburg, so with this month's \$60 average decrease in rents, now is the time to lock in to what little inventory is on the market here. We're looking at the same rents we saw last September-October for studios and two-bedrooms.

#### **Greatest Changes Since December:**

Studios - Bushwick - **Down 7.1% (\$100)**One-bedrooms - Crown Heights - **Down 5.6% (\$99)**Two-bedrooms - Bed-Stuy - **Down 7.6% (\$172)** 

#### Year-over-year Changes:

Brooklyn Rents: Jan '11 vs Jan '12				
	Jan'l1	Jan '12	Change	
Studios	1,681	1,698	1.0%	
One-Bedrooms	2,128	2,300	8.1%	
Two-Bedrooms	2,663	2,975	11.7%	

#### **Notable Trends:**

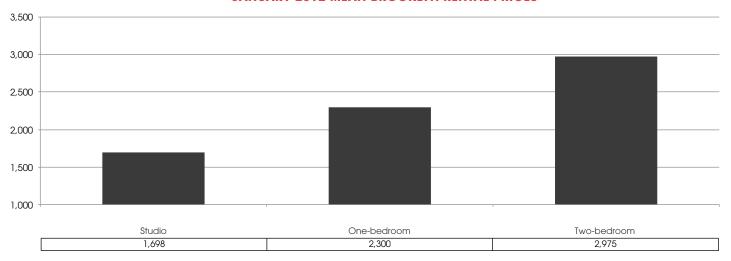
Buildings (Average Prices)		
	Most Expensive	Least Expensive
Studios	<b>DUMBO</b> \$2,637	<b>Bay Ridge</b> \$1,100
One-Bedrooms	<b>DUMBO</b> \$3,584	<b>Bay Ridge</b> \$1,275
Two-Bedrooms	<b>DUMBO</b> \$4,952	Bushwick \$1,709

## MEAN BROOKLYN RENTAL PRICES

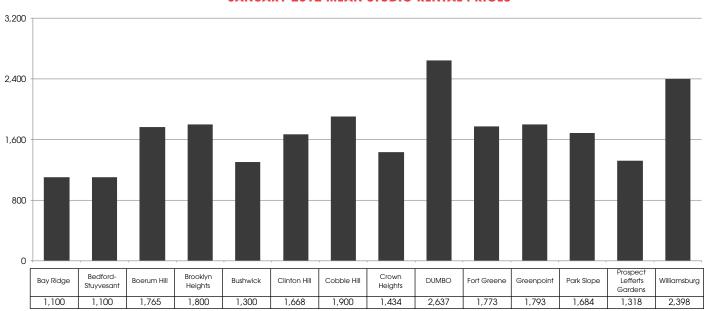


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#### **JANUARY 2012 MEAN BROOKLYN RENTAL PRICES**



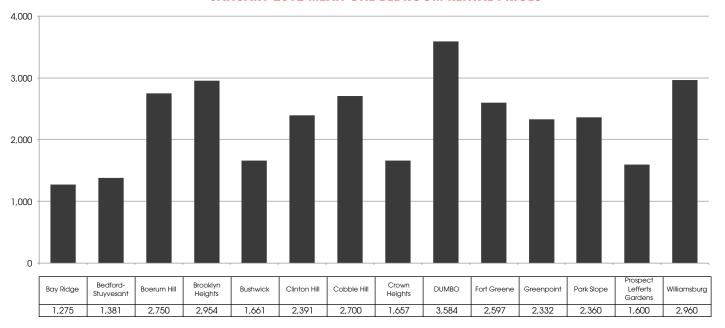
#### **JANUARY 2012 MEAN STUDIO RENTAL PRICES**



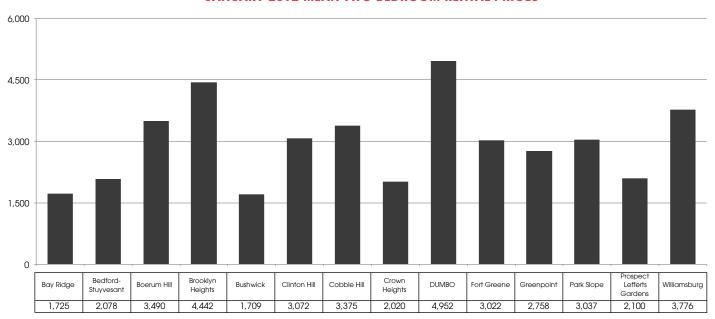
## MEAN BROOKLYN RENTAL PRICES



#### **JANUARY 2012 MEAN ONE-BEDROOM RENTAL PRICES**



#### **JANUARY 2012 MEAN TWO-BEDROOM RENTAL PRICES**



### **BROOKLYN PRICE TRENDS**



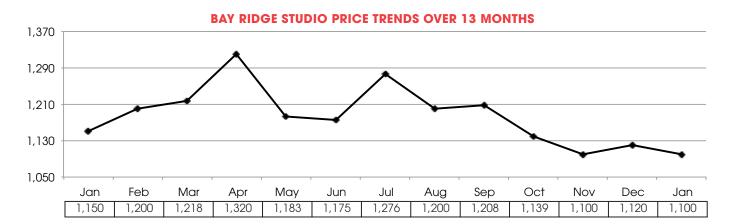






### **BAY RIDGE**





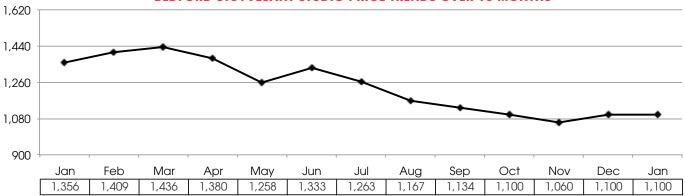




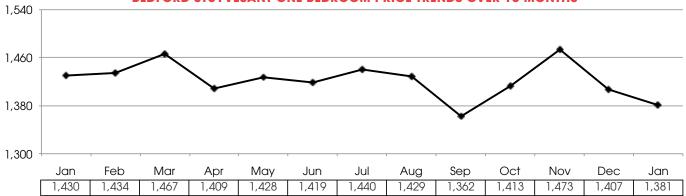
### **BEDFORD-STUYVESANT**



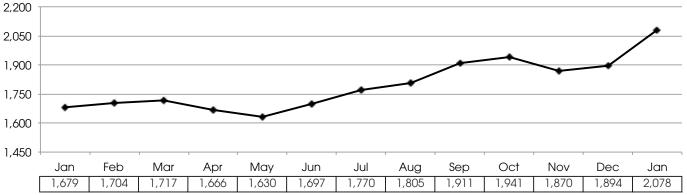
#### **BEDFORD-STUYVESANT STUDIO PRICE TRENDS OVER 13 MONTHS**



#### BEDFORD-STUYVESANT ONE-BEDROOM PRICE TRENDS OVER 13 MONTHS

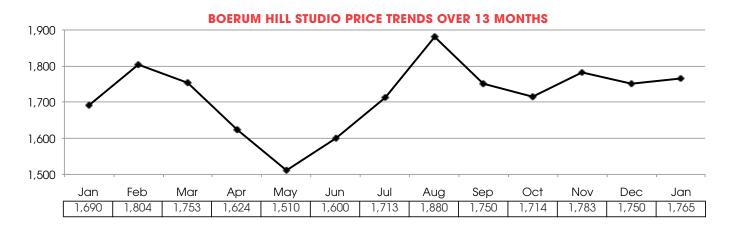


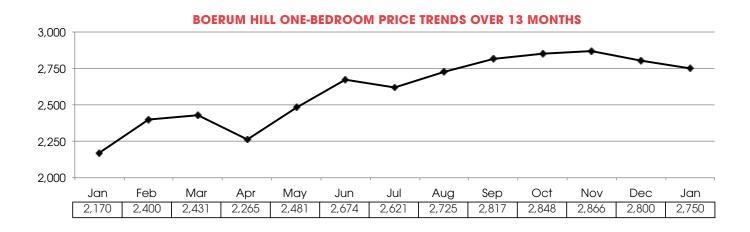
#### **BEDFORD-STUYVESANT TWO-BEDROOM PRICE TRENDS OVER 13 MONTHS**



### **BOERUM HILL**



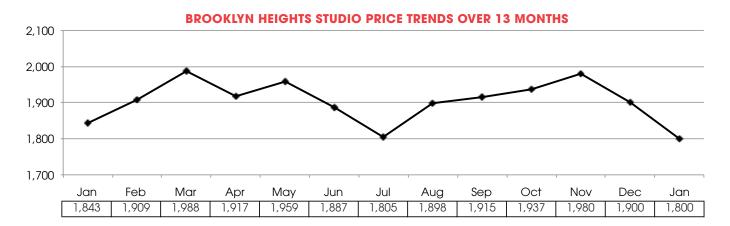






### **BROOKLYN HEIGHTS**



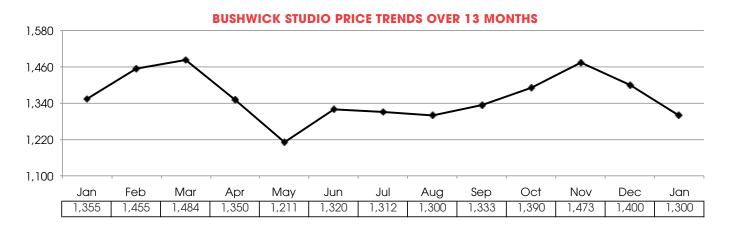






### **BUSHWICK**



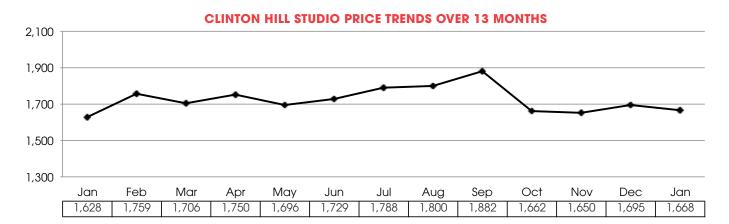






### **CLINTON HILL**



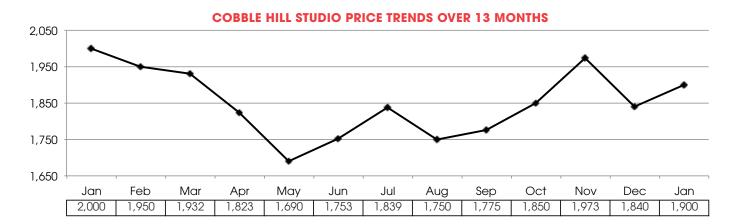




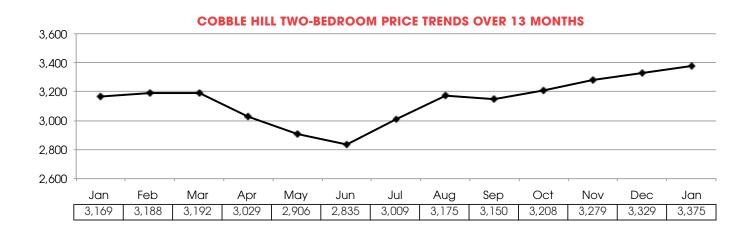


### COBBLE HILL



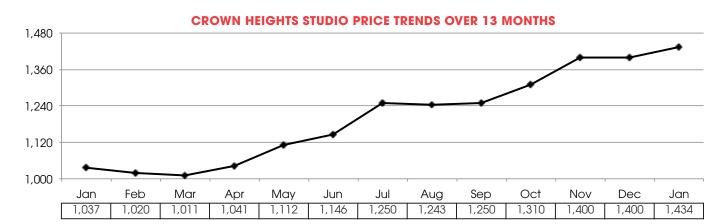




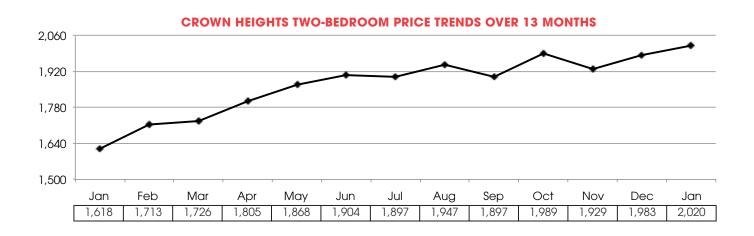


### **CROWN HEIGHTS**









### **DUMBO**



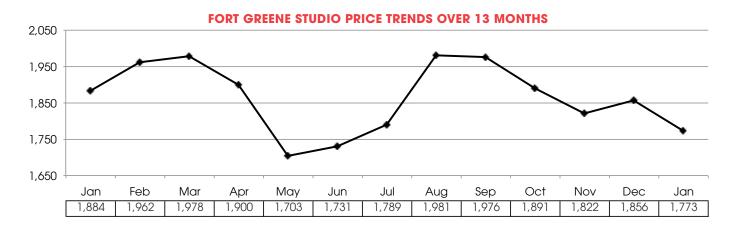


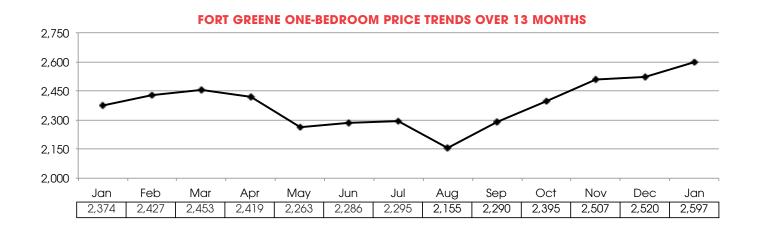


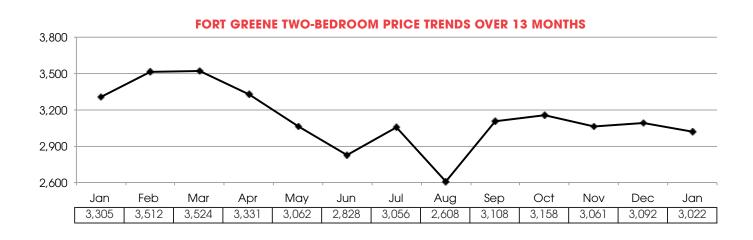


### **FORT GREENE**



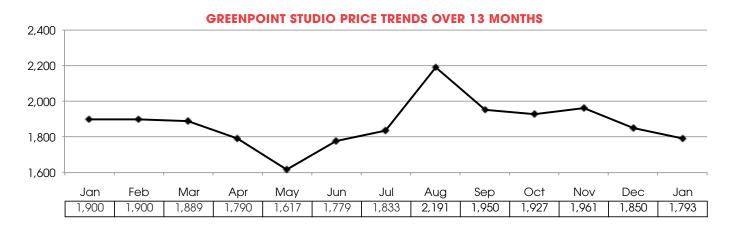




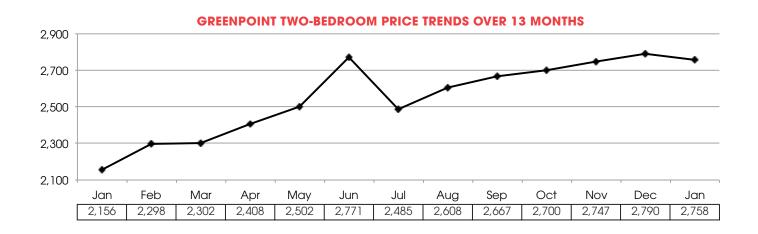


### GREENPOINT



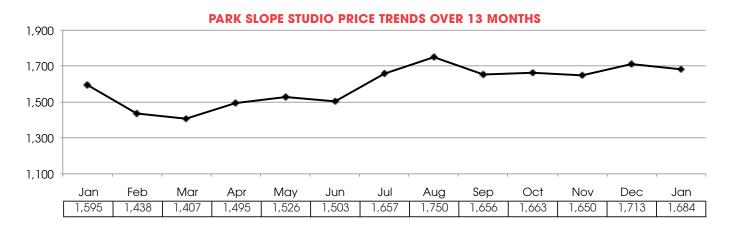






### PARK SLOPE







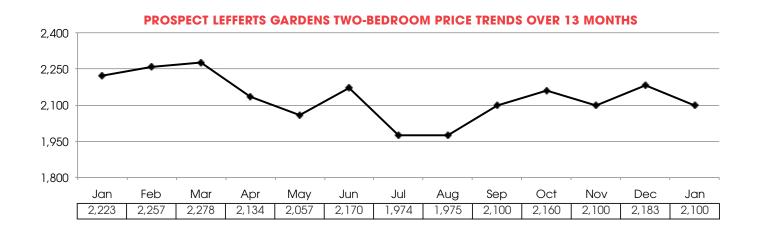


### PROSPECT LEFFERTS GARDENS



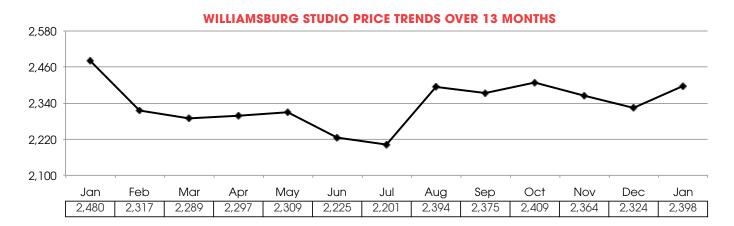


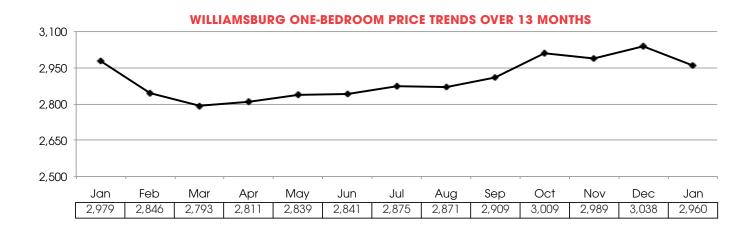


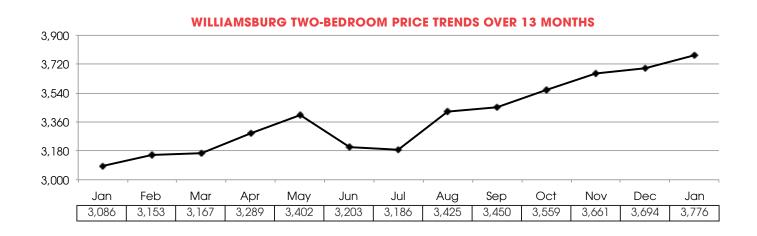


### WILLIAMSBURG









#### THE REPORT EXPLAINED



The Brooklyn Rental Market Report is **the only report that compares fluctuation in the city's rental data on a monthly basis.** It is an essential tool for potential renters seeking transparency in the NYC apartment market and a benchmark for landlords to efficiently and fairly adjust individual property rents in Brooklyn.

The Brooklyn Rental Market Report is based on a cross-section of data from available listings and priced under \$10,000, with ultra-luxury property omitted to obtain a true monthly rental average. Our data is aggregated from the MNS proprietary database and sampled from a specific mid-month point to record current rental rates offered by landlords during that particular month. It is then combined with information from the REBNY Real Estate Listings Source (RLS), Online Residential (OLR.com) and R.O.L.E.X. (Real Plus).

Author: MNS

MNS has been helping Brooklyn landlords and renters navigate the rental market since 1999. From large companies to individuals, MNS tailors services to meet your needs. Contact us today to see how we can help.

#### CONTACT US NOW: 212.475.9000

**Note:** All market data is collected and compiled by MNS's marketing department. The information presented here is intended for instructive purposes only and has been gathered from sources deemed reliable, though it may be subject to errors, omissions, changes or withdrawal without notice. If you would like to republish this report on the web, please be sure to source it as the "Brooklyn Rental Market Report" with a link back to its original location (http://www.mns.com/brooklyn\_rental\_market\_report).

